# Catalog Discount for Cheerleading, Drill Team and Color Guard Uniforms and Supplies Bid #14-019

VENDORS	Algy Costumes & Uniforms	Award Center	BSN Sports	Cheerleading Company	Cheers, Etc., Inc.	The Costume Closet		
Do you sell the following?								
Cheerleading Uniforms	No	Yes	Yes	Yes				
Color Guard Uniforms	Yes	No	No	Yes		Yes		
Drill Team Uniforms	Yes	No	No	Yes	Yes	Yes		
Drill Team and/or Color Guard Gloves	Yes	No	No	No				
Drill Team and/or Color Guard Head Gear	Yes	No	No	No				
Cheerleading, Drill Team and/or Color Guard Shoes	Yes	No	No	Yes				
Drill Team and/or Color Guard Props	Yes	No	No	No				
Drill Team and/or Color Guard Costumes	Yes	No	No	No	Yes	Yes		
Cheerleading Megaphones	No	Yes	Yes	Yes				
Cheerleading, Drill Team and/or Color Guard Accessories (hair, jewelry, cosmetic bags, etc.)	Yes	No	No	Yes	Yes	Yes		
Bags and Totes	Yes	Yes	Yes	Yes				
Flags	Yes	Yes	No	No				
Practice Equipment	No	No	Yes	No				
Catalog Discounts				•				
Cheerleading Uniforms		5%	10%	3%				
Drill Team Uniforms	0%	070	1070	3%	0%	0%		
Color Guard Uniforms	0%	N/A		3%	0,70	0%		
Drill Team and Color Guard Gloves	0%	N/A						
Dance, Cheerleading, Drill Team and Color Guard Shoes	0%	N/A		3%				
Drill Team and Color Guard Head Gear	0%	N/A						
Cheerleading, Drill Team and Color Guard Rain Gear	0%	N/A		3%				
Cheerleading, Drill Team and Color Guard Bags and Totes	0%	0%	10%	3%	0%			

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VENDORS	Algy Costumes & Uniforms	Award Center	BSN Sports	Cheerleading Company	Cheers, Etc., Inc.	The Costume Closet
Cheerleading, Drill Team and Color Guard Accessories (hair, jewelry, cosmetic bags, etc.)	0%	N/A		3%		0%
Drill Team and Color Guard Props	0%	N/A				
Cheerleading Megaphones		5%	10%	3%		
Costumes	0%	N/A				0%
Dance Supplies	0%	5%	10%	3%		
Color Guard Supplies	0%	N/A		3%		
Categories where discounts will not apply						Online Websites
Minimum Order	N/A	qty. 1	\$50.00	Minimums are stated in catalog	N/A	\$100.00 min. on rentals/ no min. on sales
Shipping Charges	Call for Shippig	Call for Shipping	Call for Shipping	UPS Rates apply	Call for shipping	\$10.00 base + \$1 per lb.
Special Instructions	Contact Purchasing for Deviation Compliance Form		Contact Purchasing for Exception List. Must reference Bid #13-46002 and "% off Bid"		Call for quotes on custom designed dance/drill team uniforms	
EPCNT?	Yes	Yes	Yes	Yes	Yes	Yes

Blank Cell under "Unit Price" = No Bid

Present at opening:
Pam Fennell, MISD Buyer
Ed Harper, MISD Purchasing Director

# Catalog Discount for Cheerleading, Drill Team and Color Guard Uniforms and Supplies Bid #14-019

VENDORS	DanzGear	Dance Sophisticates	Happy Feet, Inc.	Flipdop Sportswear	L.A. Cheer	Liberts, Inc.
Do you sell the following?						
Cheerleading Uniforms	Yes	No		Yes	Yes	Yes
Color Guard Uniforms	Yes	Yes		No	No	Yes
Drill Team Uniforms	Yes	No		No	No	Yes
Drill Team and/or Color Guard Gloves	Yes	Yes		No	No	Yes
Drill Team and/or Color Guard Head Gear	Yes	Yes		No	No	Yes
Cheerleading, Drill Team and/or Color Guard Shoes	Yes	Yes	Yes	Yes	No	Yes
Drill Team and/or Color Guard Props	No	Yes		No	No	No
Drill Team and/or Color Guard Costumes	Yes	Yes		No	No	No
Cheerleading Megaphones	Yes	No		Yes	No	No
Cheerleading, Drill Team and/or Color Guard Accessories (hair, jewelry, cosmetic bags, etc.)	Yes	No		Yes	Yes	Yes
Bags and Totes	Yes	Yes		Yes	No	Yes
Flags	No	Yes		No	No	No
Practice Equipment	No	No		No	No	No
Catalog Discounts						
Cheerleading Uniforms	0%	N/A		0%	0%	0%
Drill Team Uniforms	0%	N/A		0%		0%
Color Guard Uniforms	0%	0%		0%		
Drill Team and Color Guard Gloves	0%	0%		0%		0%
Dance, Cheerleading, Drill Team and Color Guard Shoes	0%	0%	21%	0%		0%
Drill Team and Color Guard Head Gear	0%	0%		0%		0%
Cheerleading, Drill Team and Color Guard Rain Gear	0%	N/A		0%		
Cheerleading, Drill Team and Color Guard Bags and Totes	0%	0%		0%		0%

## Catalog Discount for Cheerleading, Drill Team and Color Guard Uniforms and Supplies Bid #14-019

VENDORS	DanzGear	Dance Sophisticates	,		L.A. Cheer	Liberts, Inc.	
Cheerleading, Drill Team and Color Guard Accessories (hair, jewelry, cosmetic bags, etc.)	0%	N/A		0%	0%	0%	
Drill Team and Color Guard Props	0%	0%		0%			
Cheerleading Megaphones	0%	N/A		0%			
Costumes	0%	0%		0%		0%	
Dance Supplies	0%	N/A		0%		0%	
Color Guard Supplies	0%	0%		0%		0%	
Categories where discounts will not apply		All discounts are based on quantity					
Minimum Order	\$100.00	N/A	None	24 pieces on screenprint	None	None	
Shipping Charges	Free shipping except Express	5%	\$2.25 per pair	Call for Shipping	None	Call for Shipping	
Special Instructions		_			Custom made uniforms. Call for quote. Quantity discount may apply.		
EPCNT?	Yes	Yes	Yes	Yes	Yes	Yes	

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Present at opening:
Pam Fennell, MISD Buyer
Ed Harper, MISD Purchasing Director

# Catalog Discount for Cheerleading, Drill Team and Color Guard Uniforms and Supplies Bid #14-019

VENDORS	Leapin' Leotards, Ltd.	Ryenolds Uniforms	Team Express Distributing	Terri's Stuff	Texas Motion Sports	Tote Unlimited	Varsity Spirit Fashion	
Do you sell the following?								
Cheerleading Uniforms		No	Yes	Yes	Yes	No	Yes	
Color Guard Uniforms	Yes	Yes	No	Yes	Yes	Yes	Yes	
Drill Team Uniforms	Yes	Yes	No	Yes	Yes	No	Yes	
Drill Team and/or Color Guard Gloves	Yes	Yes	No	Yes	Yes	Yes	Yes	
Drill Team and/or Color Guard Head Gear	Yes	No	Yes	Yes	Yes	Yes	No	
Cheerleading, Drill Team and/or Color Guard Shoes	Yes	Yes	Yes	No	Yes	Yes	Yes	
Drill Team and/or Color Guard Props	Yes	Yes	No	Yes	Yes	Yes	Yes	
Drill Team and/or Color Guard Costumes	Yes	Yes	No	Yes	Yes	Yes	Yes	
Cheerleading Megaphones		Yes	Yes	Yes	Yes	Yes	Yes	
Cheerleading, Drill Team and/or Color Guard Accessories (hair, jewelry, cosmetic bags, etc.)	Yes	Yes	No	Yes	Yes	Yes	Yes	
Bags and Totes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Flags		Yes	No	Yes	Yes	Yes	No	
Practice Equipment		No	Yes	No	Yes	No	No	
Catalog Discounts					•	•		
Cheerleading Uniforms		N/A	15-35%	30-40%	0%		10%	
Drill Team Uniforms	0%	0%	10 0070	30-40%	0%		10%	
Color Guard Uniforms	0%	0-20%		30-40%	5%	0%	10%	
Drill Team and Color Guard Gloves	0%	10-25% Style Plus, Directors Showcase; 0% Reynolds		30-40%	0%	0%	10%	
Dance, Cheerleading, Drill Team and Color Guard Shoes	0%	10-25% Style Plus, Directors Showcase; 0% Reynolds	25-35%	30-40%	0%	0%	10%	
Drill Team and Color Guard Head Gear	0%		25-35%	30-40%	0%	0%	10%	
Cheerleading, Drill Team and Color Guard Rain Gear	0%	10-25% Style Plus, Directors Showcase; 0% Reynolds		30-40%	0%	0%	10%	
Cheerleading, Drill Team and Color Guard Bags and Totes	0%	10-25% Style Plus, Directors Showcase; 0% Reynolds	30-40%	30-40%	0%	0%	10%	

## Catalog Discount for Cheerleading, Drill Team and Color Guard Uniforms and Supplies Bid #14-019

VENDORS	Leapin' Leotards, Ltd.	Ryenolds Uniforms	Team Express Distributing	Terri's Stuff	Texas Motion Sports	Tote Unlimited	Varsity Spirit Fashion
Cheerleading, Drill Team and Color Guard Accessories (hair, jewelry, cosmetic bags, etc.)	0%	15-25% Augusta & Holloway Sportswear		30-40%	0%	0%	10%
Drill Team and Color Guard Props		10-25% Style Plus, Directors Showcase; 0% Reynolds		30-40%	0%	0%	10%
Cheerleading Megaphones		0%	5-25%	30-40%	0%	0%	10%
Costumes	0%	10-25% Style Plus, Directors Showcase		30-40%	0%	0%	10%
Dance Supplies	0%	0%		30-40%	0%	0%	10%
Color Guard Supplies		10-25% Style Plus, Directors Showcase		30-40%	5%	0%	10%
Categories where discounts will not apply							"Exclusive" shoes will only receive free grond rate shipping
Minimum Order	None	12 min for embroidered/scr eenprinted; no min on other items	\$50.00; \$5.00 service charge under \$50.00	None	4 pieces for custom	\$100.00	None
Shipping Charges	3%	Call for Shipping	Call for Shipping	Call for Shipping	Call for Shipping	Call for Shipping	Free shipping except on expedited orders
Special Instructions			Contact Purchasing for list of Catalog Discount Pricing				Reference Bid #13-4883
EPCNT?	Yes	Yes	Yes	No		Yes	Yes

Blank Cell under "Unit Price" = No Bid

Present at opening: Pam Fennell, MISD Buyer

Ed Harper, MISD Purchasing Director