

TITLE: Approve Contractor  
Recommendation for Awarding the  
RFP for Landscape Maintenance

DATE: February 23, 2010

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## PROPOSAL RECOMMENDATION

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### **BACKGROUND:**

We request that the MISD Board of Trustees approve the recommendation as made by the Purchasing Department, in conjunction with the Maintenance Department, for awarding the proposal for Landscape Maintenance. Proposals were received for RFP #10-049 prior to the RFP closing February 10, 2010, at 2:00 p.m.

### **CONSIDERATIONS:**

The purpose of this RFP is to select qualified landscape maintenance vendor(s) who can perform grounds keeping services. These services include weekly general mowing, monthly bed maintenance and bi-weekly mowing of non-irrigated areas at the elementary, intermediate and middle school locations excluding athletic areas.

By contracting out this service, the Grounds Department will be able to maintain the weekly mowing cycles at the other District locations without the District's needing to substantially increase the grounds staff. This will also reduce the District's overall fuel consumption, equipment maintenance and equipment replacement cost.

There are currently seven vacancies in the Grounds Department. By not filling these positions, the funds in that area can be moved to contract services to pay for the majority of the landscape management services. The remainder of the services will be funded through the Maintenance Department general supply budget.

The contract term will be for one year, beginning upon School Board approval. At the conclusion of the first year, if the District is satisfied with the program, it has an option to renew the contract for three additional one-year periods upon mutual consent of both parties.

Attached is the tabulation for the two lowest overall vendors with combined pricing of Parts A, B and C per location. The secondary tabulation provides detailed pricing per section and other factors that were considered.

### **RECOMMENDATION:**

The Purchasing Department, in conjunction with the Maintenance Department, recommends that the RFP for Landscape Maintenance be awarded as shown on the tabulation.

**RFP #10-049 Landscape Maintenance  
Combined Pricing Tabulation**

<b>VENDORS</b>	<b>Avanti Landscape Management</b>	<b>Dyna-Mist Construction Co.</b>	<b>Hoot's Lawn Care, LLC</b>	<b>Lawn Patrol Service, Inc.</b>	<b>O'Donnell's Landscape Services, Inc.</b>	<b>Prime Landscape Services</b>
	<b>Total Price</b>	<b>Total Price</b>	<b>Total Price</b>	<b>Total Price</b>	<b>Total Price</b>	<b>Total Price</b>
<b>PART A + B + C per School Location</b>						
<b><i>Elementary Schools</i></b>						
Alice Ponder Elementary	\$10,625.00	\$11,968.00	\$9,333.00	\$10,600.00	\$7,730.00	\$25,800.00
Tarver Rendon Elementary	\$12,375.00	\$10,768.00	\$11,758.00	\$15,000.00	\$8,625.00	\$21,600.00
J.L. Boren Elementary	\$12,375.00	\$14,673.00	\$16,438.00	\$19,414.00	\$13,976.00	\$30,960.00
Charlotte Anderson Elementary	\$9,025.00	\$10,101.00	\$10,318.00	\$8,750.00	\$8,095.00	\$17,760.00
Glenn Harmon Elementary	\$9,025.00	\$10,101.00	\$10,318.00	\$8,750.00	\$8,860.00	\$20,560.00
Willie Brown Elementary	\$12,375.00	\$11,824.00	\$11,393.00	\$14,425.00	\$9,710.00	\$21,360.00
D.P. Morris Elementary	\$9,025.00	\$10,733.00	\$8,583.00	\$11,025.00	\$9,200.00	\$21,960.00
Davis Elementary	\$12,375.00	\$13,744.00	\$13,893.00	\$13,850.00	\$11,175.00	\$28,720.00
Gideon Elementary	\$9,025.00	\$14,008.00	\$11,518.00	\$12,250.00	\$10,135.00	\$22,920.00
Thelma Jones Elementary	\$10,775.00	\$10,520.00	\$11,118.00	\$13,650.00	\$10,135.00	\$21,960.00
Roberta Tipps Elementary	\$10,775.00	\$10,261.00	\$10,318.00	\$14,000.00	\$9,625.00	\$25,920.00
Erma Nash Elementary	\$12,375.00	\$17,032.00	\$16,318.00	\$16,675.00	\$14,375.00	\$27,760.00
Reid Elementary	\$9,025.00	\$13,841.00	\$11,358.00	\$13,125.00	\$10,365.00	\$37,440.00
Smith Elementary	\$9,025.00	\$10,176.00	\$10,353.00	\$15,750.00	\$9,925.00	\$21,960.00
Mary Jo Sheppard Elementary	\$9,025.00	\$13,072.00	\$9,553.00	\$11,375.00	\$8,985.00	\$25,920.00
Brockett Elementary	\$9,025.00	\$12,241.00	\$10,518.00	\$10,500.00	\$9,570.00	\$26,160.00
Cora Spencer Elementary	\$9,025.00	\$13,480.00	\$12,718.00	\$13,125.00	\$10,975.00	\$36,480.00
Daulton Elementary	\$9,025.00	\$14,936.00	\$15,728.00	\$10,500.00	\$12,845.00	\$28,080.00
Carol Holt Elementary	\$9,025.00	\$12,913.00	\$11,918.00	\$10,500.00	\$11,015.00	\$30,360.00
Louise Cabaniss Elementary	\$9,025.00	\$14,936.00	\$11,918.00	\$10,150.00	\$12,585.00	\$23,160.00
Annette Perry Elementary	\$9,025.00	\$17,176.00	\$12,833.00	\$12,250.00	\$13,025.00	\$19,680.00
<b><i>Intermediate Schools</i></b>						
Cross Timbers Intermediate	\$12,375.00	\$19,836.00	\$20,118.00	\$14,425.00	\$15,375.00	\$25,440.00
Mary Orr Intermediate	\$16,550.00	\$12,570.00	\$12,088.00	\$49,875.00	\$12,474.00	\$25,200.00
Donna Shepard Intermediate	\$14,125.00	\$20,984.00	\$16,153.00	\$23,450.00	\$14,525.00	\$36,480.00
Icenhower Intermediate	\$16,550.00	\$19,262.00	\$14,753.00	\$41,700.00	\$11,420.00	\$28,080.00
Lillard Interemediate	\$10,775.00	\$16,728.00	\$11,153.00	\$15,750.00	\$10,735.00	\$34,560.00
Asa Low Intermediate	\$9,025.00	\$15,986.00	\$10,553.00	\$13,475.00	\$11,775.00	\$26,160.00

**RFP #10-049 Landscape Maintenance  
Combined Pricing Tabulation**

<b>VENDORS</b>	<b>Avanti Landscape Management</b>	<b>Dyna-Mist Construction Co.</b>	<b>Hoot's Lawn Care, LLC</b>	<b>Lawn Patrol Service, Inc.</b>	<b>O'Donnell's Landscape Services, Inc.</b>	<b>Prime Landscape Services</b>
	<b>Total Price</b>	<b>Total Price</b>	<b>Total Price</b>	<b>Total Price</b>	<b>Total Price</b>	<b>Total Price</b>
<b>PART A + B + C per School Location</b>						
<i>*Note Low &amp; Wester awarded to one vendor due to location.</i>						
<b><i>Middle Schools</i></b>						
Wester Middle School	\$9,025.00	\$28,810.00	\$15,793.00	\$8,750.00	\$11,130.00	\$20,640.00
Worley Middle School	\$12,525.00	\$20,158.00	\$14,803.00	\$27,300.00	\$14,085.00	\$25,920.00
T.A. Howard Middle School	\$18,150.00	\$20,046.00	\$20,028.00	\$43,475.00	\$14,965.00	\$30,960.00
Danny Jones Middle School	\$16,550.00	\$16,280.00	\$12,728.00	\$34,650.00	\$12,220.00	\$27,120.00
Coble Middle School	\$16,550.00	\$28,810.00	\$18,003.00	\$46,375.00	\$19,075.00	\$36,480.00
Jobe Middle School	\$16,550.00	\$35,670.00	\$16,953.00	\$32,375.00	\$18,850.00	\$35,040.00
<b>TOTAL PER VENDOR AWARDED</b>						
<b>GRAND TOTAL</b>						

**RFP #10-049 Landscape Maintenance  
Combined Pricing Tabulation**

<b>VENDORS</b>	<b>Rightway Lawn Maintenance</b>	<b>Shane's Lawn Maintenance, Inc.</b>	<b>TCN Construction</b>	<b>TM Mowing Services</b>	<b>TruGreen Landcare</b>	<b>Whitmore &amp; Sons, Inc.</b>
	<b>Total Price</b>	<b>Total Price</b>	<b>Total Price</b>	<b>Total Price</b>	<b>Total Price</b>	<b>Total Price</b>
<b>PART A + B + C per School Location</b>						
<b><i>Elementary Schools</i></b>						
Alice Ponder Elementary	\$6,675.00	\$29,200.00	\$72,900.00	\$9,270.00	\$5,470.80	\$6,450.00
Tarver Rendon Elementary	\$9,850.00	\$30,125.00	\$66,960.00	\$12,381.00	\$7,299.31	\$4,635.00
J.L. Boren Elementary	\$12,325.00	\$34,425.00	\$66,960.00	\$14,375.00	\$11,225.46	\$7,455.00
Charlotte Anderson Elementary	\$8,020.00	\$25,250.00	\$53,280.00	\$8,475.00	\$6,010.90	\$5,490.00
Glenn Harmon Elementary	\$8,580.00	\$20,500.00	\$46,620.00	\$8,475.00	\$6,359.60	\$5,490.00
Willie Brown Elementary	\$9,790.00	\$31,325.00	\$72,900.00	\$11,918.00	\$7,020.29	\$8,265.00
D.P. Morris Elementary	\$8,240.00	\$21,500.00	\$46,620.00	\$8,595.00	\$4,417.04	\$5,610.00
Davis Elementary	\$9,790.00	\$29,905.00	\$88,560.00	\$12,530.00	\$7,742.19	\$7,665.00
Gideon Elementary	\$8,990.00	\$23,675.00	\$59,940.00	\$10,300.00	\$6,578.90	\$5,970.00
Thelma Jones Elementary	\$9,590.00	\$32,275.00	\$73,260.00	\$11,256.00	\$7,961.75	\$5,730.00
Roberta Tipps Elementary	\$8,835.00	\$30,250.00	\$60,300.00	\$10,015.00	\$7,032.15	\$7,065.00
Erma Nash Elementary	\$12,705.00	\$42,075.00	\$61,200.00	\$13,345.00	\$7,029.99	\$7,785.00
Reid Elementary	\$11,190.00	\$22,375.00	\$53,280.00	\$10,831.00	\$8,688.59	\$7,785.00
Smith Elementary	\$9,040.00	\$25,000.00	\$53,280.00	\$9,665.00	\$7,750.54	\$7,065.00
Mary Jo Sheppard Elementary	\$8,580.00	\$21,500.00	\$46,620.00	\$8,475.00	\$8,210.84	\$5,775.00
Brockett Elementary	\$11,000.00	\$21,500.00	\$53,280.00	\$9,295.00	\$6,717.79	\$7,065.00
Cora Spencer Elementary	\$9,440.00	\$21,100.00	\$53,280.00	\$10,175.00	\$8,140.74	\$7,785.00
Daulton Elementary	\$13,025.00	\$21,500.00	\$46,620.00	\$11,455.00	\$10,944.40	\$6,210.00
Carol Holt Elementary	\$9,260.00	\$21,500.00	\$53,280.00	\$10,375.00	\$8,588.65	\$9,405.00
Louise Cabaniss Elementary	\$12,590.00	\$22,300.00	\$46,620.00	\$8,655.00	\$11,156.40	\$6,210.00
Annette Perry Elementary	\$11,995.00	\$21,500.00	\$53,280.00	\$10,415.00	\$4,874.44	\$6,735.00
<b><i>Intermediate Schools</i></b>						
Cross Timbers Intermediate	\$11,850.00	\$31,100.00	\$97,200.00	\$10,616.00	\$13,796.88	\$7,410.00
Mary Orr Intermediate	\$11,365.00	\$49,800.00	\$266,400.00	\$27,860.00	\$8,789.60	\$9,975.00
Donna Shepard Intermediate	\$11,890.00	\$43,800.00	\$166,860.00	\$14,820.00	\$13,445.75	\$10,935.00
Icenhower Intermediate	\$12,365.00	\$50,300.00	\$186,480.00	\$19,175.00	\$10,361.15	\$8,880.00
Lillard Interemediate	\$11,420.00	\$32,800.00	\$73,260.00	\$10,320.00	\$8,179.69	\$9,405.00
Asa Low Intermediate	\$11,420.00	\$25,800.00	\$53,280.00	\$9,385.00	\$7,189.75	\$7,305.00

**RFP #10-049 Landscape Maintenance  
Combined Pricing Tabulation**

<b>VENDORS</b>	<b>Rightway Lawn Maintenance</b>	<b>Shane's Lawn Maintenance, Inc.</b>	<b>TCN Construction</b>	<b>TM Mowing Services</b>	<b>TruGreen Landcare</b>	<b>Whitmore &amp; Sons, Inc.</b>
	<b>Total Price</b>	<b>Total Price</b>	<b>Total Price</b>	<b>Total Price</b>	<b>Total Price</b>	<b>Total Price</b>
<b>PART A + B + C per School Location</b>						
<i>*Note Low &amp; Wester awarded to one vendor due to location.</i>						
<b><i>Middle Schools</i></b>						
Wester Middle School	\$10,350.00		\$19,980.00	\$9,134.00	\$10,680.69	\$7,785.00
Worley Middle School	\$14,365.00		\$119,880.00	\$16,105.00	\$12,849.80	\$8,640.00
T.A. Howard Middle School	\$15,765.00		\$259,200.00	\$21,971.00	\$8,515.03	\$10,935.00
Danny Jones Middle School	\$15,565.00		\$162,800.00	\$18,780.00	\$11,643.80	\$16,230.00
Coble Middle School	\$15,725.00		\$206,460.00	\$23,455.00	\$19,072.27	\$10,935.00
Jobe Middle School	\$23,000.00		\$139,860.00	\$15,230.00	\$8,507.75	\$13,605.00
<b>TOTAL PER VENDOR AWARDED</b>					\$96,787.02	\$145,155.00
<b>GRAND TOTAL</b>					<b>\$241,942.02</b>	

**RFP #10-049 Landscape Maintenance  
Tabulation**

VENDORS	Qty (Cycles per Year)	Avanti Landscape Management		Dyna-Mist Construction Co.		Hoot's Lawn Care, LLC		Lawn Patrol Service, Inc.	
		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
<b>PART A</b>									
<b><i>Elementary Schools</i></b>									
Alice Ponder Elementary	35	\$235.00	\$8,225.00	\$256.00	\$8,960.00	\$175.00	\$6,125.00	\$200.00	\$7,000.00
Tarver Rendon Elementary	35	\$285.00	\$9,975.00	\$256.00	\$8,960.00	\$250.00	\$8,750.00	\$280.00	\$9,800.00
J.L. Boren Elementary	35	\$285.00	\$9,975.00	\$299.00	\$10,465.00	\$338.00	\$11,830.00	\$450.00	\$15,750.00
Charlotte Anderson Elementary	35	\$235.00	\$8,225.00	\$247.00	\$8,645.00	\$250.00	\$8,750.00	\$350.00	\$12,250.00
Glenn Harmon Elementary	35	\$235.00	\$8,225.00	\$247.00	\$8,645.00	\$250.00	\$8,750.00	\$325.00	\$11,375.00
Willie Brown Elementary	35	\$285.00	\$9,975.00	\$256.00	\$8,960.00	\$251.00	\$8,785.00	\$275.00	\$9,625.00
D.P. Morris Elementary	35	\$235.00	\$8,225.00	\$247.00	\$8,645.00	\$221.00	\$7,735.00	\$315.00	\$11,025.00
Davis Elementary	35	\$285.00	\$9,975.00	\$328.00	\$11,480.00	\$271.00	\$9,485.00	\$350.00	\$12,250.00
Gideon Elementary	35	\$235.00	\$8,225.00	\$328.00	\$11,480.00	\$250.00	\$8,750.00	\$350.00	\$12,250.00
Thelma Jones Elementary	35	\$285.00	\$9,975.00	\$256.00	\$8,960.00	\$250.00	\$8,750.00	\$390.00	\$13,650.00
Roberta Tipps Elementary	35	\$285.00	\$9,975.00	\$247.00	\$8,645.00	\$250.00	\$8,750.00	\$400.00	\$14,000.00
Erma Nash Elementary	35	\$285.00	\$9,975.00	\$328.00	\$11,480.00	\$346.00	\$12,110.00	\$425.00	\$14,875.00
Reid Elementary	35	\$235.00	\$8,225.00	\$299.00	\$10,465.00	\$250.00	\$8,750.00	\$375.00	\$13,125.00
Smith Elementary	35	\$235.00	\$8,225.00	\$256.00	\$8,960.00	\$251.00	\$8,785.00	\$450.00	\$15,750.00
Mary Jo Sheppard Elementary	35	\$235.00	\$8,225.00	\$328.00	\$11,480.00	\$251.00	\$8,785.00	\$325.00	\$11,375.00
Brockett Elementary	35	\$235.00	\$8,225.00	\$299.00	\$10,465.00	\$250.00	\$8,750.00	\$300.00	\$10,500.00
Cora Spencer Elementary	35	\$235.00	\$8,225.00	\$256.00	\$8,960.00	\$250.00	\$8,750.00	\$375.00	\$13,125.00
Daulton Elementary	35	\$235.00	\$8,225.00	\$328.00	\$11,480.00	\$336.00	\$11,760.00	\$300.00	\$10,500.00
Carol Holt Elementary	35	\$235.00	\$8,225.00	\$299.00	\$10,465.00	\$250.00	\$8,750.00	\$300.00	\$10,500.00
Louise Cabaniss Elementary	35	\$235.00	\$8,225.00	\$328.00	\$11,480.00	\$250.00	\$8,750.00	\$290.00	\$10,150.00
Annette Perry Elementary	35	\$235.00	\$8,225.00	\$328.00	\$11,480.00	\$299.00	\$10,465.00	\$350.00	\$12,250.00
<b><i>Intermediate Schools</i></b>									
Cross Timbers Intermediate	35	\$285.00	\$9,975.00	\$420.00	\$14,700.00	\$250.00	\$8,750.00	\$275.00	\$9,625.00
Mary Orr Intermediate	35	\$450.00	\$15,750.00	\$350.00	\$12,250.00	\$336.00	\$11,760.00	\$1,425.00	\$49,875.00
Donna Shepard Intermediate	35	\$335.00	\$11,725.00	\$392.00	\$13,720.00	\$371.00	\$12,985.00	\$510.00	\$17,850.00
Icenhower Intermediate	35	\$450.00	\$15,750.00	\$490.00	\$17,150.00	\$371.00	\$12,985.00	\$1,100.00	\$38,500.00
Lillard Interemediate	35	\$285.00	\$9,975.00	\$392.00	\$13,720.00	\$251.00	\$8,785.00	\$450.00	\$15,750.00
Asa Low Intermediate	35	\$235.00	\$8,225.00	\$294.00	\$10,290.00	\$251.00	\$8,785.00	\$385.00	\$13,475.00
<b><i>Middle Schools</i></b>									
Wester Middle School	35	\$235.00	\$8,225.00	\$686.00	\$24,010.00	\$395.00	\$13,825.00	\$250.00	\$8,750.00
Worley Middle School	35	\$335.00	\$11,725.00	\$490.00	\$17,150.00	\$401.00	\$14,035.00	\$780.00	\$27,300.00
T.A. Howard Middle School	35	\$450.00	\$15,750.00	\$490.00	\$17,150.00	\$396.00	\$13,860.00	\$1,105.00	\$38,675.00
Danny Jones Middle School	35	\$450.00	\$15,750.00	\$392.00	\$13,720.00	\$296.00	\$10,360.00	\$990.00	\$34,650.00

**RFP #10-049 Landscape Maintenance  
Tabulation**

VENDORS	Qty (Cycles per Year)	Avanti Landscape Management		Dyna-Mist Construction Co.		Hoot's Lawn Care, LLC		Lawn Patrol Service, Inc.	
		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Coble Middle School	35	\$450.00	\$15,750.00	\$686.00	\$24,010.00	\$401.00	\$14,035.00	\$1,325.00	\$46,375.00
Jobe Middle School	35	\$450.00	\$15,750.00	\$882.00	\$30,870.00	\$371.00	\$12,985.00	\$925.00	\$32,375.00
<b>High Schools</b>									
Ben Barber Career Tech Academy	35	\$375.00	\$13,125.00	\$490.00	\$17,150.00	\$401.00	\$14,035.00	\$425.00	\$14,875.00
<b>Other</b>									
Operations Complex	35	\$300.00	\$10,500.00	\$392.00	\$13,720.00	\$396.00	\$13,860.00	\$375.00	\$13,125.00
<b>Total Part A</b>			\$362,950.00		\$450,170.00		\$363,160.00		\$612,325.00
<b>PART B</b>									
<b>Elementary Schools</b>									
Alice Ponder Elementary	16	\$100.00	\$1,600.00	\$75.00	\$1,200.00	\$90.00	\$1,440.00	\$225.00	\$3,600.00
Tarver Rendon Elementary	16	\$100.00	\$1,600.00	\$45.00	\$720.00	\$90.00	\$1,440.00	\$325.00	\$5,200.00
J.L. Boren Elementary	16	\$100.00	\$1,600.00	\$75.00	\$1,200.00	\$90.00	\$1,440.00	\$229.00	\$3,664.00
Willie Brown Elementary	16	\$100.00	\$1,600.00	\$75.00	\$1,200.00	\$90.00	\$1,440.00	\$300.00	\$4,800.00
Davis Elementary	8	\$200.00	\$1,600.00	\$75.00	\$600.00	\$310.00	\$2,480.00	\$200.00	\$1,600.00
Erma Nash Elementary	8	\$200.00	\$1,600.00	\$150.00	\$1,200.00	\$200.00	\$1,600.00	\$225.00	\$1,800.00
<b>Intermediate Schools</b>									
Cross Timbers Intermediate	16	\$100.00	\$1,600.00	\$105.00	\$1,680.00	\$600.00	\$9,600.00	\$300.00	\$4,800.00
Donna Shepard Intermediate	16	\$100.00	\$1,600.00	\$105.00	\$1,680.00	\$275.00	\$4,400.00	\$350.00	\$5,600.00
Icenhower Intermediate	16	\$100.00	\$1,600.00	\$350.00	\$5,600.00	\$100.00	\$1,600.00	\$200.00	\$3,200.00
<b>Middle Schools</b>									
T.A. Howard Middle School	16	\$100.00	\$1,600.00	\$105.00	\$1,680.00	\$350.00	\$5,600.00	\$300.00	\$4,800.00
<b>Total Part B</b>			\$16,000.00		\$16,760.00		\$31,040.00		\$39,064.00
<b>PART C</b>									
<b>Elementary Schools</b>									
Alice Ponder Elementary	8	\$100.00	\$800.00	\$226.00	\$1,808.00	\$221.00	\$1,768.00	\$0.00	\$0.00
Tarver Rendon Elementary	8	\$100.00	\$800.00	\$136.00	\$1,088.00	\$196.00	\$1,568.00	\$0.00	\$0.00
J.L. Boren Elementary	8	\$100.00	\$800.00	\$376.00	\$3,008.00	\$396.00	\$3,168.00	\$0.00	\$0.00
Charlotte Anderson Elementary	8	\$100.00	\$800.00	\$182.00	\$1,456.00	\$196.00	\$1,568.00	\$0.00	\$0.00
Glenn Harmon Elementary	8	\$100.00	\$800.00	\$182.00	\$1,456.00	\$196.00	\$1,568.00	\$0.00	\$0.00
Willie Brown Elementary	8	\$100.00	\$800.00	\$208.00	\$1,664.00	\$146.00	\$1,168.00	\$0.00	\$0.00
D.P. Morris Elementary	8	\$100.00	\$800.00	\$261.00	\$2,088.00	\$106.00	\$848.00	\$0.00	\$0.00
Davis Elementary	8	\$100.00	\$800.00	\$208.00	\$1,664.00	\$241.00	\$1,928.00	\$0.00	\$0.00
Gideon Elementary	8	\$100.00	\$800.00	\$316.00	\$2,528.00	\$346.00	\$2,768.00	\$0.00	\$0.00
Thelma Jones Elementary	8	\$100.00	\$800.00	\$195.00	\$1,560.00	\$296.00	\$2,368.00	\$0.00	\$0.00
Roberta Tipps Elementary	8	\$100.00	\$800.00	\$202.00	\$1,616.00	\$196.00	\$1,568.00	\$0.00	\$0.00

**RFP #10-049 Landscape Maintenance  
Tabulation**

VENDORS	Qty (Cycles per Year)	Avanti Landscape Management		Dyna-Mist Construction Co.		Hoot's Lawn Care, LLC		Lawn Patrol Service, Inc.	
		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Erma Nash Elementary	8	\$100.00	\$800.00	\$544.00	\$4,352.00	\$326.00	\$2,608.00	\$0.00	\$0.00
Reid Elementary	8	\$100.00	\$800.00	\$422.00	\$3,376.00	\$326.00	\$2,608.00	\$0.00	\$0.00
Smith Elementary	8	\$100.00	\$800.00	\$152.00	\$1,216.00	\$196.00	\$1,568.00	\$0.00	\$0.00
Mary Jo Sheppard Elementary	8	\$100.00	\$800.00	\$199.00	\$1,592.00	\$96.00	\$768.00	\$0.00	\$0.00
Brockett Elementary	8	\$100.00	\$800.00	\$222.00	\$1,776.00	\$221.00	\$1,768.00	\$0.00	\$0.00
Cora Spencer Elementary	8	\$100.00	\$800.00	\$565.00	\$4,520.00	\$496.00	\$3,968.00	\$0.00	\$0.00
Daulton Elementary	8	\$100.00	\$800.00	\$432.00	\$3,456.00	\$496.00	\$3,968.00	\$0.00	\$0.00
Carol Holt Elementary	8	\$100.00	\$800.00	\$306.00	\$2,448.00	\$396.00	\$3,168.00	\$0.00	\$0.00
Cabaniss Elementary	8	\$100.00	\$800.00	\$432.00	\$3,456.00	\$396.00	\$3,168.00	\$0.00	\$0.00
Annette Perry Elementary	8	\$100.00	\$800.00	\$712.00	\$5,696.00	\$296.00	\$2,368.00	\$0.00	\$0.00
<b>Intermediate Schools</b>									
Cross Timbers Intermediate	8	\$100.00	\$800.00	\$432.00	\$3,456.00	\$221.00	\$1,768.00	\$0.00	\$0.00
Mary Orr Intermediate	8	\$100.00	\$800.00	\$40.00	\$320.00	\$41.00	\$328.00	\$0.00	\$0.00
Donna Shepard Intermediate	8	\$100.00	\$800.00	\$208.00	\$1,664.00	\$196.00	\$1,568.00	\$0.00	\$0.00
Icenhower Intermediate	8	\$100.00	\$800.00	\$264.00	\$2,112.00	\$221.00	\$1,768.00	\$0.00	\$0.00
Lillard Interemediate	8	\$100.00	\$800.00	\$376.00	\$3,008.00	\$296.00	\$2,368.00	\$0.00	\$0.00
Asa Low Intermediate	8	\$100.00	\$800.00	\$712.00	\$5,696.00	\$221.00	\$1,768.00	\$0.00	\$0.00
<b>Middle Schools</b>									
Wester Middle School	8	\$100.00	\$800.00	\$600.00	\$4,800.00	\$246.00	\$1,968.00	\$0.00	\$0.00
Worley Middle School	8	\$100.00	\$800.00	\$376.00	\$3,008.00	\$96.00	\$768.00	\$0.00	\$0.00
T.A. Howard Middle School	8	\$100.00	\$800.00	\$152.00	\$1,216.00	\$71.00	\$568.00	\$0.00	\$0.00
Danny Jones Middle School	8	\$100.00	\$800.00	\$320.00	\$2,560.00	\$296.00	\$2,368.00	\$0.00	\$0.00
Coble Middle School	8	\$100.00	\$800.00	\$600.00	\$4,800.00	\$496.00	\$3,968.00	\$0.00	\$0.00
Jobe Middle School	8	\$100.00	\$800.00	\$600.00	\$4,800.00	\$496.00	\$3,968.00	\$0.00	\$0.00
<b>Total Part C</b>			\$26,400.00		\$89,264.00		\$69,424.00		\$0.00
<b>Total Part A + Part B + Part C</b>			\$405,350.00		\$556,194.00		\$463,624.00		\$651,389.00
Past Experience		6 years in business.		19 years in business; Plano ISD, Grapevine- Colleyville ISD, Frisco ISD				12 years in business	
Employees		18-25 staff members		85 staff members				25-30 staff members	

**RFP #10-049 Landscape Maintenance  
Tabulation**

VENDORS	Qty (Cycles per Year)	Avanti Landscape Management		Dyna-Mist Construction Co.		Hoot's Lawn Care, LLC		Lawn Patrol Service, Inc.	
		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Equipment List & Vehicle List		Provided		Provided				Provided	
Split Award		Yes		Yes				Yes	
Normal Business Hours		Mon-Fri 7:00 a.m. - 5:30 p.m.		Mon-Sat 7:00 a.m. - 6:00 p.m.				Mon-Fri 7:00 a.m. - 5:00 p.m.	
Criminal Checks done on employees		Yes		Yes				Yes	
Random Drug Testing		No		Yes				Yes	
Uniforms		Yes		Yes				Yes	
Interlocal Agreement		Yes		Yes		Yes		Yes	

**Present at Proposal Opening:**

Shelley Freeman, MISD Purchasing  
Randy Plumlee, Dyna-Mist  
Houston Fullerton, Hoot's Lawn Care  
Michael Whittaker, Hoot's Lawn Care  
Scott O'Donnell, O'Donnell's Landscape  
Services, Inc.  
Mike Murphy, TruGreen LandCare  
Harold Hockney, TruGreen LandCare  
Barry Whitmore, Whitmore & Sons, Inc.

**RFP #10-049 Landscape Maintenance  
Tabulation**

VENDORS	Qty (Cycles per Year)	O'Donnell's Landscape Services, Inc.		Prime Landscape Services		Rightway Lawn Maintenance		Shane's Lawn Maintenance, Inc.	
		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
<b>PART A</b>									
<b><i>Elementary Schools</i></b>									
Alice Ponder Elementary	35	\$150.00	\$5,250.00	\$600.00	\$21,000.00	\$145.00	\$5,075.00	\$600.00	\$21,000.00
Tarver Rendon Elementary	35	\$187.00	\$6,545.00	\$480.00	\$16,800.00	\$230.00	\$8,050.00	\$575.00	\$20,125.00
J.L. Boren Elementary	35	\$296.00	\$10,360.00	\$720.00	\$25,200.00	\$295.00	\$10,325.00	\$675.00	\$23,625.00
Charlotte Anderson Elementary	35	\$205.00	\$7,175.00	\$480.00	\$16,800.00	\$220.00	\$7,700.00	\$550.00	\$19,250.00
Glenn Harmon Elementary	35	\$220.00	\$7,700.00	\$560.00	\$19,600.00	\$228.00	\$7,980.00	\$500.00	\$17,500.00
Willie Brown Elementary	35	\$210.00	\$7,350.00	\$480.00	\$16,800.00	\$234.00	\$8,190.00	\$575.00	\$20,125.00
D.P. Morris Elementary	35	\$240.00	\$8,400.00	\$600.00	\$21,000.00	\$224.00	\$7,840.00	\$500.00	\$17,500.00
Davis Elementary	35	\$245.00	\$8,575.00	\$720.00	\$25,200.00	\$234.00	\$8,190.00	\$675.00	\$23,625.00
Gideon Elementary	35	\$245.00	\$8,575.00	\$600.00	\$21,000.00	\$234.00	\$8,190.00	\$585.00	\$20,475.00
Thelma Jones Elementary	35	\$245.00	\$8,575.00	\$600.00	\$21,000.00	\$234.00	\$8,190.00	\$785.00	\$27,475.00
Roberta Tipps Elementary	35	\$235.00	\$8,225.00	\$720.00	\$25,200.00	\$241.00	\$8,435.00	\$750.00	\$26,250.00
Erma Nash Elementary	35	\$325.00	\$11,375.00	\$720.00	\$25,200.00	\$323.00	\$11,305.00	\$985.00	\$34,475.00
Reid Elementary	35	\$239.00	\$8,365.00	\$960.00	\$33,600.00	\$274.00	\$9,590.00	\$525.00	\$18,375.00
Smith Elementary	35	\$239.00	\$8,365.00	\$600.00	\$21,000.00	\$224.00	\$7,840.00	\$600.00	\$21,000.00
Mary Jo Sheppard Elementary	35	\$235.00	\$8,225.00	\$720.00	\$25,200.00	\$228.00	\$7,980.00	\$500.00	\$17,500.00
Brockett Elementary	35	\$230.00	\$8,050.00	\$720.00	\$25,200.00	\$280.00	\$9,800.00	\$500.00	\$17,500.00
Cora Spencer Elementary	35	\$245.00	\$8,575.00	\$960.00	\$33,600.00	\$224.00	\$7,840.00	\$500.00	\$17,500.00
Daulton Elementary	35	\$287.00	\$10,045.00	\$720.00	\$25,200.00	\$315.00	\$11,025.00	\$500.00	\$17,500.00
Carol Holt Elementary	35	\$245.00	\$8,575.00	\$840.00	\$29,400.00	\$228.00	\$7,980.00	\$500.00	\$17,500.00
Louise Cabaniss Elementary	35	\$315.00	\$11,025.00	\$600.00	\$21,000.00	\$314.00	\$10,990.00	\$500.00	\$17,500.00
Annette Perry Elementary	35	\$315.00	\$11,025.00	\$480.00	\$16,800.00	\$297.00	\$10,395.00	\$500.00	\$17,500.00
<b><i>Intermediate Schools</i></b>									
Cross Timbers Intermediate	35	\$245.00	\$8,575.00	\$480.00	\$16,800.00	\$238.00	\$8,330.00	\$500.00	\$17,500.00
Mary Orr Intermediate	35	\$350.00	\$12,250.00	\$720.00	\$25,200.00	\$319.00	\$11,165.00	\$1,400.00	\$49,000.00
Donna Shepard Intermediate	35	\$335.00	\$11,725.00	\$960.00	\$33,600.00	\$294.00	\$10,290.00	\$1,000.00	\$35,000.00
Icenhower Intermediate	35	\$292.00	\$10,220.00	\$720.00	\$25,200.00	\$319.00	\$11,165.00	\$1,300.00	\$45,500.00
Lillard Interemediate	35	\$245.00	\$8,575.00	\$960.00	\$33,600.00	\$276.00	\$9,660.00	\$800.00	\$28,000.00
Asa Low Intermediate	35	\$325.00	\$11,375.00	\$720.00	\$25,200.00	\$276.00	\$9,660.00	\$600.00	\$21,000.00
<b><i>Middle Schools</i></b>									
Wester Middle School	35	\$278.00	\$9,730.00	\$480.00	\$16,800.00	\$250.00	\$8,750.00		
Worley Middle School	35	\$383.00	\$13,405.00	\$720.00	\$25,200.00	\$399.00	\$13,965.00		
T.A. Howard Middle School	35	\$359.00	\$12,565.00	\$720.00	\$25,200.00	\$399.00	\$13,965.00		
Danny Jones Middle School	35	\$292.00	\$10,220.00	\$720.00	\$25,200.00	\$399.00	\$13,965.00		

**RFP #10-049 Landscape Maintenance  
Tabulation**

VENDORS	Qty (Cycles per Year)	O'Donnell's Landscape Services, Inc.		Prime Landscape Services		Rightway Lawn Maintenance		Shane's Lawn Maintenance, Inc.	
		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Coble Middle School	35	\$385.00	\$13,475.00	\$960.00	\$33,600.00	\$399.00	\$13,965.00		
Jobe Middle School	35	\$510.00	\$17,850.00	\$960.00	\$33,600.00	\$600.00	\$21,000.00		
<b>High Schools</b>									
Ben Barber Career Tech Academy	35	\$396.00	\$13,860.00	\$480.00	\$16,800.00	\$374.00	\$13,090.00	\$950.00	\$33,250.00
<b>Other</b>									
Operations Complex	35	\$385.00	\$13,475.00	\$960.00	\$33,600.00	\$374.00	\$13,090.00	\$500.00	\$17,500.00
<b>Total Part A</b>			\$347,655.00		\$855,400.00		\$354,970.00		\$680,050.00
<b>PART B</b>									
<b>Elementary Schools</b>									
Alice Ponder Elementary	16	\$80.00	\$1,280.00	\$240.00	\$3,840.00	\$75.00	\$1,200.00	\$375.00	\$6,000.00
Tarver Rendon Elementary	16	\$80.00	\$1,280.00	\$240.00	\$3,840.00	\$75.00	\$1,200.00	\$450.00	\$7,200.00
J.L. Boren Elementary	16	\$96.00	\$1,536.00	\$240.00	\$3,840.00	\$75.00	\$1,200.00	\$350.00	\$5,600.00
Willie Brown Elementary	16	\$95.00	\$1,520.00	\$240.00	\$3,840.00	\$75.00	\$1,200.00	\$425.00	\$6,800.00
Davis Elementary	8	\$150.00	\$1,200.00	\$200.00	\$1,600.00	\$100.00	\$800.00	\$385.00	\$3,080.00
Erma Nash Elementary	8	\$125.00	\$1,000.00	\$200.00	\$1,600.00	\$100.00	\$800.00	\$250.00	\$2,000.00
<b>Intermediate Schools</b>									
Cross Timbers Intermediate	16	\$325.00	\$5,200.00	\$360.00	\$5,760.00	\$150.00	\$2,400.00	\$450.00	\$7,200.00
Donna Shepard Intermediate	16	\$220.00	\$3,520.00	\$200.00	\$3,200.00	\$150.00	\$2,400.00	\$375.00	\$6,000.00
Icenhower Intermediate	16	\$100.00	\$1,600.00	\$120.00	\$1,920.00	\$75.00	\$1,200.00	\$300.00	\$4,800.00
<b>Middle Schools</b>									
T.A. Howard Middle School	16	\$125.00	\$2,000.00	\$240.00	\$1,920.00	\$100.00	\$1,600.00		
<b>Total Part B</b>			\$20,136.00		\$33,280.00		\$14,000.00		\$48,680.00
<b>PART C</b>									
<b>Elementary Schools</b>									
Alice Ponder Elementary	8	\$150.00	\$1,200.00	\$120.00	\$960.00	\$50.00	\$400.00	\$275.00	\$2,200.00
Tarver Rendon Elementary	8	\$100.00	\$800.00	\$120.00	\$960.00	\$75.00	\$600.00	\$350.00	\$2,800.00
J.L. Boren Elementary	8	\$260.00	\$2,080.00	\$240.00	\$1,920.00	\$100.00	\$800.00	\$650.00	\$5,200.00
Charlotte Anderson Elementary	8	\$115.00	\$920.00	\$120.00	\$960.00	\$40.00	\$320.00	\$750.00	\$6,000.00
Glenn Harmon Elementary	8	\$145.00	\$1,160.00	\$120.00	\$960.00	\$75.00	\$600.00	\$375.00	\$3,000.00
Willie Brown Elementary	8	\$105.00	\$840.00	\$90.00	\$720.00	\$50.00	\$400.00	\$550.00	\$4,400.00
D.P. Morris Elementary	8	\$100.00	\$800.00	\$120.00	\$960.00	\$50.00	\$400.00	\$500.00	\$4,000.00
Davis Elementary	8	\$175.00	\$1,400.00	\$240.00	\$1,920.00	\$100.00	\$800.00	\$400.00	\$3,200.00
Gideon Elementary	8	\$195.00	\$1,560.00	\$240.00	\$1,920.00	\$100.00	\$800.00	\$400.00	\$3,200.00
Thelma Jones Elementary	8	\$195.00	\$1,560.00	\$120.00	\$960.00	\$175.00	\$1,400.00	\$600.00	\$4,800.00
Roberta Tipps Elementary	8	\$175.00	\$1,400.00	\$90.00	\$720.00	\$50.00	\$400.00	\$500.00	\$4,000.00

**RFP #10-049 Landscape Maintenance  
Tabulation**

VENDORS	Qty (Cycles per Year)	O'Donnell's Landscape Services, Inc.		Prime Landscape Services		Rightway Lawn Maintenance		Shane's Lawn Maintenance, Inc.	
		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Erma Nash Elementary	8	\$250.00	\$2,000.00	\$120.00	\$960.00	\$75.00	\$600.00	\$700.00	\$5,600.00
Reid Elementary	8	\$250.00	\$2,000.00	\$480.00	\$3,840.00	\$200.00	\$1,600.00	\$500.00	\$4,000.00
Smith Elementary	8	\$195.00	\$1,560.00	\$120.00	\$960.00	\$150.00	\$1,200.00	\$500.00	\$4,000.00
Mary Jo Sheppard Elementary	8	\$95.00	\$760.00	\$90.00	\$720.00	\$75.00	\$600.00	\$500.00	\$4,000.00
Brockett Elementary	8	\$190.00	\$1,520.00	\$120.00	\$960.00	\$150.00	\$1,200.00	\$500.00	\$4,000.00
Cora Spencer Elementary	8	\$300.00	\$2,400.00	\$360.00	\$2,880.00	\$200.00	\$1,600.00	\$450.00	\$3,600.00
Daulton Elementary	8	\$350.00	\$2,800.00	\$360.00	\$2,880.00	\$250.00	\$2,000.00	\$500.00	\$4,000.00
Carol Holt Elementary	8	\$305.00	\$2,440.00	\$120.00	\$960.00	\$160.00	\$1,280.00	\$500.00	\$4,000.00
Cabaniss Elementary	8	\$195.00	\$1,560.00	\$270.00	\$2,160.00	\$200.00	\$1,600.00	\$600.00	\$4,800.00
Annette Perry Elementary	8	\$250.00	\$2,000.00	\$360.00	\$2,880.00	\$200.00	\$1,600.00	\$500.00	\$4,000.00
<b>Intermediate Schools</b>									
Cross Timbers Intermediate	8	\$200.00	\$1,600.00	\$360.00	\$2,880.00	\$140.00	\$1,120.00	\$800.00	\$6,400.00
Mary Orr Intermediate	8	\$28.00	\$224.00			\$25.00	\$200.00	\$100.00	\$800.00
Donna Shepard Intermediate	8	\$150.00	\$1,200.00	\$120.00	\$960.00	\$50.00	\$400.00	\$500.00	\$4,000.00
Icenhower Intermediate	8	\$150.00	\$1,200.00	\$120.00	\$960.00	\$150.00	\$1,200.00	\$600.00	\$4,800.00
Lillard InteremEDIATE	8	\$270.00	\$2,160.00	\$120.00	\$960.00	\$220.00	\$1,760.00	\$600.00	\$4,800.00
Asa Low Intermediate	8	\$50.00	\$400.00	\$120.00	\$960.00	\$220.00	\$1,760.00	\$600.00	\$4,800.00
<b>Middle Schools</b>									
Wester Middle School	8	\$175.00	\$1,400.00	\$480.00	\$3,840.00	\$200.00	\$1,600.00		
Worley Middle School	8	\$85.00	\$680.00	\$90.00	\$720.00	\$50.00	\$400.00		
T.A. Howard Middle School	8	\$50.00	\$400.00	\$480.00	\$3,840.00	\$25.00	\$200.00		
Danny Jones Middle School	8	\$250.00	\$2,000.00	\$240.00	\$1,920.00	\$200.00	\$1,600.00		
Coble Middle School	8	\$700.00	\$5,600.00	\$360.00	\$2,880.00	\$220.00	\$1,760.00		
Jobe Middle School	8	\$125.00	\$1,000.00	\$180.00	\$1,440.00	\$250.00	\$2,000.00		
<b>Total Part C</b>			\$50,624.00		\$53,520.00		\$34,200.00		\$110,400.00
<b>Total Part A + Part B + Part C</b>			\$418,415.00		\$942,200.00		\$403,170.00		\$839,130.00
Past Experience		10 years in business; Eagle Mountain- Saginaw ISD, Northwest ISD, Headstart of Greater Dallas		19 years in business; Children's University in Arlington (private)		20 years in business; Mansfield ISD, Cedar Hill ISD		21 years in business	
Employees		140 staff members		89 staff members		17 staff members		17 staff members	

**RFP #10-049 Landscape Maintenance  
Tabulation**

VENDORS	Qty (Cycles per Year)	O'Donnell's Landscape Services, Inc.		Prime Landscape Services		Rightway Lawn Maintenance		Shane's Lawn Maintenance, Inc.	
		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Equipment List & Vehicle List		Provided		Provided		Provided		Provided	
Split Award		Yes				Yes		Yes	
Normal Business Hours		Mon-Fri 6:30 a.m. - 7:30 p.m.		Mon-Fir 7:00 a.m. - 5:00 p.m. Sat 7:00 a.m. - 3:00 p.m.		Mon-Fri 7:00 a.m. - 7:00 p.m.		Mon-Fri 7:30 a.m. - 6:00 p.m.	
Criminal Checks done on employees		Yes		Yes		Yes		Yes	
Random Drug Testing		Yes		Yes		Yes		Yes	
Uniforms		Yes		Yes		Yes		Yes	
Interlocal Agreement		Yes				Yes		Yes	

**Present at Proposal Opening:**

Shelley Freeman, MISD Purchasing  
Randy Plumlee, Dyna-Mist  
Houston Fullerton, Hoot's Lawn Care  
Michael Whittaker, Hoot's Lawn Care  
Scott O'Donnell, O'Donnell's Landscape  
Services, Inc.  
Mike Murphy, TruGreen LandCare  
Harold Hockney, TruGreen LandCare  
Barry Whitmore, Whitmore & Sons, Inc.

**RFP #10-049 Landscape Maintenance  
Tabulation**

VENDORS	Qty (Cycles per Year)	TCN Construction		TM Mowing Services		TruGreen Landcare		Whitmore & Sons, Inc.	
		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
<b>PART A</b>									
<b><i>Elementary Schools</i></b>									
Alice Ponder Elementary	35	\$1,620.00	\$56,700.00	\$210.00	\$7,350.00	\$83.68	\$2,928.80	\$150.00	\$5,250.00
Tarver Rendon Elementary	35	\$1,440.00	\$50,400.00	\$255.00	\$8,925.00	\$184.41	\$6,454.35	\$105.00	\$3,675.00
J.L. Boren Elementary	35	\$1,440.00	\$50,400.00	\$325.00	\$11,375.00	\$218.70	\$7,654.50	\$165.00	\$5,775.00
Charlotte Anderson Elementary	35	\$1,440.00	\$50,400.00	\$225.00	\$7,875.00	\$161.74	\$5,660.90	\$150.00	\$5,250.00
Glenn Harmon Elementary	35	\$1,260.00	\$44,100.00	\$225.00	\$7,875.00	\$154.56	\$5,409.60	\$150.00	\$5,250.00
Willie Brown Elementary	35	\$1,620.00	\$56,700.00	\$210.00	\$7,350.00	\$137.35	\$4,807.25	\$195.00	\$6,825.00
D.P. Morris Elementary	35	\$1,260.00	\$44,100.00	\$225.00	\$7,875.00	\$108.00	\$3,780.00	\$150.00	\$5,250.00
Davis Elementary	35	\$2,160.00	\$75,600.00	\$294.00	\$10,290.00	\$189.29	\$6,625.15	\$195.00	\$6,825.00
Gideon Elementary	35	\$1,620.00	\$56,700.00	\$260.00	\$9,100.00	\$150.94	\$5,282.90	\$150.00	\$5,250.00
Thelma Jones Elementary	35	\$1,980.00	\$69,300.00	\$296.00	\$10,360.00	\$214.05	\$7,491.75	\$150.00	\$5,250.00
Roberta Tipps Elementary	35	\$1,620.00	\$56,700.00	\$269.00	\$9,415.00	\$194.69	\$6,814.15	\$195.00	\$6,825.00
Erma Nash Elementary	35	\$1,440.00	\$50,400.00	\$347.00	\$12,145.00	\$171.97	\$6,018.95	\$195.00	\$6,825.00
Reid Elementary	35	\$1,440.00	\$50,400.00	\$245.00	\$8,575.00	\$207.53	\$7,263.55	\$195.00	\$6,825.00
Smith Elementary	35	\$1,440.00	\$50,400.00	\$259.00	\$9,065.00	\$216.50	\$7,577.50	\$195.00	\$6,825.00
Mary Jo Sheppard Elementary	35	\$1,260.00	\$44,100.00	\$225.00	\$7,875.00	\$230.68	\$8,073.80	\$165.00	\$5,775.00
Brockett Elementary	35	\$1,440.00	\$50,400.00	\$245.00	\$8,575.00	\$180.65	\$6,322.75	\$195.00	\$6,825.00
Cora Spencer Elementary	35	\$1,440.00	\$50,400.00	\$245.00	\$8,575.00	\$213.82	\$7,483.70	\$195.00	\$6,825.00
Daulton Elementary	35	\$1,260.00	\$44,100.00	\$245.00	\$8,575.00	\$270.24	\$9,458.40	\$150.00	\$5,250.00
Carol Holt Elementary	35	\$1,440.00	\$50,400.00	\$245.00	\$8,575.00	\$218.59	\$7,650.65	\$255.00	\$8,925.00
Louise Cabaniss Elementary	35	\$1,260.00	\$44,100.00	\$213.00	\$7,455.00	\$265.44	\$9,290.40	\$150.00	\$5,250.00
Annette Perry Elementary	35	\$1,440.00	\$50,400.00	\$229.00	\$8,015.00	\$89.24	\$3,123.40	\$165.00	\$5,775.00
<b><i>Intermediate Schools</i></b>									
Cross Timbers Intermediate	35	\$2,160.00	\$75,600.00	\$144.00	\$5,040.00	\$294.88	\$10,320.80	\$150.00	\$5,250.00
Mary Orr Intermediate	35	\$7,200.00	\$252,000.00	\$796.00	\$27,860.00	\$242.56	\$8,489.60	\$285.00	\$9,975.00
Donna Shepard Intermediate	35	\$3,420.00	\$119,700.00	\$372.00	\$13,020.00	\$372.05	\$13,021.75	\$285.00	\$9,975.00
Icenhower Intermediate	35	\$5,040.00	\$176,400.00	\$525.00	\$18,375.00	\$294.09	\$10,293.15	\$240.00	\$8,400.00
Lillard Interemediate	35	\$1,980.00	\$69,300.00	\$272.00	\$9,520.00	\$191.79	\$6,712.65	\$255.00	\$8,925.00
Asa Low Intermediate	35	\$1,440.00	\$50,400.00	\$251.00	\$8,785.00	\$99.65	\$3,487.75	\$195.00	\$6,825.00
<b><i>Middle Schools</i></b>									
Wester Middle School	35	\$540.00	\$18,900.00	\$218.00	\$7,630.00	\$134.79	\$4,717.65	\$195.00	\$6,825.00
Worley Middle School	35	\$3,240.00	\$113,400.00	\$443.00	\$15,505.00	\$156.68	\$5,483.80	\$240.00	\$8,400.00
T.A. Howard Middle School	35	\$5,760.00	\$201,600.00	\$537.00	\$18,795.00	\$221.97	\$7,768.95	\$285.00	\$9,975.00
Danny Jones Middle School	35	\$4,400.00	\$154,000.00	\$508.00	\$17,780.00	\$320.68	\$11,223.80	\$450.00	\$15,750.00

**RFP #10-049 Landscape Maintenance  
Tabulation**

VENDORS	Qty (Cycles per Year)	TCN Construction		TM Mowing Services		TruGreen Landcare		Whitmore & Sons, Inc.	
		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Coble Middle School	35	\$5,580.00	\$195,300.00	\$613.00	\$21,455.00	\$481.29	\$16,845.15	\$285.00	\$9,975.00
Jobe Middle School	35	\$3,780.00	\$132,300.00	\$418.00	\$14,630.00	\$223.65	\$7,827.75	\$375.00	\$13,125.00
<b>High Schools</b>									
Ben Barber Career Tech Academy	35	\$1,800.00	\$63,000.00	\$290.00	\$10,150.00	\$373.91	\$13,086.85	\$285.00	\$9,975.00
<b>Other</b>									
Operations Complex	35	\$1,080.00	\$37,800.00	\$245.00	\$8,575.00	\$296.53	\$10,378.55	\$195.00	\$6,825.00
<b>Total Part A</b>			\$2,755,900.00		\$382,340.00		\$264,830.65		\$256,725.00
<b>PART B</b>									
<b>Elementary Schools</b>									
Alice Ponder Elementary	16	\$810.00	\$12,960.00	\$90.00	\$1,440.00	\$49.00	\$784.00	\$45.00	\$720.00
Tarver Rendon Elementary	16	\$720.00	\$11,520.00	\$171.00	\$2,736.00	\$32.31	\$516.96	\$60.00	\$960.00
J.L. Boren Elementary	16	\$720.00	\$11,520.00	\$125.00	\$2,000.00	\$68.31	\$1,092.96	\$45.00	\$720.00
Willie Brown Elementary	16	\$810.00	\$12,960.00	\$248.00	\$3,968.00	\$65.75	\$1,052.00	\$60.00	\$960.00
Davis Elementary	8	\$1,080.00	\$8,640.00	\$150.00	\$1,200.00	\$40.25	\$322.00	\$30.00	\$240.00
Erma Nash Elementary	8	\$720.00	\$5,760.00	\$75.00	\$600.00	\$58.00	\$464.00	\$30.00	\$240.00
<b>Intermediate Schools</b>									
Cross Timbers Intermediate	16	\$1,080.00	\$17,280.00	\$261.00	\$4,176.00	\$102.63	\$1,642.08	\$90.00	\$1,440.00
Donna Shepard Intermediate	16	\$1,710.00	\$27,360.00	\$112.00	\$1,792.00	\$125.50	\$2,008.00	\$90.00	\$1,440.00
Icenhower Intermediate	16	\$2,520.00	\$40,320.00	\$75.00	\$1,200.00	\$17.25	\$276.00	\$30.00	\$480.00
<b>Middle Schools</b>									
T.A. Howard Middle School	16	\$2,880.00	\$46,080.00	\$161.00	\$2,576.00	\$34.38	\$550.08	\$45.00	\$720.00
<b>Total Part B</b>			\$194,400.00		\$21,688.00		\$8,708.08		\$7,920.00
<b>PART C</b>									
<b>Elementary Schools</b>									
Alice Ponder Elementary	8	\$405.00	\$3,240.00	\$60.00	\$480.00	\$219.75	\$1,758.00	\$60.00	\$480.00
Tarver Rendon Elementary	8	\$630.00	\$5,040.00	\$90.00	\$720.00	\$41.00	\$328.00	\$0.00	\$0.00
J.L. Boren Elementary	8	\$630.00	\$5,040.00	\$125.00	\$1,000.00	\$309.75	\$2,478.00	\$120.00	\$960.00
Charlotte Anderson Elementary	8	\$360.00	\$2,880.00	\$75.00	\$600.00	\$43.75	\$350.00	\$30.00	\$240.00
Glenn Harmon Elementary	8	\$315.00	\$2,520.00	\$75.00	\$600.00	\$118.75	\$950.00	\$30.00	\$240.00
Willie Brown Elementary	8	\$405.00	\$3,240.00	\$75.00	\$600.00	\$145.13	\$1,161.04	\$60.00	\$480.00
D.P. Morris Elementary	8	\$315.00	\$2,520.00	\$90.00	\$720.00	\$79.63	\$637.04	\$45.00	\$360.00
Davis Elementary	8	\$540.00	\$4,320.00	\$130.00	\$1,040.00	\$99.38	\$795.04	\$75.00	\$600.00
Gideon Elementary	8	\$405.00	\$3,240.00	\$150.00	\$1,200.00	\$162.00	\$1,296.00	\$90.00	\$720.00
Thelma Jones Elementary	8	\$495.00	\$3,960.00	\$112.00	\$896.00	\$58.75	\$470.00	\$60.00	\$480.00
Roberta Tipps Elementary	8	\$450.00	\$3,600.00	\$75.00	\$600.00	\$27.25	\$218.00	\$30.00	\$240.00

**RFP #10-049 Landscape Maintenance  
Tabulation**

VENDORS	Qty (Cycles per Year)	TCN Construction		TM Mowing Services		TruGreen Landcare		Whitmore & Sons, Inc.	
		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Erma Nash Elementary	8	\$630.00	\$5,040.00	\$75.00	\$600.00	\$68.38	\$547.04	\$90.00	\$720.00
Reid Elementary	8	\$360.00	\$2,880.00	\$282.00	\$2,256.00	\$178.13	\$1,425.04	\$120.00	\$960.00
Smith Elementary	8	\$360.00	\$2,880.00	\$75.00	\$600.00	\$21.63	\$173.04	\$30.00	\$240.00
Mary Jo Sheppard Elementary	8	\$315.00	\$2,520.00	\$75.00	\$600.00	\$17.13	\$137.04	\$0.00	\$0.00
Brockett Elementary	8	\$360.00	\$2,880.00	\$90.00	\$720.00	\$49.38	\$395.04	\$30.00	\$240.00
Cora Spencer Elementary	8	\$360.00	\$2,880.00	\$200.00	\$1,600.00	\$82.13	\$657.04	\$120.00	\$960.00
Daulton Elementary	8	\$315.00	\$2,520.00	\$360.00	\$2,880.00	\$185.75	\$1,486.00	\$120.00	\$960.00
Carol Holt Elementary	8	\$360.00	\$2,880.00	\$225.00	\$1,800.00	\$117.25	\$938.00	\$60.00	\$480.00
Cabaniss Elementary	8	\$315.00	\$2,520.00	\$150.00	\$1,200.00	\$233.25	\$1,866.00	\$120.00	\$960.00
Annette Perry Elementary	8	\$360.00	\$2,880.00	\$300.00	\$2,400.00	\$218.88	\$1,751.04	\$120.00	\$960.00
<b>Intermediate Schools</b>									
Cross Timbers Intermediate	8	\$540.00	\$4,320.00	\$175.00	\$1,400.00	\$229.25	\$1,834.00	\$90.00	\$720.00
Mary Orr Intermediate	8	\$1,800.00	\$14,400.00	\$0.00	\$0.00	\$37.50	\$300.00	\$0.00	\$0.00
Donna Shepard Intermediate	8	\$855.00	\$6,840.00	\$75.00	\$600.00	\$18.50	\$148.00	\$60.00	\$480.00
Icenhower Intermediate	8	\$1,260.00	\$10,080.00	\$100.00	\$800.00	\$8.50	\$68.00	\$60.00	\$480.00
Lillard Interemediate	8	\$495.00	\$3,960.00	\$100.00	\$800.00	\$183.38	\$1,467.04	\$60.00	\$480.00
Asa Low Intermediate	8	\$360.00	\$2,880.00	\$75.00	\$600.00	\$462.75	\$3,702.00	\$60.00	\$480.00
<b>Middle Schools</b>									
Wester Middle School	8	\$135.00	\$1,080.00	\$188.00	\$1,504.00	\$745.38	\$5,963.04	\$120.00	\$960.00
Worley Middle School	8	\$810.00	\$6,480.00	\$75.00	\$600.00	\$920.75	\$7,366.00	\$30.00	\$240.00
T.A. Howard Middle School	8	\$1,440.00	\$11,520.00	\$75.00	\$600.00	\$24.50	\$196.00	\$30.00	\$240.00
Danny Jones Middle School	8	\$1,100.00	\$8,800.00	\$125.00	\$1,000.00	\$52.50	\$420.00	\$60.00	\$480.00
Coble Middle School	8	\$1,395.00	\$11,160.00	\$250.00	\$2,000.00	\$278.39	\$2,227.12	\$120.00	\$960.00
Jobe Middle School	8	\$945.00	\$7,560.00	\$75.00	\$600.00	\$85.00	\$680.00	\$60.00	\$480.00
<b>Total Part C</b>			\$158,560.00		\$33,616.00		\$44,187.60		\$17,280.00
<b>Total Part A + Part B + Part C</b>			\$3,108,860.00		\$437,644.00		\$317,726.33		\$281,925.00
Past Experience		3 years in business		9 years in business		25+ years in business		31 years in business	
Employees		4 staff members		7 staff members		100+ staff members		75 staff members	

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VENDORS	Qty (Cycles per Year)	TCN Construction		TM Mowing Services		TruGreen Landcare		Whitmore & Sons, Inc.	
		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Equipment List & Vehicle List		Provided		Provided		Provided		Provided	
Split Award		Yes		Yes		Yes		Yes	
Normal Business Hours		Mon-Fri 8:00 a.m. - 6:00 p.m. Sat 10:00 a.m. - 5:00 p.m.		Mon-Fri 8:00 a.m. - 6:00 p.m. Sat 10:00 a.m. - 5:00 p.m.		Mon-Fri 8:00 a.m. - 5:00 p.m.		Mon-Fri 6:00 a.m. - 7:00 p.m.	
Criminal Checks done on employees		Yes		Yes		Yes		Yes	
Random Drug Testing		Yes		Yes		Yes		Yes	
Uniforms		No		Yes		Yes		Yes	
Interlocal Agreement		Yes		Yes		Yes		Yes	

**Present at Proposal Opening:**

Shelley Freeman, MISD Purchasing  
Randy Plumlee, Dyna-Mist  
Houston Fullerton, Hoot's Lawn Care  
Michael Whittaker, Hoot's Lawn Care  
Scott O'Donnell, O'Donnell's Landscape  
Services, Inc.  
Mike Murphy, TruGreen LandCare  
Harold Hockney, TruGreen LandCare  
Barry Whitmore, Whitmore & Sons, Inc.