

**Bid #08-072
Library Books and Supplies**

| VENDORS | General Supplies (Book trucks, shelf supports, tape, etc.) | Trade Books, Trade Binding | Publishers and School Library Binding | Technical and Scientific | Library Prebound Books | Hardbound Paperback Books |
|--|---|-----------------------------------|--|---------------------------------|--|----------------------------------|
| ABDO Publishing Company | | | 30% off list | | | |
| Baker and Taylor, Inc. | | 40% | 20% | 5% | | 25% + \$4.50/unit Vinabind |
| Bearport Publishing Company | | | 25% | | | |
| Booksource, The | | | | | | 25% + \$5.50 binding charge |
| Bound to Stay Bound Books, Inc. | | | | | 30% + \$6.19/book prebinding charge | |
| Bright Apple | 0% | 0% | 0% | 0% | 0% | 0% |
| Brodart Company (Book Division), Williamsport, PA | | 46% | 23% | 12% | 23% | 40% |
| Brodart Company, McElhattan, PA | 15% | | | | | |
| Capstone Publishers | | | 25% | | | |
| Cherry Lake | | | 30% | | | |
| Child's World, Inc., The | | | 30% | | | |
| Children's Plus, Inc. | | 0% | 0% | | 0% | 0% |
| Crabtree Publishing Company | | 0% | 0% | | | |
| Creative Company, The | | | 30% | | | |
| Davidson Titles, Inc. | | 5% | 5% | 5% | 5% | 5% + \$5.50 binding fee |
| Discount Dictionary | | 20-60% | 20-60% | 20-60% | 20-60% | 20-60% |

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|----------------------------------|---|-----------------------------------|--|---------------------------------|-------------------------------|----------------------------------|
| Disney Educational Productions | | | | | | |
| DLB Educational Corporation | 0% | 0-30% | 0-30% | 0% | 0-30% | 0-30% |
| Encyclopedia Britannica, Inc. | | 15% | 15% | 12% | 15% | |
| Enslow Publishing | | | 25% | | | |
| Facts on File/Chelsea House | | | 10% | | | |
| Follett Library Resources, Inc. | | 0-45% | 0-30% | 0-40% | 30-35% | 30-35% |
| Gale Group, Inc., The | | Varies | Varies | | | |
| Gareth Stevens | | | 25% | | | |
| Garrett Educational Corporation | | | 30% | | | |
| Gaylord Bros, Inc. | 15% | | | | | |
| Gumdrop Books | 0% | 0% | | | 0% | |
| Harry K. Wong Publications. Inc. | | Quantity Discount | | | | |
| Heinemann-Raintree Library | | | 30% off list | | | |
| Hendrick Long Publishing Company | | 5% | 5% | 5% | 5% | |
| Highsmith, Inc. | 13% stocked; 5% non-stocked | 13% stocked; 5% non-stocked | 13% stocked; 5% non-stocked | 13% stocked; 5% non-stocked | 13% stocked; 5% non-stocked | 13% stocked; 5% non-stocked |

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|------------------------------------|---|--|--|---------------------------------|-------------------------------|----------------------------------|
| History Education/History Channel | | | | | | |
| HMH Supplemental Publishers, Inc. | | | 0% | | | |
| Ingram Library Services, Inc. | | 47% | 16% | 16% | | 40.5% |
| Junior Library Guild | | 20-50% | 20-50% | | | |
| Kapco | 5% on orders over \$100.00 | | | | | |
| Knowledge Industries, Inc. | | 8% | 8% | 8% | 8% | 8% |
| Lectorum Publications, Inc. | | 20% | 20% | | 20% | 20% |
| Lerner Publishing Group | | | 25% | | | |
| Library Binding Company | | | 0% | | | 0% |
| Mackin Library Media | | 5% | 5% | 5% | | 5% |
| Magic Wagon | | | 30% off list | | | |
| Mar*co Products, Inc. | | 5% on orders \$500.00-\$749.99; 10% on orders \$750.00-\$999.99; 15% on orders \$1,000.00+ | | | | |
| Marsh Media | | | 15-25% | | | |
| Mason Crest Publishers | | | 15% | | | |
| Morgan Reynolds | | | 10% | | | |
| National Educational Systems, Inc. | | 10% | 10% | | | 10% |
| National Geographic Society | | 0% | 0% | | 0% | 0% |

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|-------------------------------------|---|-----------------------------------|--|---------------------------------|--------------------------------|----------------------------------|
| Norwood House Press | | | 25% | | | |
| Opal Booze and Associates | | | Catalog pricing reflects discount | | | |
| Overlooked Books | | 0-25% | 0-25% | 0-25% | 0-25% | 0-25% |
| Parna Bissell and Associates, LLC | | | 25-30%off list | | | |
| Penworthy Company, The | | 0% | 0% | | 0% | |
| Perfection Learning Corporation | | 30-35% | 0% | | 30-35% | 30% |
| Perma-Bound Books | | 15% | Additional 2% | | Additional 2% | Additional 2% |
| QEP | | | | | | |
| Rainbow Book Company | | 25% | 25% | | 25% | 25% |
| Remedia Publications | 0% | 0% | 0% | 0% | 0% | 0% |
| Renaissance Learning, Inc. | XX | XX | XX | XX | XX | XX |
| Rosen Publishing | | | 0% | | | |
| Rourke Publishing, LLC | | | 30% | | | |
| Salem Press, Inc. | | | 5-15% | | | |
| Save Half on Books | | 50% in warehouse; 20% other | 50% in warehouse; 20% other | | 50% in warehouse; 20% other | |
| Scholastic Library Publishing, Inc. | | 40% | 30% | | | |
| SEBCO Books | | 0-60% | 0-60% | | 16-30% | 16-60% |
| Sommer Associates, LLC | | | 10-30% | | | |
| Southwest Book Company | | 30% | 0-20% | 0-20% | 0-20% | 30% + \$6.00/book |

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|--------------------------|---|-----------------------------------|--|---------------------------------|-------------------------------|----------------------------------|
| Spotlight | | | 30% off list | | | |
| Texas Connection | | 0% | 0% | | | |
| Weekly Reader Publishing | | | | | | |
| World Almanac Education | | 7-50% | 7-50% | | | 7-50% |
| World Book, Inc. | | | 0% | | | |

XX = Does not meet specs

Present at opening:
Shelley Freeman, Purchasing Agent
Pam Fennell, Buyer
Dottie Morrow, Buyer

**Bid #08-072
Library Books and Supplies**

| VENDORS | Paperbacks | Cataloging and Processing | CDs | Videotapes | Books on Tape/Audio Books | Software/CD ROM Materials |
|---|-------------------|--|------------|-------------------|----------------------------------|----------------------------------|
| ABDO Publishing Company | | Free shelf-ready processing on orders of \$350.00 or more. Smaller orders \$.49 per title and \$.50 for security tags will be charged. | | | | 30% |
| Baker and Taylor, Inc. | 25% | \$.35/unit (no Mylar jacket); \$.69/unit (with Mylar jacket) | | | 40% | |
| Bearport Publishing Company | | 100% with purchase of \$350.00 or more | | | | |
| Booksource, The | 25% | Itemized Pricing | 25% | | 25% | |
| Bound to Stay Bound Books, Inc. | | \$.69, no charge for downloading MARC records; \$10 for disk or CD | | | | |
| Bright Apple | 0% | 0% | 0% | 0% | 0% | 0% |
| Brodart Company (Book Division), Williamsport, PA | 40% | \$.99/book | | | | |
| Brodart Company, McElhattan, PA | | | | | | |
| Capstone Publishers | | | | | | |
| Cherry Lake | | Free | | | | |
| Child's World, Inc., The | | No Charge | | | | |
| Children's Plus, Inc. | 0% | 0% | | | | |
| Crabtree Publishing Company | | | | | 0% | |
| Creative Company, The | | Free | | | | |
| Davidson Titles, Inc. | 5% | 0% | 5% | 5% | 5% | 5% |
| Discount Dictionary | 20-60% | | | | | 20-60% |

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| VENDORS | Paperbacks | Cataloging and Processing | CDs | Videotapes | Books on Tape/Audio Books | Software/CD ROM Materials |
|----------------------------------|-----------------------------|---|-----------------------------|-----------------------------|----------------------------------|-------------------------------------|
| Disney Educational Productions | | | | 0-50% | | 0-50% |
| DLB Educational Corporation | 0-30% | 0% | 0-10% | 0-10% | 0% | 0% |
| Encyclopedia Britannica, Inc. | | 0% | 15% | | | 15% |
| Enslow Publishing | | Free with 25+ books | | | | |
| Facts on File/Chelsea House | | Free @ \$1500.00+ | | | | |
| Follett Library Resources, Inc. | 0-45% | Shelf-ready=\$.99/book; automation=\$.69/book | Net | Net | Net | Net |
| Gale Group, Inc., The | Varies | Free unattached library processing | | | | |
| Gareth Stevens | | Free with \$350.00+ order | | | | |
| Garrett Educational Corporation | | \$.80/book | | | | |
| Gaylord Bros, Inc. | | | | | | |
| Gumdrop Books | | 0% | | 0% | | |
| Harry K. Wong Publications. Inc. | Quantity Discount | | Quantity Discount | Quantity Discount | | |
| Heinemann-Raintree Library | | \$1.25/book; free on orders of 25+ books | | | | |
| Hendrick Long Publishing Company | | | | 5% | | |
| Highsmith, Inc. | 13% stocked; 5% non-stocked | 13% stocked; 5% non-stocked | 13% stocked; 5% non-stocked | 13% stocked; 5% non-stocked | 13% stocked; 5% non-stocked | 13% stock items; 5% non-stock items |

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| VENDORS | Paperbacks | Cataloging and Processing | CDs | Videotapes | Books on Tape/Audio Books | Software/CD ROM Materials |
|------------------------------------|--|---|--|-------------------|----------------------------------|--|
| History Education/History Channel | | | | 0% | | 0% |
| HMH Supplemental Publishers, Inc. | 0% | | 0% | 0% | 0% | 0% |
| Ingram Library Services, Inc. | 40.5% | \$.92/title | 45.5% | 25% | 45.5% | 0% |
| Junior Library Guild | | 20-50% | | | | |
| Kapco | | | | | | |
| Knowledge Industries, Inc. | 8% | | 8% | 8% | 8% | |
| Lectorum Publications, Inc. | 20% | 0% | 20% | 20% | 20% | 20% |
| Lerner Publishing Group | | | | | | |
| Library Binding Company | | | | | | |
| Mackin Library Media | 5% | Free | 5% | 5% | 5% | 5% |
| Magic Wagon | | \$.49/title on orders less than \$350.00; otherwise, shelf-ready processing is free | | | | 30% |
| Mar*co Products, Inc. | 5% on orders \$500.00-\$749.99; 10% on orders \$750.00-\$999.99; 15% on orders \$1,000.00+ | | 5% on orders \$500.00-\$749.99; 10% on orders \$750.00-\$999.99; 15% on orders \$1,000.00+ | | | 5% on orders \$500.00-\$749.99; 10% on orders \$750.00-\$999.99; 15% on orders \$1,000.00+ |
| Marsh Media | | 0%, \$49.95 includes all titles | | 15-25% | | |
| Mason Crest Publishers | 0% | Full processing \$1.00; data disk over 40 books free; under 40 books \$15.00 | | | | |
| Morgan Reynolds | | Free | | | | |
| National Educational Systems, Inc. | 10% | 0% | 10% | 10% | 10% | 10% |
| National Geographic Society | | | | | | |

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| VENDORS | Paperbacks | Cataloging and Processing | CDs | Videotapes | Books on Tape/Audio Books | Software/CD ROM Materials |
|-------------------------------------|-------------------|--|------------|-------------------|----------------------------------|----------------------------------|
| Norwood House Press | | Free on orders \$350.00+ | | | | |
| Opal Booze and Associates | | Most free, but some limits apply | | | | |
| Overlooked Books | 0-25% | \$15.00 records and labels per order | | | | |
| Parna Bissell and Associates, LLC | | Free on orders of \$350.00 or more; otherwise, \$.49/title | | | | 30% |
| Penworthy Company, The | | 0% | | | | |
| Perfection Learning Corporation | 35% | 0% | 0% | 0% | 0% | 0% |
| Perma-Bound Books | | 0%, \$.83/book | 0% | 0% | 0% | 0% |
| QEP | 10% | | | 10% | 10% | 10% |
| Rainbow Book Company | | Free on all orders over \$1,000.00; otherwise, based on quantity | | | | |
| Remedia Publications | 0% | 0% | 0% | 0% | 0% | 0% |
| Renaissance Learning, Inc. | XX | XX | XX | XX | XX | XX |
| Rosen Publishing | | 0% | | | | |
| Rourke Publishing, LLC | | Free | | | | |
| Salem Press, Inc. | | Free | | | | |
| Save Half on Books | | 1.44/book for full processing | | | | |
| Scholastic Library Publishing, Inc. | 30-40% | Free | | | | |
| SEBCO Books | 0-30% | 50% | 0% | 0% | 0% | |
| Sommer Associates, LLC | | Free to \$1.50/book | | | | |
| Southwest Book Company | 30% | | | | | |

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| VENDORS | Paperbacks | Cataloging and Processing | CDs | Videotapes | Books on Tape/Audio Books | Software/CD ROM Materials |
|--------------------------|-----------------------------------|--|------------|-------------------|----------------------------------|----------------------------------|
| Spotlight | | \$.49/title for shelf-ready processing on orders less than \$350.00; otherwise, free | | | | |
| Texas Connection | 0% | 0% | 0% | 0% | | 0% |
| Weekly Reader Publishing | 0%, quantity discounts in catalog | | | | | |
| World Almanac Education | 7-50% | 0%, see catalog | | | | |
| World Book, Inc. | | 0% | 0% | | | 0% |

XX = Does not meet specs

Present at opening:
Shelley Freeman, Purchasing Agent
Pam Fennell, Buyer
Dottie Morrow, Buyer

**Bid #08-072
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| VENDORS | Minimum Order | Shipping and Handling | Special Instructions |
|---|-------------------------|--|--|
| ABDO Publishing Company | None | Free | On PO, state, "Free shipping per local rep." |
| Baker and Taylor, Inc. | None | Free from Reno, NV service center | |
| Bearport Publishing Company | None | 10%; free with purchase of 3 or more books | |
| Booksource, The | 25 books or \$100 order | Free | |
| Bound to Stay Bound Books, Inc. | None | None | |
| Bright Apple | None | \$6.00 for ordrs under \$50; otherwise, 15% | |
| Brodart Company (Book Division), Williamsport, PA | None | None | No discount on supplies, CDs, videotapes, books on tape/audio books or software/cd rom materials |
| Brodart Company, McElhattan, PA | \$25.00 | None | |
| Capstone Publishers | None | 10% on orders less than \$350.00; otherwise free | |
| Cherry Lake | None | | |
| Child's World, Inc., The | None | Free via UPS Ground | |
| Children's Plus, Inc. | None | Free | |
| Crabtree Publishing Company | None | Free | |
| Creative Company, The | None | | |
| Davidson Titles, Inc. | None | Free | Catalogs and internet reflect already discounted prices up to 37%. The discounts on this bid are in addition to those. |
| Discount Dictionary | None | 10%; \$5.00 minimum | |

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| VENDORS | Minimum Order | Shipping and Handling | Special Instructions |
|----------------------------------|----------------------|---|--|
| Disney Educational Productions | One item | 5% with \$7.50 minimum and \$25.00 maximum. Bill Nye titles=free shipping | "Bill Nye the Science Guy" discounts are already listed in catalog. |
| DLB Educational Corporation | None | None | |
| Encyclopedia Britannica, Inc. | \$9.95 | Free | Catalog list shows discount |
| Enslow Publishing | None | Free | |
| Facts on File/Chelsea House | None | 7% | |
| Follett Library Resources, Inc. | None | Free with the exception of Renaissance learning reading software products | |
| Gale Group, Inc., The | None | None | Prices/discounts only guaranteed through 12/31/08; itemized list with bid response |
| Gareth Stevens | None | Free | |
| Garrett Educational Corporation | None | No Charge | |
| Gaylord Bros, Inc. | None | Free on supply orders over \$100.00 | |
| Gumdrop Books | None | Free | Catalog prices are net and reflect discount up to 70% |
| Harry K. Wong Publications. Inc. | None | \$5.00 for first item; \$1.50 each additional item; \$10.00 shipping for DVD series | Submitted discounted price schedule which depends on quantity |
| Heinemann-Raintree Library | None | 8%; free on orders of 25+ books | Reference MISD Bid #08-072 on POs |
| Hendrick Long Publishing Company | None | \$7.95 for orders up to \$49.99; orders of \$50.00+ free shipping | |
| Highsmith, Inc. | \$25.00 | Delivered | |

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| VENDORS | Minimum Order | Shipping and Handling | Special Instructions |
|------------------------------------|----------------------|---|---|
| History Education/History Channel | One item | Up to \$90.00=\$7.95; \$90.01 to \$150.00=\$9.95; \$150.01+=\$10.95 | |
| HMH Supplemental Publishers, Inc. | None | 10% | Discount reflected in catalog pricing |
| Ingram Library Services, Inc. | None | None | |
| Junior Library Guild | One item | Free | |
| Kapco | \$25.00 | \$25.00-\$49.99=15%; \$50-\$99.99=8%; \$100.00-\$299.99=6%; \$300.00+=4% | |
| Knowledge Industries, Inc. | \$25.00 | None | |
| Lectorum Publications, Inc. | None | See Catalog | |
| Lerner Publishing Group | None | None | |
| Library Binding Company | One item | None | |
| Mackin Library Media | None | Free on orders \$50.00+ | |
| Magic Wagon | None | Free | The 30% discount is already reflected in the catalog pricing. |
| Mar*co Products, Inc. | None | \$7.00 minimum or 10% of balance | |
| Marsh Media | None | 10% of order/\$8.00 minimum | |
| Mason Crest Publishers | None | Free | |
| Morgan Reynolds | None | | |
| National Educational Systems, Inc. | None | Free | |
| National Geographic Society | None | 8% of order if \$199.99 or over; free on orders \$200.00+ | |

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|-------------------------------------|---|---|---|
| Norwood House Press | None | Free on orders \$350.00+; otherwise, 10% of total | |
| Opal Booze and Associates | None | Free | |
| Overlooked Books | None | 5% on orders less than \$500.00; otherwise free | No catalog. Use website, www.texasoverlookedbooks.com . On Buyboard |
| Parna Bissell and Associates, LLC | None | None | Discount already reflected in catalog pricing |
| Penworthy Company, The | None | 6.4% prepaid/added to invoice | |
| Perfection Learning Corporation | None | Free | |
| Perma-Bound Books | None | None | |
| QEP | None | Minimum \$6.00; over \$70.00 add 9% | |
| Rainbow Book Company | None | 5% or less, based on quantity | |
| Remedia Publications | None | \$6.00 for ordrs under \$50; otherwise, 15% | |
| Renaissance Learning, Inc. | | | |
| Rosen Publishing | None | None | |
| Rourke Publishing, LLC | None | Free | |
| Salem Press, Inc. | None | Free unless specified | |
| Save Half on Books | | 6% on orders less than \$1,500.00 | |
| Scholastic Library Publishing, Inc. | None | Free with orders \$1,000.00 or more | |
| SEBCO Books | One book | Free | |
| Sommer Associates, LLC | None | Free to 7%, depending upon publisher | |
| Southwest Book Company | 25+ total books = 30% discount; less than 25 = 20% discount | None | 25+ total books = 30% discount; less than 25 = 20% discount |

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| VENDORS | Minimum Order | Shipping and Handling | Special Instructions |
|--------------------------|----------------------|--|--|
| Spotlight | None | Free | State on PO, "Free shipping per local representative." |
| Texas Connection | None | \$16.95 maximum | 25-49 books=20% discount; 50-74 books=25% discount; 75+ books=30% discount |
| Weekly Reader Publishing | None | Orders \$40.00- \$249.99=10%; over \$250.00=free; orders less than \$40.00=\$3.95 | |
| World Almanac Education | None | Standard shipping free | Discounts are off list price and reflected in catalog price; quantity discounts are 5% on \$5,000.00 orders; 10% on \$10,000.00 orders, 15% on \$15,000.00 orders and 20% on \$20,000.00 orders |
| World Book, Inc. | None | Included in pricing | |

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Present at opening:
Shelley Freeman, Purchasing Agent
Pam Fennell, Buyer
Dottie Morrow, Buyer