

## RFP RECOMMENDATION

January 22, 2008

MEMO: Lou Spiegel  
Associate Superintendent for Business Services

FROM: Shelley Freeman  
Purchasing Agent

RE: Consideration of RFPs Received for Landscape Maintenance

### INTRODUCTION

We request that the MISD Board of Trustees approve the recommendation as made by the Purchasing Department, in conjunction with the Maintenance Department, for awarding the proposal for Landscape Maintenance. Completed requests for RFP #08-027 were received prior to the closing at 2:00 p.m. on December 14, 2007.

### DISCUSSION

The purpose of this RFP is to select qualified landscape maintenance vendor(s) who can perform grounds keeping services. These services include weekly general mowing, monthly bed maintenance and bi-weekly mowing of non-irrigated areas at the elementary school locations. The District has the option to expand these services to other school sites if determined in the best interest of the District.

By contracting out this service, the Grounds Department will be able to maintain the weekly mowing cycles at the other District locations without the District's needing to substantially increase the grounds staff. This will also reduce the District's overall fuel consumption, equipment maintenance and equipment replacement cost.

There are currently five vacancies in the Grounds Department. By not filling these positions, the funds in that area can be moved to contract services to pay for the majority of the landscape management services. The remainder of the services will be funded through the Maintenance Department general supply budget.

The contract term will be for one year, beginning upon School Board approval. At the conclusion of the first year, if the District is satisfied with the program, it has an option to renew the contract for two additional one-year periods upon mutual consent of both parties.

Attached is the tabulation for the two lowest overall vendors with combined pricing of Parts A, B and C per location. The secondary tabulation provides detailed pricing per section and other factors that were considered.

## RECOMMENDATION

The Purchasing Department recommends that the RFP be awarded to Dyna-Mist Construction Company and Rightway Lawn Maintenance as shown on the combined proposal tabulation.

## FUNDING

Funding is available through the Maintenance Department Budget.

### ORIGINATING DEPARTMENT HEAD:

Jeff Brogden  
Director of Maintenance

John Perdue  
Director of Facilities

### FOR FURTHER INFORMATION CONTACT:

Jeff Brogden                      817-299-1646  
Shelley Freeman                817-299-6090

**RFP 08-027 Landscape Maintenance  
(Combined Pricing for Parts A, B C)**

	<b>Dyna-Mist Construction Co.</b>	<b>Rightway Lawn Maintenance</b>
<b><i>Elementary Schools</i></b>	<b>A+B+C per location</b>	
Alice Ponder Elementary	\$8,234.00	\$11,875.00
Tarver Rendon Elementary	\$9,967.00	\$19,500.00
J.L. Boren Elementary	\$15,091.00	\$14,425.00
Charlotte Anderson Elementary	\$8,975.00	\$10,675.00
Glenn Harmon Elementary	\$8,975.00	\$9,900.00
Willie Brown Elementary	\$9,967.00	\$13,850.00
D.P. Morris Elementary	\$8,559.00	\$10,675.00
Davis Elementary	\$11,799.00	\$11,275.00
Gideon Elementary	\$10,239.00	\$10,675.00
Thelma Jones Elementary	\$10,239.00	\$10,675.00
Roberta Tipps Elementary	\$9,399.00	\$12,225.00
Erma Nash Elementary	\$14,107.00	\$14,375.00
Reid Elementary	\$10,239.00	\$11,450.00
Smith Elementary	\$9,399.00	\$11,450.00
Mary Jo Sheppard Elementary	\$8,559.00	\$10,675.00
Brockett Elementary	\$9,399.00	\$11,450.00
Cora Spencer Elementary	\$11,919.00	\$13,000.00
Daulton Elementary	\$17,043.00	\$12,225.00
Carol Holt Elementary	\$11,079.00	\$12,225.00
<b>Total for Elementary Schools (March 10 - October 3)</b>	<b>\$197,180.00</b>	
<b>Total for Elementary Schools (March 10 - August 31)</b>	<b>\$157,129.00</b>	
<b><i>Intermediate Schools</i></b>		
Cross Timbers Intermediate	\$18,199.00	\$16,950.00
Mary Orr Intermediate	\$10,523.00	\$18,690.00
Donna Shepard Intermediate	\$16,163.00	\$17,455.00
Icenhower Intermediate	\$12,580.00	\$17,500.00
Lillard Interemediate	\$10,239.00	\$12,225.00
<b><i>Middle Schools</i></b>		
Wester Middle School	\$14,465.00	\$10,900.00
Worley Middle School	\$13,209.00	\$13,575.00
T.A. Howard Middle School	\$17,050.00	\$14,200.00
Danny Jones Middle School	\$11,820.00	\$16,875.00
Coble Middle School	\$19,089.00	\$27,110.00
<b><i>High Schools</i></b>		
Ben Barber Career Tech Academy	\$14,049.00	\$20,860.00
Summit High School	\$42,835.00	\$26,090.00
Mansfield High School	\$37,795.00	\$26,090.00
Timberview High School	\$44,515.00	\$24,150.00
Legacy High School	\$39,270.00	\$26,710.00

**RFP 08-027 Landscape Maintenance  
(Combined Pricing for Parts A, B C)**

	<b>Dyna-Mist Construction Co.</b>	<b>Rightway Lawn Maintenance</b>
<i><b>Other</b></i>		
AEC	\$14,049.00	\$13,000.00
R.L. Anderson		\$4,650.00
Administration	\$9,815.00	\$13,225.00
Operations Complex	\$14,889.00	\$17,650.00
Athletic Facility	\$35,376.00	\$23,300.00
<b>Note: See Complete Tabulation for Individual Section Pricing.</b>		

**RFP #08-027 Landscape Maintenance  
Secondary Tabulation**

VENDORS	Qty (Cycles per Year)	Decher'ts Landscaping and Irrigation		Dyna-Mist Construction Co.		GCA Services Group (Option 1 - Elementary Schools Only)		GCA Services Group (Option 2 - 50% of Award intial year with balance in year 2)		GCA Services Group (Option 3 - Assuming MS & HS added year 3 - 100%)	
		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
<b>BID PART A</b>											
<b><i>Elementary Schools</i></b>											
Alice Ponder Elementary	31	\$225.00	\$6,975.00	\$166.00	\$5,146.00	\$339.15	\$10,513.65	\$284.69	\$8,825.39	\$214.51	\$6,649.81
Tarver Rendon Elementary	31	\$225.00	\$6,975.00	\$249.00	\$7,719.00	\$618.99	\$19,188.69	\$519.59	\$16,107.29	\$391.51	\$12,136.81
J.L. Boren Elementary	31	\$350.00	\$10,850.00	\$333.00	\$10,323.00	\$586.08	\$18,168.48	\$491.96	\$15,250.76	\$370.69	\$11,491.39
Charlotte Anderson Elementary	31	\$260.00	\$8,060.00	\$249.00	\$7,719.00	\$331.31	\$10,270.61	\$278.11	\$8,621.41	\$209.55	\$6,496.05
Glenn Harmon Elementary	31	\$260.00	\$8,060.00	\$249.00	\$7,719.00	\$301.18	\$9,336.58	\$252.82	\$7,837.42	\$190.49	\$5,905.19
Willie Brown Elementary	31	\$300.00	\$9,300.00	\$249.00	\$7,719.00	\$597.83	\$18,532.73	\$501.83	\$15,556.73	\$378.12	\$11,721.72
D.P. Morris Elementary	31	\$223.00	\$6,913.00	\$249.00	\$7,719.00	\$285.59	\$8,853.29	\$239.73	\$7,431.63	\$180.63	\$5,599.53
Davis Elementary	31	\$375.00	\$11,625.00	\$249.00	\$7,719.00	\$535.39	\$16,597.09	\$449.42	\$13,932.02	\$338.63	\$10,497.53
Gideon Elementary	31	\$265.00	\$8,215.00	\$249.00	\$7,719.00	\$346.33	\$10,736.23	\$290.72	\$9,012.32	\$219.05	\$6,790.55
Thelma Jones Elementary	31	\$350.00	\$10,850.00	\$249.00	\$7,719.00	\$515.49	\$15,980.19	\$432.72	\$13,414.32	\$326.05	\$10,107.55
Roberta Tipps Elementary	31	\$350.00	\$10,850.00	\$249.00	\$7,719.00	\$468.42	\$14,521.02	\$393.20	\$12,189.20	\$296.28	\$9,184.68
Erma Nash Elementary	31	\$400.00	\$12,400.00	\$333.00	\$10,323.00	\$602.93	\$18,690.83	\$506.11	\$15,689.41	\$381.35	\$11,821.85
Reid Elementary	31	\$375.00	\$11,625.00	\$249.00	\$7,719.00	\$320.34	\$9,930.54	\$268.90	\$8,335.90	\$202.61	\$6,280.91
Smith Elementary	31	\$315.00	\$9,765.00	\$249.00	\$7,719.00	\$375.85	\$11,651.35	\$315.50	\$9,780.50	\$237.73	\$7,369.63
Mary Jo Sheppard Elementary	31	\$325.00	\$10,075.00	\$249.00	\$7,719.00	\$261.16	\$8,095.96	\$219.23	\$6,796.13	\$165.18	\$5,120.58
Brockett Elementary	31	\$260.00	\$8,060.00	\$249.00	\$7,719.00	\$282.63	\$8,761.53	\$237.25	\$7,354.75	\$178.76	\$5,541.56
Cora Spencer Elementary	31	\$300.00	\$9,300.00	\$249.00	\$7,719.00	311.28	\$9,649.68	\$261.30	\$8,100.30	\$196.88	\$6,103.28
Daulton Elementary	31	\$315.00	\$9,765.00	\$333.00	\$10,323.00	\$302.75	\$9,385.25	\$254.13	\$7,878.03	\$191.49	\$5,936.19
Carol Holt Elementary	31	\$295.00	\$9,145.00	\$249.00	\$7,719.00	\$302.57	\$9,379.67	\$253.99	\$7,873.69	\$191.38	\$5,932.78
<b><i>Intermediate Schools</i></b>											
Cross Timbers Intermediate	31			\$249.00	\$7,719.00			\$454.28	\$14,082.68	\$342.29	\$10,610.99
Mary Orr Intermediate	31			\$333.00	\$10,323.00			\$1,453.19	\$45,048.89	\$1,094.96	\$33,943.76
Donna Shepard Intermediate	31			\$333.00	\$10,323.00			\$679.35	\$21,059.85	\$511.89	\$15,868.59
Icenhower Intermediate	31			\$300.00	\$9,300.00			\$1,030.89	\$31,957.59	\$776.77	\$24,079.87
Lillard Interemediate	31			\$249.00	\$7,719.00			\$397.34	\$12,317.54	\$299.39	\$9,281.09
<b><i>Middle Schools</i></b>											
Wester Middle School	31			\$399.00	\$12,369.00					\$1,209.58	\$37,496.98
Worley Middle School	31			\$399.00	\$12,369.00					\$543.67	\$16,853.77
T.A. Howard Middle School	31			\$350.00	\$10,850.00					\$940.74	\$29,162.94
Danny Jones Middle School	31			\$300.00	\$9,300.00					\$837.19	\$25,952.89
Coble Middle School	31			\$399.00	\$12,369.00					\$843.41	\$26,145.71

**RFP #08-027 Landscape Maintenance  
Secondary Tabulation**

VENDORS	Qty (Cycles per Year)	Decher'ts Landscaping and Irrigation		Dyna-Mist Construction Co.		GCA Services Group (Option 1 - Elementary Schools Only)		GCA Services Group (Option 2 - 50% of Award intial year with balance in year 2)		GCA Services Group (Option 3 - Assuming MS & HS added year 3 - 100%)	
		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
<b>High Schools</b>											
Ben Barber Career Tech Academy	31			\$399.00	\$12,369.00					\$88.68	\$2,749.08
Summit High School	31			\$1,165.00	\$36,115.00					\$1,228.75	\$38,091.25
Mansfield High School	31			\$1,165.00	\$36,115.00					\$1,441.06	\$44,672.86
Timberview High School	31			\$1,165.00	\$36,115.00					\$1,564.41	\$48,496.71
Legacy High School	31			\$1,050.00	\$32,550.00					\$1,549.35	\$48,029.85
<b>Other</b>											
AEC	31			\$399.00	\$12,369.00					\$263.56	\$8,170.36
R.L. Anderson	31									\$469.61	\$14,557.91
Administration	31			\$249.00	\$7,719.00					\$165.24	\$5,122.44
Operations Complex	31			\$399.00	\$12,369.00					\$137.70	\$4,268.70
Athletic Facility	31			\$816.00	\$25,296.00					\$483.33	\$14,983.23
Other Facilities	31									\$180.39	\$5,592.09
<b>BID PART B</b>											
<b>Elementary Schools</b>											
Alice Ponder Elementary	16	\$65.00	\$1,040.00	\$88.00	\$1,408.00	\$196.58	\$3,145.28	\$196.58	\$3,145.28	\$196.58	\$3,145.28
Tarver Rendon Elementary	16	\$65.00	\$1,040.00	\$88.00	\$1,408.00	\$327.63	\$5,242.08	\$327.63	\$5,242.08	\$327.63	\$5,242.08
J.L. Boren Elementary	16	\$65.00	\$1,040.00	\$88.00	\$1,408.00	\$249.00	\$3,984.00	\$249.00	\$3,984.00	\$249.00	\$3,984.00
Willie Brown Elementary	16	\$85.00	\$1,360.00	\$88.00	\$1,408.00	\$222.79	\$3,564.64	\$222.79	\$3,564.64	\$222.79	\$3,564.64
Davis Elementary	8	\$200.00	\$1,600.00	\$300.00	\$2,400.00	\$104.84	\$838.72	\$104.84	\$838.72	\$104.84	\$838.72
Erma Nash Elementary	8	\$225.00	\$1,800.00	\$158.00	\$1,264.00	\$157.26	\$1,258.08	\$157.26	\$1,258.08	\$157.26	\$1,258.08
<b>Intermediate Schools</b>											
Cross Timbers Intermediate	16			\$550.00	\$8,800.00			\$275.21	\$4,403.36	\$275.21	\$4,403.36
Donna Shepard Intermediate	16			\$260.00	\$4,160.00			\$314.52	\$5,032.32	\$314.52	\$5,032.32
Icenhower Intermediate	16			\$100.00	\$1,600.00			\$104.84	\$1,677.44	\$104.84	\$1,677.44
<b>Middle Schools</b>											
T.A. Howard Middle School	16			\$360.00	\$5,760.00					\$183.47	\$2,935.52
<b>High Schools</b>											
Timberview High School	8			\$735.00	\$5,880.00					\$471.78	\$3,774.24
<b>Other</b>											
R.L. Anderson										\$157.26	\$0.00
<b>BID PART C</b>											

**RFP #08-027 Landscape Maintenance  
Secondary Tabulation**

VENDORS	Qty (Cycles per Year)	Decher'ts Landscaping and Irrigation		Dyna-Mist Construction Co.		GCA Services Group (Option 1 - Elementary Schools Only)		GCA Services Group (Option 2 - 50% of Award intial year with balance in year 2)		GCA Services Group (Option 3 - Assuming MS & HS added year 3 - 100%)	
		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
<b>Elementary Schools</b>											
Alice Ponder Elementary	8	\$40.00	\$320.00	\$210.00	\$1,680.00	\$140.90	\$1,127.20	\$140.90	\$1,127.20	\$140.90	\$1,127.20
Tarver Rendon Elementary	8	\$30.00	\$240.00	\$105.00	\$840.00	\$126.81	\$1,014.48	\$126.81	\$1,014.48	\$126.81	\$1,014.48
J.L. Boren Elementary	8	\$30.00	\$240.00	\$420.00	\$3,360.00	\$338.16	\$2,705.28	\$338.16	\$2,705.28	\$338.16	\$2,705.28
Charlotte Anderson Elementary	8	\$30.00	\$240.00	\$157.00	\$1,256.00	\$169.08	\$1,352.64	\$169.08	\$1,352.64	\$169.08	\$1,352.64
Glenn Harmon Elementary	8	\$40.00	\$320.00	\$157.00	\$1,256.00	\$338.16	\$2,705.28	\$338.16	\$2,705.28	\$338.16	\$2,705.28
Willie Brown Elementary	8	\$60.00	\$480.00	\$105.00	\$840.00	\$338.16	\$2,705.28	\$338.16	\$2,705.28	\$338.16	\$2,705.28
D.P. Morris Elementary	8	\$80.00	\$640.00	\$105.00	\$840.00	\$450.88	\$3,607.04	\$450.88	\$3,607.04	\$450.88	\$3,607.04
Davis Elementary	8	\$120.00	\$960.00	\$210.00	\$1,680.00	\$169.08	\$1,352.64	\$169.08	\$1,352.64	\$169.08	\$1,352.64
Gideon Elementary	8	\$60.00	\$480.00	\$315.00	\$2,520.00	\$450.88	\$3,607.04	\$450.88	\$3,607.04	\$450.88	\$3,607.04
Thelma Jones Elementary	8	\$100.00	\$800.00	\$315.00	\$2,520.00	\$225.44	\$1,803.52	\$225.44	\$1,803.52	\$225.44	\$1,803.52
Roberta Tipps Elementary	8	\$100.00	\$800.00	\$210.00	\$1,680.00	\$169.08	\$1,352.64	\$169.08	\$1,352.64	\$169.08	\$1,352.64
Erma Nash Elementary	8	\$120.00	\$960.00	\$315.00	\$2,520.00	\$338.16	\$2,705.28	\$338.16	\$2,705.28	\$338.16	\$2,705.28
Reid Elementary	8	\$120.00	\$960.00	\$315.00	\$2,520.00	\$450.88	\$3,607.04	\$450.88	\$3,607.04	\$450.88	\$3,607.04
Smith Elementary	8	\$90.00	\$720.00	\$210.00	\$1,680.00	\$56.36	\$450.88	\$56.36	\$450.88	\$56.36	\$450.88
Mary Jo Sheppard Elementary	8	\$60.00	\$480.00	\$105.00	\$840.00	\$225.44	\$1,803.52	\$225.44	\$1,803.52	\$225.44	\$1,803.52
Brockett Elementary	8	\$60.00	\$480.00	\$210.00	\$1,680.00	\$84.54	\$676.32	\$84.54	\$676.32	\$84.54	\$676.32
Cora Spencer Elementary	8	\$85.00	\$680.00	\$525.00	\$4,200.00	\$450.88	\$3,607.04	\$450.88	\$3,607.04	\$450.88	\$3,607.04
Daulton Elementary	8	\$120.00	\$960.00	\$840.00	\$6,720.00	\$450.88	\$3,607.04	\$450.88	\$3,607.04	\$450.88	\$3,607.04
Carol Holt Elementary	8	\$85.00	\$680.00	\$420.00	\$3,360.00	\$338.16	\$2,705.28	\$338.16	\$2,705.28	\$338.16	\$2,705.28
<b>Intermediate Schools</b>											
Cross Timbers Intermediate	8			\$210.00	\$1,680.00					\$450.88	\$3,607.04
Mary Orr Intermediate	8			\$25.00	\$200.00					\$56.36	\$450.88
Donna Shepard Intermediate	8			\$210.00	\$1,680.00					\$281.80	\$2,254.40
Icenhower Intermediate	8			\$210.00	\$1,680.00					\$225.44	\$1,803.52
Lillard Interemediate	8			\$315.00	\$2,520.00					\$225.44	\$1,803.52
<b>Middle Schools</b>											
Wester Middle School	8			\$262.00	\$2,096.00					\$450.88	\$3,607.04
Worley Middle School	8			\$105.00	\$840.00					\$225.44	\$1,803.52
T.A. Howard Middle School	8			\$55.00	\$440.00					\$169.08	\$1,352.64
Danny Jones Middle School	8			\$315.00	\$2,520.00					\$338.16	\$2,705.28
Coble Middle School	8			\$840.00	\$6,720.00					\$450.88	\$3,607.04
<b>High Schools</b>											

**RFP #08-027 Landscape Maintenance  
Secondary Tabulation**

VENDORS	Qty (Cycles per Year)	Decher'ts Landscaping and Irrigation		Dyna-Mist Construction Co.		GCA Services Group (Option 1 - Elementary Schools Only)		GCA Services Group (Option 2 - 50% of Award intial year with balance in year 2)		GCA Services Group (Option 3 - Assuming MS & HS added year 3 - 100%)	
		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Ben Barber Career Tech Academy	8			\$210.00	\$1,680.00					\$281.80	\$2,254.40
Summit High School	8			\$840.00	\$6,720.00					\$901.76	\$7,214.08
Mansfield High School	8			\$210.00	\$1,680.00					\$450.88	\$3,607.04
Timberview High School	8			\$315.00	\$2,520.00					\$267.71	\$2,141.68
Legacy High School	8			\$840.00	\$6,720.00					\$479.06	\$3,832.48
<b>Other</b>											
AEC	8			\$210.00	\$1,680.00					\$450.88	\$3,607.04
R.L. Anderson	8									\$169.08	\$1,352.64
Administration	8			\$262.00	\$2,096.00					\$338.16	\$2,705.28
Operations Complex	8			\$315.00	\$2,520.00					\$901.76	\$7,214.08
Athletic Facility	8			\$1,260.00	\$10,080.00					\$1,592.17	\$12,737.36
Other Facilities	8									\$352.25	\$2,818.00
Past Experience		ROW and Medians for City of Arlington for 7 years. Arlington ISD Section 3 Elementary Schools		Plano ISD, Frisco ISD & Grapevine- Colleyville ISD		See listing in proposal		See listing in proposal		See listing in proposal	
Qualifications		Licensed Irrigator in Texas & Certified Irrigation Auditor		Licensed Irrigator		Certified Sports Field Manager, Turfgrass Professional Certificate, Certified Playground Safety Inspector, Advanced Landscape Plant Coursework		Certified Sports Field Manager, Turfgrass Professional Certificate, Certified Playground Safety Inspector, Advanced Landscape Plant Coursework		Certified Sports Field Manager, Turfgrass Professional Certificate, Certified Playground Safety Inspector, Advanced Landscape Plant Coursework	
Employees		Currently has 18 employees, four are crew men/supervisors.		55 staff members		Over 20,000 nationwide		Over 20,000 nationwide		Over 20,000 nationwide	

**RFP #08-027 Landscape Maintenance  
Secondary Tabulation**

VENDORS	Qty (Cycles per Year)	Decher'ts Landscaping and Irrigation		Dyna-Mist Construction Co.		GCA Services Group (Option 1 - Elementary Schools Only)		GCA Services Group (Option 2 - 50% of Award intial year with balance in year 2)		GCA Services Group (Option 3 - Assuming MS & HS added year 3 - 100%)	
		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Equipment List & Vehicle List		Provided		Provided		Will purchase according to need of project. Sent proposed list.		Will purchase according to need of project. Sent proposed list.		Will purchase according to need of project. Sent proposed list.	
Split Award		Yes		Yes		Negotiable		Negotiable		Negotiable	
Normal Business Hours		Mon-Fri 7:00 a.m. - 5:00 p.m.		Mon-Sat 7:00 a.m. - 5:30 p.m.		Field Mon-Fri 6:00 a.m. - 2:30 p.m. and Office 7:30 a.m. - 5:30 p.m.		Field Mon-Fri 6:00 a.m. - 2:30 p.m. and Office 7:30 a.m. - 5:30 p.m.		Field Mon-Fri 6:00 a.m. - 2:30 p.m. and Office 7:30 a.m. - 5:30 p.m.	
Criminal Checks done on employees		Yes		Yes		Yes		Yes		Yes	
Random Drug Testing		No		Yes		Yes		Yes		Yes	
Uniforms		Yes		Yes		Yes		Yes		Yes	
Interlocal Agreement		Yes		Yes		Yes		Yes		Yes	

**X= Retracted Bid**

**Present at Proposal Opening:**

Shelley Freeman, MISD Purchasing  
Jorge Calero, Dyna-Mist Construction Co.

**RFP #08-027 Landscape Maintenance  
Secondary Tabulation**

VENDORS	Qty (Cycles per Year)	Prime Landscape Services		Rightway Lawn Maintenance		Terry Rutland		VMC Landscape Services	
		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
<b>BID PART A</b>									<b>Retracted Bid</b>
<b><i>Elementary Schools</i></b>									
Alice Ponder Elementary	31	\$600.00	\$18,600.00	\$325.00	\$10,075.00			X	X
Tarver Rendon Elementary	31	\$480.00	\$14,880.00	\$500.00	\$15,500.00			X	X
J.L. Boren Elementary	31	\$720.00	\$22,320.00	\$375.00	\$11,625.00			X	X
Charlotte Anderson Elementary	31	\$480.00	\$14,880.00	\$325.00	\$10,075.00			X	X
Glenn Harmon Elementary	31	\$720.00	\$22,320.00	\$300.00	\$9,300.00			X	X
Willie Brown Elementary	31	\$480.00	\$14,880.00	\$350.00	\$10,850.00			X	X
D.P. Morris Elementary	31	\$600.00	\$18,600.00	\$325.00	\$10,075.00			X	X
Davis Elementary	31	\$720.00	\$22,320.00	\$325.00	\$10,075.00			X	X
Gideon Elementary	31	\$600.00	\$18,600.00	\$325.00	\$10,075.00	\$620.00	\$19,220.00	X	X
Thelma Jones Elementary	31	\$600.00	\$18,600.00	\$325.00	\$10,075.00	\$820.00	\$25,420.00	X	X
Roberta Tipps Elementary	31	\$760.00	\$23,560.00	\$375.00	\$11,625.00			X	X
Erma Nash Elementary	31	\$840.00	\$26,040.00	\$425.00	\$13,175.00			X	X
Reid Elementary	31	\$960.00	\$29,760.00	\$350.00	\$10,850.00			X	X
Smith Elementary	31	\$600.00	\$18,600.00	\$350.00	\$10,850.00			X	X
Mary Jo Sheppard Elementary	31	\$720.00	\$22,320.00	\$325.00	\$10,075.00			X	X
Brockett Elementary	31	\$720.00	\$22,320.00	\$350.00	\$10,850.00			X	X
Cora Spencer Elementary	31	\$960.00	\$29,760.00	\$400.00	\$12,400.00	\$620.00	\$19,220.00	X	X
Daulton Elementary	31	\$720.00	\$22,320.00	\$375.00	\$11,625.00	\$620.00	\$19,220.00	X	X
Carol Holt Elementary	31	\$840.00	\$26,040.00	\$375.00	\$11,625.00			X	X
<b><i>Intermediate Schools</i></b>									
Cross Timbers Intermediate	31	\$480.00	\$14,880.00	\$450.00	\$13,950.00			X	X
Mary Orr Intermediate	31	\$720.00	\$22,320.00	\$590.00	\$18,290.00			X	X
Donna Shepard Intermediate	31	\$960.00	\$29,760.00	\$505.00	\$15,655.00			X	X
Icenhower Intermediate	31	\$720.00	\$22,320.00	\$500.00	\$15,500.00	\$1,220.00	\$37,820.00	X	X
Lillard Interemediate	31	\$960.00	\$29,760.00	\$375.00	\$11,625.00			X	X
<b><i>Middle Schools</i></b>									
Wester Middle School	31	\$480.00	\$14,880.00	\$300.00	\$9,300.00			X	X
Worley Middle School	31	\$840.00	\$26,040.00	\$425.00	\$13,175.00			X	X
T.A. Howard Middle School	31	\$720.00	\$22,320.00	\$400.00	\$12,400.00			X	X
Danny Jones Middle School	31	\$720.00	\$22,320.00	\$525.00	\$16,275.00			X	X
Coble Middle School	31	\$960.00	\$29,760.00	\$810.00	\$25,110.00	\$1,320.00	\$40,920.00	X	X

**RFP #08-027 Landscape Maintenance  
Secondary Tabulation**

VENDORS	Qty (Cycles per Year)	Prime Landscape Services		Rightway Lawn Maintenance		Terry Rutland		VMC Landscape Services	
		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
<b>High Schools</b>									
Ben Barber Career Tech Academy	31	\$480.00	\$14,880.00	\$660.00	\$20,460.00			X	X
Summit High School	31	\$1,600.00	\$49,600.00	\$790.00	\$24,490.00			X	X
Mansfield High School	31	\$1,200.00	\$37,200.00	\$790.00	\$24,490.00			X	X
Timberview High School	31	\$960.00	\$29,760.00	\$650.00	\$20,150.00	\$1,620.00	\$50,220.00	X	X
Legacy High School	31	\$1,200.00	\$37,200.00	\$810.00	\$25,110.00			X	X
<b>Other</b>									
AEC	31	\$960.00	\$29,760.00	\$400.00	\$12,400.00			X	X
R.L. Anderson	31			\$150.00	\$4,650.00			X	X
Administration	31	\$600.00	\$18,600.00	\$375.00	\$11,625.00	\$620.00	\$19,220.00	X	X
Operations Complex	31	\$960.00	\$29,760.00	\$550.00	\$17,050.00	\$620.00	\$19,220.00	X	X
Athletic Facility	31	\$1,200.00	\$37,200.00	\$700.00	\$21,700.00	\$620.00	\$19,220.00	X	X
Other Facilities	31							X	X
<b>BID PART B</b>									
<b>Elementary Schools</b>									
Alice Ponder Elementary	16	\$240.00	\$3,840.00	\$75.00	\$1,200.00			X	X
Tarver Rendon Elementary	16	\$240.00	\$3,840.00	\$200.00	\$3,200.00			X	X
J.L. Boren Elementary	16	\$240.00	\$3,840.00	\$125.00	\$2,000.00			X	X
Willie Brown Elementary	16	\$240.00	\$3,840.00	\$150.00	\$2,400.00			X	X
Davis Elementary	8	\$200.00	\$1,600.00	\$75.00	\$600.00			X	X
Erma Nash Elementary	8	\$720.00	\$5,760.00	\$75.00	\$600.00			X	X
<b>Intermediate Schools</b>									
Cross Timbers Intermediate	16	\$360.00	\$5,760.00	\$150.00	\$2,400.00			X	X
Donna Shepard Intermediate	16	\$200.00	\$3,200.00	\$75.00	\$1,200.00			X	X
Icenhower Intermediate	16	\$120.00	\$1,920.00	\$75.00	\$1,200.00	\$260.00	\$0.00	X	X
<b>Middle Schools</b>									
T.A. Howard Middle School	16			\$75.00	\$1,200.00			X	X
<b>High Schools</b>									
Timberview High School	8		\$5,760.00	\$300.00	\$2,400.00	\$380.00	\$0.00	X	X
<b>Other</b>									
R.L. Anderson								X	X
								X	X
<b>BID PART C</b>									
								X	X

**RFP #08-027 Landscape Maintenance  
Secondary Tabulation**

VENDORS	Qty (Cycles per Year)	Prime Landscape Services		Rightway Lawn Maintenance		Terry Rutland		VMC Landscape Services	
		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
<b>Elementary Schools</b>									
Alice Ponder Elementary	8	\$120.00	\$960.00	\$75.00	\$600.00			X	X
Tarver Rendon Elementary	8	\$120.00	\$960.00	\$100.00	\$800.00			X	X
J.L. Boren Elementary	8	\$240.00	\$1,920.00	\$100.00	\$800.00			X	X
Charlotte Anderson Elementary	8	\$120.00	\$960.00	\$75.00	\$600.00			X	X
Glenn Harmon Elementary	8			\$75.00	\$600.00			X	X
Willie Brown Elementary	8			\$75.00	\$600.00			X	X
D.P. Morris Elementary	8	\$120.00	\$960.00	\$75.00	\$600.00			X	X
Davis Elementary	8	\$240.00	\$1,920.00	\$75.00	\$600.00			X	X
Gideon Elementary	8	\$240.00	\$1,920.00	\$75.00	\$600.00	\$160.00	\$1,280.00	X	X
Thelma Jones Elementary	8	\$120.00	\$960.00	\$75.00	\$600.00	\$220.00	\$1,760.00	X	X
Roberta Tipps Elementary	8			\$75.00	\$600.00			X	X
Erma Nash Elementary	8			\$75.00	\$600.00			X	X
Reid Elementary	8	\$480.00	\$3,840.00	\$75.00	\$600.00			X	X
Smith Elementary	8	\$120.00	\$960.00	\$75.00	\$600.00			X	X
Mary Jo Sheppard Elementary	8			\$75.00	\$600.00			X	X
Brockett Elementary	8	\$120.00	\$960.00	\$75.00	\$600.00			X	X
Cora Spencer Elementary	8	\$360.00	\$2,880.00	\$75.00	\$600.00	\$160.00	\$1,280.00	X	X
Daulton Elementary	8	\$360.00	\$2,880.00	\$75.00	\$600.00	\$160.00	\$1,280.00	X	X
Carol Holt Elementary	8	\$120.00	\$960.00	\$75.00	\$600.00			X	X
<b>Intermediate Schools</b>									
Cross Timbers Intermediate	8	\$360.00	\$2,880.00	\$75.00	\$600.00			X	X
Mary Orr Intermediate	8			\$50.00	\$400.00			X	X
Donna Shepard Intermediate	8			\$75.00	\$600.00			X	X
Icenhower Intermediate	8	\$120.00	\$960.00	\$100.00	\$800.00	\$380.00	\$3,040.00	X	X
Lillard Interemediate	8	\$120.00	\$960.00	\$75.00	\$600.00			X	X
<b>Middle Schools</b>									
Wester Middle School	8	\$480.00	\$3,840.00	\$200.00	\$1,600.00			X	X
Worley Middle School	8			\$50.00	\$400.00			X	X
T.A. Howard Middle School	8	\$480.00	\$3,840.00	\$75.00	\$600.00			X	X
Danny Jones Middle School	8	\$240.00	\$1,920.00	\$75.00	\$600.00			X	X
Coble Middle School	8	\$360.00	\$2,880.00	\$250.00	\$2,000.00	\$380.00	\$3,040.00	X	X
<b>High Schools</b>									

**RFP #08-027 Landscape Maintenance  
Secondary Tabulation**

VENDORS	Qty (Cycles per Year)	Prime Landscape Services		Rightway Lawn Maintenance		Terry Rutland		VMC Landscape Services	
		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Ben Barber Career Tech Academy	8	\$360.00	\$2,880.00	\$50.00	\$400.00			X	X
Summit High School	8			\$200.00	\$1,600.00			X	X
Mansfield High School	8			\$200.00	\$1,600.00			X	X
Timberview High School	8			\$200.00	\$1,600.00	\$580.00	\$4,640.00	X	X
Legacy High School	8			\$200.00	\$1,600.00			X	X
<b>Other</b>									
AEC	8	\$360.00	\$2,880.00	\$75.00	\$600.00			X	X
R.L. Anderson	8							X	X
Administration	8	\$360.00	\$2,880.00	\$200.00	\$1,600.00	\$380.00	\$3,040.00	X	X
Operations Complex	8			\$75.00	\$600.00	\$380.00	\$3,040.00	X	X
Athletic Facility	8	\$450.00	\$3,600.00	\$200.00	\$1,600.00	\$380.00	\$3,040.00	X	X
Other Facilities	8								
Past Experience		No current ISD work		Arlington ISD, Cedar Hill ISD		City of Arlington Parks		See listing in proposal	
Qualifications		1 Landscape Architect, 2 degreed Horticulturists, 3 Landscape Designers, 2 Licensed Chemical Spray Techs, 3 Licensed Irrigators and 2 Pool and Pond Designers.		Ground maintenance on schools for over 15 years		25+ years of experience		30+ years of experience; landscape maintenance, design, installation, tree management, pruning, irrigation, fertilization, pest control, horticultural consulting, etc.	
Employees		9 admin., 50+ field employees		16 employees, but will hire more as needed		6 employees		120 employees	

**RFP #08-027 Landscape Maintenance  
Secondary Tabulation**

VENDORS	Qty (Cycles per Year)	Prime Landscape Services		Rightway Lawn Maintenance		Terry Rutland		VMC Landscape Services	
		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Equipment List & Vehicle List		Provided		Provided		Provided		Provided	
Split Award		Yes		Yes		Yes		Yes	
Normal Business Hours		Mon-Sat 7:00 a.m. - 5:00 p.m.		Mon-Fri 6:30 a.m. - 8:00 p.m.		Mon-Fri 8:00 a.m. - 6:00 p.m.		Mon-Fri 8:00 a.m. - 6:00 p.m.	
Criminal Checks done on employees		Yes		Yes		Yes		Yes	
Random Drug Testing		Yes		Yes		Yes		Yes	
Uniforms		Yes		Yes		Yes		Yes	
Interlocal Agreement		Yes		Yes		Yes		Yes	

**X= Retracted Bid**

**Present at Proposal Opening:**

Shelley Freeman, MISD Purchasing  
Jorge Calero, Dyna-Mist Construction Co.