

Computers and Related Services Tabulation
RFP #10-007

VENDORS	ARC, Inc.		CompuCom Systems, Inc.		Delcom Group, L.P.		Prime Systems/Axiontech.com		Smart Group Systems	
	Unit Price	Unit Price (includes install and configure services)	Unit Price	Unit Price (includes install and configure services)	Unit Price	Unit Price (includes install and configure services)	Unit Price	Unit Price (includes install and configure services)	Unit Price	Unit Price (includes install and configure services)
Option 1A Computer	\$678.07	\$714.07	\$1,050.40	\$1,327.40	\$597.00	\$619.00	\$653.00	\$663.00	\$684.42	\$714.42
Option 1B Computer	\$666.00	\$702.00	\$1,192.96	\$1,469.96	\$658.00	\$690.00	\$723.00	\$733.00	\$755.82	\$785.82
Option 2A Computer	\$662.00	\$698.00	\$1,045.40	\$1,322.40	\$590.00	\$622.00	\$653.00	\$663.00	\$684.42	\$714.42
Option 2B Computer	\$636.00	\$672.00	\$1,086.87	\$1,363.87	\$623.00	\$655.00	\$681.00	\$691.00	\$712.98	\$742.98
Option 3A Computer	\$651.00	\$687.00	\$971.19	\$1,248.19	\$578.00	\$610.00	\$631.00	\$641.00	\$661.98	\$691.98
Option 3B Computer	\$624.00	\$660.00	\$1,023.18	\$1,300.18	\$599.00	\$631.00	\$650.00	\$660.00	\$681.36	\$711.36
Option 4A Computer	\$656.00	\$692.00	\$971.19	\$1,248.19	\$578.00	\$610.00	\$631.00	\$641.00	\$661.98	\$691.98
Option 4B Computer	\$624.00	\$660.00	\$1,024.22	\$1,301.22	\$599.00	\$631.00	\$650.00	\$660.00	\$681.36	\$711.36
Option 5A Computer	\$638.00	\$674.00	\$951.35	\$1,228.35	\$563.00	\$595.00	\$592.00	\$602.00	\$622.20	\$652.20
Option 5B Computer	\$598.00	\$634.00	\$998.15	\$1,275.15	\$585.00	\$617.00	\$632.00	\$642.00	\$663.00	\$693.00
Cost for additional warranty year beyond the three years proposed	4th year \$64.78-\$82.00; 5th year \$97.58-\$105.78		\$82.00		\$28.00		\$28.00		4th year \$47.15; 5th year \$67.85	
Cost for locating, documenting, recording and pulling assets to vendor location to repurpose or salvage including return of the hard drives to the District	\$38.75		\$74.03 for desktop; \$77.49 for monitor		\$0.00		\$0.00		\$35.00	
Percentage of money credited by the vendor for the sale of the pulled computers based on proceeds	60%		60%		70%		0%		To be determined	
Cost for repurposing computers including tests required for computer, re-imaging and delivery to the new designated location	\$66.45		\$133.77 per desktop		\$32.00		\$29.00		\$45.00	
Discount off catalog list price for all parts associated with the upgrade of the machines or for replacement parts needed such as memory, keyboards, etc.	22% off list		3% Texas State DIR Pricing		DIR or better		10-30% off MSRP		15%-40%	

Present at opening:

Dottie Morrow, Buyer
Joe Glover, School Services Director
Al Betzel, Warehouse Supervisor

Alternate Proposal:

TKO Education - not accepted

Note 1: A cost reduction of \$62.00 will be applied to the price of each computer that currently has Microsoft Office licenses. A cost reduction of \$67.00 will be applied to the price of each computer that currently has Windows operating system licenses.

Note 2: Employees will be allowed to purchase computers for personal use at the proposed pricing.