

**Two-Way Radios, Supplies and Repair Bid #10-003**

VENDORS	Qty	Unit	Aerowave Technologies		BearCom		Communications USA		Continental Wireless		DFW Communications	
			Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
Motorola CP200 4 Channel UHF Radio w/battery, rapid charger, belt clip and antenna	20	Each	\$305.00	\$6,100.00	\$265.00	\$5,300.00	\$245.14	\$4,902.80	\$273.14	\$5,462.80	\$259.00	\$5,180.00
Li-ion 2200 mah 7.5v, NNTN4497	20	Each	\$58.00	\$1,160.00	\$43.75	\$875.00	\$46.00	\$920.00	\$41.42	\$828.40	\$51.78	\$1,035.60
Three Inch Belt Clip	10	Each	\$5.00	\$50.00	\$4.90	\$49.00	\$4.50	\$45.00	\$3.63	\$36.30	\$4.71	\$47.10
6 Unit Rapid Charger	1	Each	\$375.00	\$375.00	\$365.00	\$365.00	\$304.29	\$304.29	\$286.01	\$286.01	\$370.00	\$370.00
90 Minute Rapid Charger	1	Each	\$50.00	\$50.00	\$56.00	\$56.00	\$42.00	\$42.00	\$42.19	\$42.19	\$48.25	\$48.25
1 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$34.00	\$34.00	\$29.00	\$29.00	\$24.99	\$24.99	\$22.51	\$22.51	\$25.00	\$25.00
2 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$65.00	\$65.00	\$59.00	\$59.00	\$39.99	\$39.99	\$42.88	\$42.88	\$48.00	\$48.00
3 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$97.00	\$97.00	\$79.00	\$79.00	\$54.99	\$54.99	\$64.32	\$64.32	\$71.00	\$71.00
UHF Flexible Antenna	1	Each	\$11.00	\$11.00	\$8.50	\$8.50	\$8.99	\$8.99	\$7.11	\$7.11	\$10.25	\$10.25
Motorola HT1250 Portable Radio	20	Each	\$665.00	\$13,300.00	\$609.00	\$12,180.00	\$551.57	\$11,031.40	\$598.17	\$11,963.40	\$635.00	\$12,700.00
NiMH 1200 mA AH Rechargeable Battery	1	Each	\$55.00	\$55.00	\$48.00	\$48.00	\$34.00	\$34.00	\$31.09	\$31.09	\$36.48	\$36.48
NiMH 1900 mA AH Rechargeable Battery	1	Each	\$70.00	\$70.00	\$58.00	\$58.00	\$36.00	\$36.00	\$32.55	\$32.55	\$41.20	\$41.20
Lithium 7.2V Rechargeable Battery	10	Each	\$90.00	\$900.00	\$57.37	\$573.70	\$44.00	\$440.00	\$41.80	\$418.00	\$48.25	\$482.50
2.5 Inch Belt Clip	1	Each	\$10.50	\$10.50	\$8.90	\$8.90	\$9.00	\$9.00	\$6.81	\$6.81	\$8.85	\$8.85
Leather Case with Swivel	1	Each	\$50.00	\$50.00	\$45.00	\$45.00	\$36.12	\$36.12	\$37.05	\$37.05	\$42.36	\$42.36
Single Unit Rapid Charger	10	Each	\$50.00	\$500.00	\$56.00	\$560.00	\$42.60	\$426.00	\$36.30	\$363.00	\$47.00	\$470.00
6 Station Rapid Rate Charger	1	Each	\$500.00	\$500.00	\$560.00	\$560.00	\$435.00	\$435.00	\$463.10	\$463.10	\$529.50	\$529.50
1 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$38.00	\$38.00			\$24.99	\$24.99	\$26.80	\$26.80	\$26.00	\$26.00
2 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$73.00	\$73.00	\$69.00	\$69.00	\$39.99	\$39.99	\$51.46	\$51.46	\$57.00	\$57.00
3 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$108.00	\$108.00	\$98.00	\$98.00	\$54.99	\$54.99	\$77.18	\$77.18	\$85.00	\$85.00
UHF Flexible Antenna	1	Each	\$11.50	\$11.50	\$8.90	\$8.90	\$9.26	\$9.26	\$7.11	\$7.11	\$10.25	\$10.25
Stubby UHF 430-470 MHz Antenna	1	Each	\$12.00	\$12.00	\$10.90	\$10.90	\$9.95	\$9.95	\$9.47	\$9.47	\$10.25	\$10.25
Labor Cost for Repair per hour on-site	1	Hour	\$85.00	\$85.00	\$95.00	\$95.00	\$95.00	\$95.00	\$42.50	\$42.50	\$105.00	\$105.00
Labor Cost for Repair per hour off-site	1	Hour	\$85.00	\$85.00	\$55.00	\$55.00	\$95.00	\$95.00	\$65.00	\$65.00	\$105.00	\$105.00
Charge for shipping radios for repair?			Yes, \$10		No, Rep will pick up and deliver		No		Yes, \$10		No	
Free engraving?					No, \$5 per radio		No, \$9 per radio		No, \$5 per radio		Yes	
Turn around time on repairs			2 days		48 hours unless it goes to manufacturer for repairs		5 business days for less		48 hours		3 days	
Other							and labor. Flat rate- CP200 \$85, Flate Rate- HT1250 \$135					
Discounts					20%		0%		0%			

**XX = Does not meet specifications**  
**Blank Cell under "Unit Price" = No Bid**

**Present at bid opening:**  
Pam Fennell- Buyer MISD  
Kathy Carter- BearCom Communications

**Two-Way Radios, Supplies and Repair Bid #10-003**

VENDORS	Qty	Unit	Discount Two-Way Radio		East Georgia Communications		First Communications		Industrial Communications		Megahertz Techonology	
			Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
Motorola CP200 4 Channel UHF Radio w/battery, rapid charger, belt clip and antenna	20	Each	XX	XX	\$295.00	\$5,900.00	\$248.96	\$4,979.20	\$230.38	\$4,607.60	\$295.00	\$5,900.00
Li-ion 2200 mah 7.5v, NNTN4497	20	Each	XX	XX	\$47.00	\$940.00	\$44.96	\$899.20	\$44.00	\$880.00	\$66.00	\$1,320.00
Three Inch Belt Clip	10	Each			\$5.00	\$50.00	\$3.96	\$39.60	\$3.87	\$38.70	\$6.00	\$60.00
6 Unit Rapid Charger	1	Each			\$350.00	\$350.00	\$299.96	\$299.96	\$304.92	\$304.92	\$350.00	\$350.00
90 Minute Rapid Charger	1	Each			\$55.00	\$55.00	\$39.96	\$39.96	\$39.69	\$39.69	\$50.00	\$50.00
1 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each			\$30.00	\$30.00	\$21.96	\$21.96	\$21.00	\$21.00	\$30.00	\$30.00
2 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each			\$50.00	\$50.00	\$40.96	\$40.96	\$40.00	\$40.00	\$50.00	\$50.00
3 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$95.00	\$95.00	\$75.00	\$75.00	\$60.96	\$60.96	\$60.00	\$60.00	\$75.00	\$75.00
UHF Flexible Antenna	1	Each	\$15.00	\$15.00	\$10.00	\$10.00	\$8.96	\$8.96	\$8.42	\$8.42	\$10.00	\$10.00
Motorola HT1250 Portable Radio	20	Each	XX	XX	\$650.00	\$13,000.00	\$588.96	\$11,779.20	\$558.15	\$11,163.00	\$625.00	\$12,500.00
NiMH 1200 mAH Rechargeable Battery	1	Each	XX	XX	\$50.00	\$50.00	\$31.96	\$31.96	\$31.00	\$31.00	\$56.00	\$56.00
NiMH 1900 mAH Rechargeable Battery	1	Each	\$35.00	\$35.00	\$60.00	\$60.00	\$35.96	\$35.96	\$35.00	\$35.00	\$59.00	\$59.00
Lithium 7.2V Rechargeable Battery	10	Each	\$85.50	\$855.00	\$80.00	\$800.00	\$41.96	\$419.60	\$41.00	\$410.00	\$80.00	\$800.00
2.5 Inch Belt Clip	1	Each	\$12.00	\$12.00	\$9.00	\$9.00	\$7.96	\$7.96	\$7.26	\$7.26	\$10.00	\$10.00
Leather Case with Swivel	1	Each	\$42.00	\$42.00	\$42.00	\$42.00	\$34.96	\$34.96	\$34.85	\$34.85	\$42.00	\$42.00
Single Unit Rapid Charger	10	Each	\$49.00	\$490.00	\$47.00	\$470.00	\$38.96	\$389.60	\$38.72	\$387.20	\$50.00	\$500.00
6 Station Rapid Rate Charger	1	Each	\$550.00	\$550.00	\$525.00	\$525.00	\$429.96	\$429.96	\$435.60	\$435.60	XX	XX
1 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$55.00	\$55.00	\$35.00	\$35.00	\$25.96	\$25.96	\$25.00	\$25.00	\$4.00	\$4.00
2 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$75.00	\$75.00	\$65.00	\$65.00	\$48.96	\$48.96	\$48.00	\$48.00	\$65.00	\$65.00
3 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$95.00	\$95.00	\$95.00	\$95.00	\$72.96	\$72.96	\$72.00	\$72.00	\$95.00	\$95.00
UHF Flexible Antenna	1	Each	\$15.00	\$15.00	\$10.00	\$10.00	\$8.96	\$8.96	\$8.42	\$8.42	\$10.00	\$10.00
Stubby UHF 430-470 MHz Antenna	1	Each	\$15.00	\$15.00	\$12.00	\$12.00	\$9.26	\$9.26	\$8.91	\$8.91	\$12.00	\$12.00
Labor Cost for Repair per hour on-site	1	Hour							\$55.00	\$55.00	\$120.00	\$120.00
Labor Cost for Repair per hour off-site	1	Hour					XX	XX	\$55.00	\$55.00	\$60.00	\$60.00
Charge for shipping radios for repair?			No		No		No		No- however, District would be responsible for packaging radio and scheduling UPS		No	
Free engraving?			No, \$15 per radios		No, \$9 per radio		Yes		No		No	
Turn around time on repairs			5 business days		7 days		5 working days		3 Days		1-2 days	
Other					\$75 per hour plus parts		Repair parts= 10% up from dealer cost					
Discounts			Any Discounts on website will apply				Radios - 32%, Accessories- 24%		25% off List			

**Present at bid opening:**  
Pam Fennell- Buyer MISD  
Kathy Carter- BearCom Communications

**Two-Way Radios, Supplies and Repair Bid #10-003**

VENDORS	Qty	Unit	Victoria Communication Services	
			Unit Price	Total Price
Motorola CP200 4 Channel UHF Radio w/battery, rapid charger, belt clip and antenna	20	Each	\$321.84	\$6,436.80
Li-ion 2200 mah 7.5v, NNTN4497	20	Each	\$49.20	\$984.00
Three Inch Belt Clip	10	Each	\$4.92	\$49.20
6 Unit Rapid Charger	1	Each	\$369.00	\$369.00
90 Minute Rapid Charger	1	Each	\$47.36	\$47.36
1 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$34.00	\$34.00
2 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$65.00	\$65.00
3 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$97.00	\$97.00
UHF Flexible Antenna	1	Each	\$9.64	\$9.64
Motorola HT1250 Portable Radio	20	Each	\$624.01	\$12,480.20
NiMH 1200 mAH Rechargeable Battery	1	Each	\$52.48	\$52.48
NiMH 1900 mAH Rechargeable Battery	1	Each	\$61.50	\$61.50
Lithium 7.2V Rechargeable Battery	10	Each	\$82.00	\$820.00
2.5 Inch Belt Clip	1	Each	\$9.02	\$9.02
Leather Case with Swivel	1	Each	\$41.82	\$41.82
Single Unit Rapid Charger	10	Each	\$46.54	\$465.40
6 Station Rapid Rate Charger	1	Each	\$533.00	\$533.00
1 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$31.16	\$31.16
2 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$59.86	\$59.86
3 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$88.86	\$88.86
UHF Flexible Antenna	1	Each	\$9.64	\$9.64
Stubby UHF 430-470 MHz Antenna	1	Each	\$10.05	\$10.05
Labor Cost for Repair per hour on-site	1	Hour	\$57.40	\$57.40
Labor Cost for Repair per hour off-site	1	Hour	\$57.40	\$57.40
Charge for shipping radios for repair?			Yes, \$3 per radio	
Free engraving?			No, \$15 per radio	
Turn around time on repairs			No longer than 7 days, if parts are in stock at Motorola	
Other			Travel time- \$57.40 an hour, mileage- \$1 a mile	
Discounts			10-28%	

**Present at bid opening:**

Pam Fennell- Buyer MISD

Kathy Carter- BearCom Communications