

**Proposal Evaluation Rating Schedule and Tabulation**  
**RFP #08-089**  
**Letter Jackets**

|  |             | All Star Letter Jackets/Balfour |         |  | Diamond S. Spiritwear |         |  |
|--|-------------|---------------------------------|---------|--|-----------------------|---------|--|
| Item/Category  | Value       | Rating                          | Cost    | Comments   | Rating                | Cost    | Comments   |
| Responsiveness/<br>Completeness of<br>Proposal             | 5%          | 5%                              |         |  | 5%                    |         |  |
| Understanding of<br>RFP Requirements                       | 5%          | 5%                              |         |  | 5%                    |         |  |
| References   | 5%          | 5%                              |         |  | 5%                    |         |  |
| Experience/<br>Organizations of<br>Similar Size as<br>MISD | 10%         | 10%                             |         | Mansfield ISD, Grand Prairie ISD,<br>Arlington ISD, Duncanville ISD,<br>Richardson ISD   | 10%                   |         | Arlington ISD, Ousley Junior High, Barnet<br>Junior High, Northrop Grumman |
| Quality of Samples   | 20%         | 20%                             |         |  | 0%                    |         | Not specified colors as required in RFP                                    |
| Quality of Services  | 20%         | 20%                             |         |  | 20%                   |         |  |
| Services Available   | 10%         | 10%                             |         | Offices in Dallas and Bedford  | 10%                   |         |  |
| <b>Pricing</b>   | 20%         | 20%                             |         |  | 13.6%                 |         |  |
| Jacket S-XL  |             |                                 | \$38.00 | Includes jacket,<br>award letter, activity<br>insert, one service<br>bar insert and original<br>alterations at the time<br>of sizing |                       | \$55.75 | \$45.75 for jacket<br>plus \$10.00 for letter                              |
| Jacket XXL-4X  |             |                                 | \$38.00 |  |                       | \$55.75 |  |
| Shipping   |             |                                 | None    |  |                       | None    |  |
| Sewing Fees  |             |                                 |         |  |                       |         |  |
| Other Fees   |             |                                 |         |  |                       |         |  |
| Delivery Schedule  | 5%          | 5%                              |         | 6-8 weeks  | 5%                    |         | 6-8 weeks  |
| <b>Total Score</b>   | <b>100%</b> | <b>100%</b>                     |         |  | <b>74%</b>            |         |  |

**Evaluation Committee:**

Shelley Freeman, Purchasing Director  
Kirk Thor, Assistant Athletics Director  
Eric White, Assistant Athletics Director  
Russell Sanders, Fine Arts Director  
Dottie Morrow, Buyer

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|  | EM Jackets and Awards |            |         |   | Neff Motivation. Inc. |         |  |
|--|-----------------------|------------|---------|---|-----------------------|---------|--|
| Item/Category  | Value                 | Rating     | Cost    | Comments  | Rating                | Cost    | Comments   |
| Responsiveness/<br>Completeness of<br>Proposal             | 5%                    | 5%         |         |   | 5%                    |         |  |
| Understanding of<br>RFP Requirements                       | 5%                    | 5%         |         |   | 5%                    |         |  |
| References   | 5%                    | 5%         |         |   | 5%                    |         |  |
| Experience/<br>Organizations of<br>Similar Size as<br>MISD | 10%                   | 10%        |         | San Angelo ISD, San Antonio ISD, Houston<br>ISD, Terrell HS, Prosper HS, Kaufman HS,<br>Bethesda Christian School | 10%                   |         | Dallas ISD, South San Antonio ISD,<br>Marcus High School, Argyle High School,<br>Pottsboro High School, Northwest High<br>School |
| Quality of Samples   | 20%                   | 18%        |         | Fewer threads in sample patch   | 20%                   |         |  |
| Quality of Services  | 20%                   | 20%        |         |   | 20%                   |         |  |
| Services Available   | 10%                   | 10%        |         | Nothing is outsourced; all patches, jackets,<br>letters, etc. are produced at Tejas Mfg.                          | 10%                   |         | All jackets produced in Neff Company plant   |
| <b>Pricing</b>   | 20%                   | 19%        |         |   | 17.7%                 |         |  |
| Jacket S-XL  |                       |            | \$40.00 | Same price for Adult Small<br>through 4X.   |                       | \$43.00 | Price includes jacket,<br>chenille letter with<br>inserts and service<br>bars.   |
| Jacket XXL-4X  |                       |            | \$40.00 |   |                       | \$43.00 |  |
| Shipping   |                       |            | None    |   |                       | None    |  |
| Sewing Fees  |                       |            | None    |   |                       |         |  |
| Other Fees   |                       |            |         |   |                       |         |  |
|  |                       |            |         |   |                       |         |  |
| Delivery Schedule  | 5%                    | 5%         |         | 5-7 weeks   | 5%                    |         | 30-35 work days  |
| <b>Total Score</b>   | <b>100%</b>           | <b>97%</b> |         |   | <b>98%</b>            |         |  |

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|  |             | SSR/Meca   |         |   | Texas Chenille and Embroidery |         |   |
|--|-------------|------------|---------|---|-------------------------------|---------|---|
| Item/Category  | Value       | Rating     | Cost    | Comments  | Rating                        | Cost    | Comments  |
| Responsiveness/<br>Completeness of<br>Proposal             | 5%          | 4%         |         | Addendum not signed and returned with bid<br>as required                      | 5%                            |         |   |
| Understanding of<br>RFP Requirements                       | 5%          | 4%         |         | Cover Sheet not included with copies  | 5%                            |         |   |
| References   | 5%          | 5%         |         |   | 5%                            |         |   |
| Experience/<br>Organizations of<br>Similar Size as<br>MISD | 10%         | 10%        |         | Midlothian ISD, Red Oak ISD, Ennis ISD,<br>Granbury ISD, Katy ISD, Spring ISD | 10%                           |         | Lewisville ISD, Crowley ISD, McAllen ISD,<br>Corpus Christi ISD, Garland ISD, Houston<br>ISD, HEB ISD, DeSoto ISD, Rockwall ISD |
| Quality of Samples   | 20%         | 20%        |         |   | 20%                           |         |   |
| Quality of Services  | 20%         | 20%        |         |   | 20%                           |         |   |
| Services Available   | 10%         | 10%        |         |   | 10%                           |         |   |
| <b>Pricing</b>   | 20%         | 18.5%      |         |   | 16.5%                         |         |   |
| Jacket S-XL  |             |            | \$41.00 | Same price for<br>sizes Adult Small<br>through 4X                             |                               | \$45.95 | Additional fee of \$12.50<br>per jacket to sew<br>patches on. Will sew<br>other vendors' patches<br>on jacket for \$6.00.       |
| Jacket XXL-4X  |             |            | \$41.00 |   |                               | \$45.95 |   |
| Shipping   |             |            |         |   |                               |         |   |
| Sewing Fees  |             |            |         |   |                               |         |   |
| Other Fees   |             |            |         |   |                               |         |   |
|  |             |            |         |   |                               |         |   |
| Delivery Schedule  | 5%          | 5%         |         | 6 weeks   | 5%                            |         | 5-6 weeks   |
| <b>Total Score</b>   | <b>100%</b> | <b>97%</b> |         |   | <b>97%</b>                    |         |   |

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|  |              | <b>Tiger Tails</b> |             |   |
|--|--------------|--------------------|-------------|---|
| <b>Item/Category</b>                                       | <b>Value</b> | <b>Rating</b>      | <b>Cost</b> | <b>Comments</b>   |
| Responsiveness/<br>Completeness of<br>Proposal             | 5%           | 5%                 |             |   |
| Understanding of<br>RFP Requirements                       | 5%           | 5%                 |             |   |
| References   | 5%           | 5%                 |             | Kennedale HS, Worley Boosters, Grace<br>Prep Academy  |
| Experience/<br>Organizations of<br>Similar Size as<br>MISD | 10%          | 8%                 |             | No contracts with ISD's; however, do<br>hundreds of jackets year-round (not<br>contracted) for football and cheer groups,<br>Arlington ISD students, private schools,<br>etc. |
| Quality of Samples   | 20%          | 20%                |             |   |
| Quality of Services  | 20%          | 20%                |             |   |
| Services Available   | 10%          | 10%                |             | Located in Mansfield; students who miss<br>all sizing dates may go to the store to be<br>sized.   |
| <b>Pricing</b>   | 20%          | 16.9%              |             |   |
| Jacket S-XL  |              |                    | \$45.00     | Sizes Adult XS-6X<br>Four package options<br>from which to choose   |
| Jacket XXL-4X  |              |                    | \$45.00     |   |
| Shipping   |              |                    | None        |   |
| Sewing Fees  |              |                    |             |   |
| Other Fees   |              |                    |             |   |
| Delivery Schedule  | 5%           | 5%                 |             | 6-8 weeks   |
| <b>Total Score</b>   | <b>100%</b>  | <b>94.9%</b>       |             |   |

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