

**Catalog Discount for Fine Arts Supplies
Bid Tabulation #07-011**

	ABC School Supply	AseI Art Supply	The Chalkboard	Childcraft Education Corp.	Dick Blick Company	Guitar Focus Music Center	Hearlihy	Holze Music Company
ART								
Art Supplies - Painting	17%	20%	\$1-\$999=10%; \$1000-\$4999=15%; \$5000+=20%	12%	18%		2%>\$100	
Art Supplies -Paper, Boards	17%	20%	\$1-\$999=10%; \$1000-\$4999=15%; \$5000+=20%	12%	18%		2%>\$100	
Art Supplies - Matting & Framing		20%	\$1-\$999=10%; \$1000-\$4999=15%; \$5000+=20%		18%		2%>\$100	
Art Supplies - Drawing & Writing	17%	20%	\$1-\$999=10%; \$1000-\$4999=15%; \$5000+=20%	12%	18%		2%>\$100	
Art Supplies - Ceramic & Craft	17%	20%	\$1-\$999=10%; \$1000-\$4999=15%; \$5000+=20%	12%	18%		2%>\$100	
Art Supplies - Other	17%		\$1-\$999=10%; \$1000-\$4999=15%; \$5000+=20%	12%	18%		2%>\$100	
Music								
Music Supplies - Sheet								15%
Music Supplies - Primary Grade Instruments	17%		\$1-\$999=10%; \$1000-\$4999=15%; \$5000+=20%	12%				20-40%
Music Supplies - Small Musical Instruments	17%		\$1-\$999=10%; \$1000-\$4999=15%; \$5000+=20%	12%		Kaman 35%		20-40%
Music Supplies - Strings & Accessories						Kaman 35%		20-40%
Music Supplies - Resources	17%							20-40%
Music Supplies - Other	17%		\$1-\$999=10%; \$1000-\$4999=15%; \$5000+=20%	12%				20-40%

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Theater Arts								
Theater Arts Supplies - Costumes & Fabric								
General Discounts								
All Other Discounts	17%	20%		12%				20-40%
Catalogs/Categories with no discounts					Sale catalogs (all item number prefixes besides A, B or C. Drop ship with "F" in item number		All lesson plans and modules	
Minimum Order	\$100.00			\$100.00		\$300.00		\$100.00
Shipping	In-stock Free with min. order; <\$100 @ 15% with min. charge \$5.95; Free shipping on items shipped by truck with 15% on <\$500 and min. charge of \$75.	> \$250.00; Call for pricing		Free with min. order. <\$100 -@ 15% + min. \$5.95. Free on Truck ship (T) next to price >\$500. <\$500 @ 15% with min. \$75.	Free over \$250	\$35 for all under \$1000 orders; over \$1000 free ship	<\$100 @ 7%; Free > \$100	
Reference: Additional information that must appear on each PO	Bid #07-011			Bid #07-011	#305180525		HCO-610-01-71031	
Returns	15-20% + shipping			15%				
Delivery Days	15-30 Days	14 Days	12-15 Days	15-30 Days	10-15 Days	60 Days; instock 5 Days	15 Days	3-5 Days
Interlocal Agreement	Y	Y	Y	Y	Y	Y	Y	Y

**XX = Does not meet specifications
Blank cell = No Bid**

Present at opening:

Shelley Freeman, MISD Purchasing
Dottie Morrow, MISD Purchasing
Barbara Schor, MISD Purchasing
Russell Sanders, MISD Fine Arts Department

**Catalog Discount for Fine Arts Supplies
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	Interstate Music	Lakeshore Learning	Make Your Mark	Malmark, Inc.	Mr. E's Music	Music & Arts Center	Nasco	National Educational Music Company
ART								
Art Supplies - Painting		5%	XX	XX			20% Stock Items; 5% Items Items with Prefix "Z"	
Art Supplies -Paper, Boards		5%	XX	XX			20% Stock Items; 5% Items Items with Prefix "Z"	
Art Supplies - Matting & Framing							20% Stock Items; 5% Items Items with Prefix "Z"	
Art Supplies - Drawing & Writing		5%					20% Stock Items; 5% Items Items with Prefix "Z"	
Art Supplies - Ceramic & Craft		5%					20% Stock Items; 5% Items Items with Prefix "Z"	
Art Supplies - Other		5%					20% Stock Items; 5% Items Items with Prefix "Z"	
Music								
Music Supplies - Sheet	20% with publisher & arrangement & voicing listed				10%	10-20%	20% Stock Items; 5% Items Items with Prefix "Z"	
Music Supplies - Primary Grade Instruments	10-60% discounted as reflected in catalog	5%			10-30%	20-40%	20% Stock Items; 5% Items Items with Prefix "Z"	Catalog marked " NEMC" no discount; "MAP" 20-50% call for pricing
Music Supplies - Small Musical Instruments	10-60% discounted as reflected in catalog				10-30%	20-40%	20% Stock Items; 5% Items Items with Prefix "Z"	Catalog marked " NEMC" no discount; "MAP" 20-50% call for pricing
Music Supplies - Strings & Accessories	10-60% discounted as reflected in catalog				10-30%	20-40%	20% Stock Items; 5% Items Items with Prefix "Z"	Catalog marked " NEMC" no discount; "MAP" 20-50% call for pricing
Music Supplies - Resources		5%			10%	10-20%	20% Stock Items; 5% Items Items with Prefix "Z"	Catalog marked " NEMC" no discount; "MAP" 20-50% call for pricing
Music Supplies - Other		5%			10-30%	10-40%	20% Stock Items; 5% Items Items with Prefix "Z"	Catalog marked " NEMC" no discount; "MAP" 20-50% call for pricing

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	Interstate Music	Lakeshore Learning	Make Your Mark	Malmark, Inc.	Mr. E's Music	Music & Arts Center	Nasco	National Educational Music Company
Theater Arts								
Theater Arts Supplies - Costumes & Fabric		5%						
General Discounts								
All Other Discounts		5%			10-30%			
Catalogs/Categories with no discounts							Sale Catalogs	
Minimum Order	\$50.00						\$50.00	\$50.00
Shipping		Free shipping >\$500; <\$500 estimate 10% of subtotal, min. \$5.00					Shipping required for clay, plaster etc totaling >50#, kraft rolls and paper rolls (500 & 1000'), linoleum rolls, furniture & equipment and items with prefix "Z"	Call for pricing
Reference: Additional information that must appear on each PO	#07-011	"Per Bid #07-011"					Nasco Quote #06-95498	
Returns								
Delivery Days	0-21 Days	7-15 Days			30 Days	Varies	30 Days	Varies
Interlocal Agreement	Y	Y			Y	Y	Y	Y

**Catalog Discount for Fine Arts Supplies
Bid Tabulation #07-011**

	Neff Motivation	Peripole - Bergerault	Pitsco	Popplers Music	RBC Music Co	Rhythm Band Instruments	S&S Worldwide	Sax Arts & Crafts	School Speciality
ART									
Art Supplies - Painting	XX		2% >\$100.				14%	10-20% on >\$10.00	10-25% in stock
Art Supplies -Paper, Boards	XX		2% >\$100.				14%	10-20% on >\$10.00	10-25% in stock
Art Supplies - Matting & Framing	XX							10-20% on >\$10.00	10-25% in stock
Art Supplies - Drawing & Writing	XX						14%	10-20% on >\$10.00	10-25% in stock
Art Supplies - Ceramic & Craft	XX						14%	10-20% on >\$10.00	10-25% in stock
Art Supplies - Other	XX		2%>\$100.				14%	10-20% on >\$10.00	10-25% in stock
Music									
Music Supplies - Sheet	XX				10%				
Music Supplies - Primary Grade Instruments	XX	20%				5%	14%		
Music Supplies - Small Musical Instruments	XX	20% except 15% for Synthetic Bar Xylophones				5%	14%		
Music Supplies - Strings & Accessories	XX								
Music Supplies - Resources	XX					5%			
Music Supplies - Other	XX	25% except other percussion instruments @ 20%			10%	5%			

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	Neff Motivation	Peripole - Bergerault	Pitsco	Popplers Music	RBC Music Co	Rhythm Band Instruments	S&S Worldwide	Sax Arts & Crafts	School Speciality
Theater Arts									
Theater Arts Supplies - Costumes & Fabric	XX								
General Discounts									
All Other Discounts	XX					5%		10-20% on >\$10.00	
Catalogs/Categories with no discounts				No Discounts				No Discount. Fine/sterling silver, computer software/hardware, Shorewood Prints, Sax Back to-School, sale & specialty flyers.	School Speciality Education Essentials
Minimum Order								\$25.00	
Shipping		Min. order @ \$6.95; \$70-\$199@10%; \$200-\$499@9%; \$500-\$999@8%; \$1000+@7%	Free shipping >\$100; \$7.00 shipping <\$100.00	Call for shipping	Standard UPS or USPS rates; must be added to PO	Call for shipping	Free Freight except on FOB/Dropship	Free>\$100.	Free Freight >\$50.00; <\$50.00 @ \$5.95; Freight added to items that include "N" in the item number.
Reference: Additional information that must appear on each PO		Peripole-Bergerault #4299-06C	PIT-607-13-71031			Bid #07-011	Contract #76063-07%	Bid #CQ2006185984AP	
Returns									
Delivery Days		15-60 Days	15 Days	2-7 Days	1-7 Days	7-10 Work Days	7-10 Work Days	30 Days	7-10 Days
Interlocal Agreement			Y		Y	Y	Y	Y	

**Catalog Discount for Fine Arts Supplies
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	Stage Accents	StageRight Corporation	Southern Music	Teacher Direct	Triarco Arts & Crafts	Washington Music Center	West Music	Williamson Music Co.	Woodwind & Brasswind
ART									
Art Supplies - Painting				5%	20%				
Art Supplies -Paper, Boards				5%	20%				
Art Supplies - Matting & Framing				5%	20%				
Art Supplies - Drawing & Writing				5%	20%				
Art Supplies - Ceramic & Craft				5%	20%				
Art Supplies - Other				5%	20%	10%			
Music									
Music Supplies - Sheet			10%					10%	3%
Music Supplies - Primary Grade Instruments						35%	5%	5-20%	3%
Music Supplies - Small Musical Instruments						35%	5%	5-20%	3%
Music Supplies - Strings & Accessories						35%	5%	5-20%	3%
Music Supplies - Resources			10%				5%	5-20%	3%
Music Supplies - Other				5%		35%	5%	5-20%	3%

