

**Catalog Discount for Cheerleading and Drill Team Uniforms and Supplies  
Bid Tabulation #07-010**

	<b>BSN Sports</b>	<b>Cheerleader &amp; Danzteam</b>	<b>The Dance Shop</b>	<b>Dancewear Plus</b>	<b>Down Patt</b>	<b>Flipdog Sportswear</b>	<b>Football America</b>	<b>Happy Feet Inc</b>	<b>L.A. Cheer</b>
Cheerleading Uniforms	10% on pages 58-65 only	10%		20-30%		Catalog Pricing	Catalog Pricing		Custom, Call for Pricing
Drill Team Uniforms	10% on pages 58-65 only	10%	25%	20-30%	Custom, Call for Pricing	Catalog Pricing	Catalog Pricing		
Cheerleading/Drill Team Workout & Outerware	10% on pages 58-65 only	10%		20-30%		Catalog Pricing	Catalog Pricing		
Cheerleading/Drill Team Campware		10%		20-30%		Catalog Pricing	Catalog Pricing		
Cheerleading/Drill Team Danceware	10% on pages 58-65 only	10%	25%	20-30%		Catalog Pricing	Catalog Pricing		
Cheerleading/Drill Team Shoes		10%	25%	20-30%		Catalog Pricing	Catalog Pricing		
Cheerleading/Drill Team Rain Gear	10% on pages 58-65 only	10%		20-30%		Catalog Pricing	Catalog Pricing		
Cheerleading/Drill Team Head Gear		10%		20-30%		Catalog Pricing	Catalog Pricing		
Cheerleading/Drill Team Socks	10% on pages 58-65 only	10%		20-30%		Catalog Pricing	Catalog Pricing		
Cheerleading & Drill Team Undergarments	10% on pages 58-65 only	10%	25%	20-30%		Catalog Pricing	Catalog Pricing		
Cheerleading & Drill Team Bags & Totes	10% on pages 58-65 only	10%		20-30%		Catalog Pricing	Catalog Pricing		
Cheerleading & Drill Team Gloves		10%		20-30%		Catalog Pricing	Catalog Pricing		
Cheerleading & Drill Team Accessories	10% on pages 58-65 only	10%				Catalog Pricing	Catalog Pricing		
Cheerleading & Drill Team Props		10%		20-30%		Catalog Pricing	Catalog Pricing		
Cheerleading & Drill Team Banners		10%		20%		Catalog Pricing	Catalog Pricing		
Cheerleading & Drill Team Megaphones	10% on page 49	10%		20-30%		Catalog Pricing	Catalog Pricing		
Cheerleading & Drill Team Embroidery Patches/Logos		10%		20-30%		Catalog Pricing	Catalog Pricing		
Cheerleading & Drill Team Music, Video & DVD		10%				Catalog Pricing	Catalog Pricing		
Cheerleading & Drill Team Coach & Parent Items		10%		20-30%		Catalog Pricing	Catalog Pricing		
Costumes		10%		20-30%		Catalog Pricing	Catalog Pricing		
Magic Supplies		10%				Catalog Pricing	Catalog Pricing		
Dance Supplies		10%	25%	20-30%		Catalog Pricing	Catalog Pricing		
Other		10%		20-30%		Catalog Pricing	Catalog Pricing	15%	
Catalogs/Categories with no discounts		No Discount on Exclusive Shoes							
Minimum Order		Noted in Catalog	None		None	None		None	None

**Catalog Discount for Cheerleading and Drill Team Uniforms and Supplies  
Bid Tabulation #07-010**

	<b>BSN Sports</b>	<b>Cheerleader &amp; Danzteam</b>	<b>The Dance Shop</b>	<b>Dancewear Plus</b>	<b>Down Patt</b>	<b>Flipdog Sportswear</b>	<b>Football America</b>	<b>Happy Feet Inc</b>	<b>L.A. Cheer</b>
Comments					Will come and measure to provide custom fit clothes.	Per Weight			
Shipping		Free	Varies, See Catalog				Free shipping	Free shipping over 7 pair	Free shipping
Reference: Additional information that must appear on each PO	Bid #06-31743								
Delivery Days	3-10 days Embroidary and 15 30 days Tackle Twill	30-60 days	14-31 days	5-30 days	30-90 days	14-31 days	5-7 days	3 days	30-60 days
Interlocal Agreement	Y	Y	N	N	Y	Y	Y	Y	Y

Present at Opening:

Shelley Freeman, MISD Purchasing  
Dottie Morrow, MISD Purchasing  
Barbara Schor, MISD Purchasing  
Russell Sanders, MISD Fine Arts Department

**Catalog Discount for Cheerleading and Drill Team Uniforms and Supplies  
Bid Tabulation #07-010**

	Littwitz Investments	Make Your Mark	Printwear Xpress	Proforma A-Z Specialties	Team Go Figure	Terri's Stuff	Varsity Spirit Fashions
Cheerleading Uniforms			10% on Holloway	10% on School & Team		35-45%	10%
Drill Team Uniforms				10% on School & Team	5% on Drill Team Catalog	35-45%	10%
Cheerleading/Drill Team Workout & Outerware		10% on Broder, Tonix & ASW Jackets	10% on Holloway	10% on School & Team	5% on Drill Team Catalog	35-45%	10%
Cheerleading/Drill Team Campware		10% on Broder & Tonix		10% on School & Team, Pepco	5% on Drill Team Catalog	35-45%	10%
Cheerleading/Drill Team Danceware		10% on Broder & Tonix		10% on School & Team	5% on Drill Team Catalog	35-45%	10%
Cheerleading/Drill Team Shoes	Minimum 1 pair			10% on School & Team	5% on Drill Team Catalog	35-45%	10% except on Exclusive Shoes
Cheerleading/Drill Team Rain Gear	Minimum 6			10% on School & Team, Pepco	5% on Drill Team Catalog	35-45%	10%
Cheerleading/Drill Team Head Gear		10% on Broder		10% on School & Team, Pepco	5% on Drill Team Catalog	35-45%	10%
Cheerleading/Drill Team Socks				10% on School & Team	5% on Drill Team Catalog	35-45%	10%
Cheerleading & Drill Team Undergarments				10% on School & Team	5% on Drill Team Catalog	35-45%	10%
Cheerleading & Drill Team Bags & Totes	Minimum 6	10% on Toppers		10% on School & Team	5% on Drill Team Catalog	35-45%	10%
Cheerleading & Drill Team Gloves				10% on School & Team	5% on Drill Team Catalog	35-45%	10%
Cheerleading & Drill Team Accessories				10% on School & Team, Pepco	5% on Drill Team Catalog	35-45%	10%
Cheerleading & Drill Team Props				10% on School & Team, Pepco	5% on Drill Team Catalog	35-45%	10%
Cheerleading & Drill Team Banners				10% on School & Team, Pepco		35-45%	10%
Cheerleading & Drill Team Megaphones				10% on School & Team, Pepco	5% on Drill Team Catalog	35-45%	10%
Cheerleading & Drill Team Embroidery Patches/Logos		10%		10% on School & Team, Pepco		35-45%	10%
Cheerleading & Drill Team Music, Video & DVD						35-45%	10%
Cheerleading & Drill Team Coach & Parent Items		10% on Broder & Tonix		10% on School & Team		35-45%	10%
Costumes				10% on School & Team, Pepco	5% on Drill Team Catalog	35-45%	10%
Magic Supplies				10% on School & Team, Pepco		35-45%	10%
Dance Supplies				10% on School & Team, Pepco	5% on Drill Team Catalog	35-45%	10%
Other				10% on School & Team, Pepco	5% on Drill Team Catalog	35-45%	10%
Catalogs/Categories with no discounts	All catalogs					N/A	Exclusive Shoes
Minimum Order	Varies	\$25.00	\$100.00	\$20.00	6 items	Yes	Noted in catalog

**Catalog Discount for Cheerleading and Drill Team Uniforms and Supplies  
Bid Tabulation #07-010**

	Littwitz Investments	Make Your Mark	Printwear Xpress	Proforma A-Z Specialties	Team Go Figure	Terri's Stuff	Varsity Spirit Fashions
Comments							Discount applies to orders on MISD PO's only
Shipping	Free shipping	Free shipping	Shipping additional	Freight based on quantity	3% of total	Shipping additional for overnight	Free shipping
Reference: Additional information that must appear on each PO							
Delivery Days	45 days	10 days	30 days	5-10 Work Days	1-60 days	3-5 days	30-60 days
Interlocal Agreement	Y		Y	Y	N	N	Y