

**School District Radio System - Phase 3
Proposal Evaluation 06-027**

		Bearcom Operating LP		Comtex Communications	Continental Wireless		DFW Communications		Sprint	Teletouch
	Qty	Unit Price	Ext Price	Unit Price	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Unit Price
Transportation Buses & Other District Vehicles				X					X	X
Motorla CM200	130	\$289.00	\$37,570.00		\$293.71	\$38,182.30	\$305.00	\$39,650.00		
B MPL Antenna Cables	130	\$7.85	\$1,020.50		\$7.72	\$1,003.60	\$8.00	\$1,040.00		
Tesco UHF Low Profile Antenna	130	\$21.05	\$2,736.50		\$19.21	\$2,497.30	\$20.00	\$2,600.00		
Ignition Switch Cable	130	\$6.43	\$835.90		\$5.98	\$777.40	\$6.21	\$807.30		
Removal/Install Cost	130	\$110.00	\$14,300.00		\$125.00	\$16,250.00	\$72.00	\$9,360.00		
Maintenance & Warehouse Vehicles										
Motorola CM300	20	\$336.00	\$6,720.00		\$327.42	\$6,548.40	\$340.00	\$6,800.00		
MBL Antenna Cable	20	\$7.99	\$159.80		\$1.37	\$27.40	\$8.00	\$160.00		
1/4" Antenna	20	\$10.78	\$215.60		\$11.94	\$238.80	\$12.40	\$248.00		
Installation	20	\$80.00	\$1,600.00		\$125.00	\$2,500.00	\$72.00	\$1,440.00		
Transportation Dispatch Center										
Motorola CM200	2	\$289.00	\$578.00		\$293.71	\$587.42	\$305.00	\$610.00		
Power Supply	2	\$180.48	\$360.96		\$160.93	\$321.86	\$167.00	\$334.00		
Desk Microphone	2	\$85.75	\$171.50		\$76.44	\$152.88	\$79.38	\$158.76		
Base Tray	2	\$40.27	\$80.54		\$35.91	\$71.82	\$37.29	\$74.58		
Tone Remote Adapter	2	\$517.75	\$1,035.50		\$461.66	\$923.32	\$414.13	\$828.26		
Adapter Radio Cable	2	\$64.97	\$129.94		\$57.32	\$114.64	\$60.16	\$120.32		
Hardware Kit	2	No Charge	\$0.00		\$4.68	\$9.36	\$4.86	\$9.72		
Omni Antenna	2	No Charge	\$0.00		\$55.63	\$111.26	\$53.92	\$107.84		
Mounts	2	No Charge	\$0.00		\$8.76	\$17.52	\$9.11	\$18.22		
Cable	100	No Charge	\$0.00		\$0.48	\$48.00	\$0.50	\$50.00		
Male Cable Connectors	4	No Charge	\$0.00		\$3.02	\$12.08	\$2.86	\$11.44		
Female Cable Connectors	4	No Charge	\$0.00		\$3.22	\$12.88	\$3.18	\$12.72		
UHF Male	1	No Charge	\$0.00		\$0.87	\$0.87	\$0.96	\$0.96		
Mini-U Adapter Cable	1	No Charge	\$0.00		\$10.06	\$10.06	\$10.44	\$10.44		
Coax Grounding Kit	1	No Charge	\$0.00		\$18.61	\$18.61	\$21.42	\$21.42		
Polyphaser	2	No Charge	\$0.00		\$46.44	\$92.88	\$48.22	\$96.44		
Tone Remotes	2	\$1,010.64	\$2,021.28		\$957.52	\$1,915.04	\$983.38	\$1,966.76		
Headset Jackbox	2	\$100.32	\$200.64		\$87.68	\$175.36	\$91.91	\$183.82		
25' Headset Cable/PTT	2	\$232.80	\$465.60		\$195.13	\$390.26	\$202.62	\$405.24		
Supra Headsets	4	\$124.80	\$499.20		\$104.60	\$418.40	\$108.62	\$434.48		
Installation	1	\$500.00	\$500.00		\$2,500.00	\$2,500.00	\$870.00	\$870.00		
CP200 Radios	10	\$265.00	\$2,650.00		\$279.27	\$2,792.70	\$253.00	\$2,530.00		
Total Project Cost			\$71,495.02			\$76,216.96		\$68,495.60		
Discount Off Items Not Listed		25%					10%			
Trade-In Allowance	130	\$25.00	\$3,250.00		\$25.00	\$3,250.00	\$25.00	\$3,250.00		
CM200/CM300 Rebate	150	\$20.00	\$3,000.00		\$20.00	\$3,000.00	\$20.00	\$3,000.00		
CP200 Portable Rebate	10	\$20.00	\$200.00		\$20.00	\$200.00	\$20.00	\$200.00		
Total Discount/Rebate			\$6,450.00			\$6,450.00		\$6,450.00		
Number of Days Required to Install		3-5 days upon avail. From Mfg.			7 days material, 3 days install		100 hours, 7 working days w/2 men			

X= Does not meet specs.

Present at Opening:

Shelley Freeman, Purchasing

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Lisa Loughner, Purchasing
 Kathy Carter, Bearcom LLC
 Craig Sikes, DFW Communicat