

**Band Instruments and Repair Services  
Bid Tabulation 06-020**

|   | Brook Mays Music Group                              | Carolyn Nussbaum Music Company         | Interstate Music | Johnny Paul's Music Shop, Inc.                      | Mr. E's Music                            | Nat'l Educational Music Company  | Peripole-Bergerault, Inc.      | Ridglea Music                                   |
|---|---|--|------------------|---|--|--|--------------------------------|---|
| Piccolo – Hammig 650 / 2                              |   | \$2,992.50                             |                  |   |  |  |                                |   |
| Marching Snare – Yamaha MTS – 9214                    | \$631.00  |  | \$594.00         |   | \$623.00                                 | \$602.00   |                                |   |
| Oboe - Fox Model 330                                  | \$3,012.00  |  | X                | \$2,950.00  | \$3,390.00                               | X  |                                | \$2,826.00                                      |
| Oboe - Fox Model 300                                  | \$4,039.00  |  | X                | \$4,675.00  | \$4,460.00                               | X  |                                | \$3,851.00                                      |
| Bassoon - Fox Renard Model 41                         | \$3,799.00  |  | X                | \$3,986.50  | \$3,850.00                               | X  |                                | \$3,650.00                                      |
| Bassoon - Fox Renard Model 222                        | \$4,312.00  |  | X                | \$5,085.50  | \$4,630.00                               | X  |                                | \$4,035.00                                      |
| Bb Soprano Clarinet - Buffet Model R13                | \$1,986.00  |  | X                |   | \$1,890.00                               | X  |                                | \$1,994.00                                      |
| Bass Clarinet - Yamaha Model YCL 221                  | \$1,355.00  |  | X                |   | \$1,295.00                               | X  |                                | X   |
| Tenor Saxophone -Yamaha Model Allegro YTS 52          | \$1,420.00  |  | X                |   | \$1,360.00                               | X  |                                | X   |
| Baritone Saxophone -Yamaha Model YBS 52               | \$3,153.00  |  | \$2,986.00       |   | \$2,970.00                               | \$2,997.00   |                                | X   |
| French Horn Conn Model 6D                             | \$1,712.00  |  | \$1,674.00       | \$1,768.00  | \$1,680.00                               | \$1,559.00   |                                | \$1,883.00                                      |
| French Horn - Holton Model 378                        | \$1,678.00  |  | \$1,628.00       | \$2,500.00  | \$1,664.00                               | \$1,534.00   |                                | \$1,845.00                                      |
| French Horn -Conn Model 8D                            | \$2,378.00  |  | \$2,310.00       | \$2,377.00  | \$2,310.00                               | \$2,167.00   |                                | \$2,610.00                                      |
| Euphonium -Yamaha Model YEP 321                       | \$1,604.00  |  | \$1,492.00       | X   | \$1,495.00                               | \$1,498.00   |                                | \$1,842.00                                      |
| Euphonium Yamaha Model YEP 321S                       | \$1,705.00  |  | \$1,615.00       | X   | \$1,620.00                               | \$1,619.00   |                                | \$2,012.00                                      |
| Marching Euphonium King Model K6 – 1124SP             | \$1,366.00  |  | \$1,293.00       | X   | \$1,300.00                               | \$1,453.00   |                                | \$1,459.00                                      |
| Tuba - ¾ size BBb Yamaha Model YBB 105                | \$2,619.00  |  | \$2,487.00       | \$3,150.00  | \$2,467.00                               | \$2,487.00   |                                | \$2,684.00                                      |
| Discount off Catalog                                  | Catalog Pricing                                     | 5% does not apply to instruments       | Catalog Pricing  | 30%   | 10-35%                                   | Items in catalog marked "NEMC" have been discounted. Shipping extra. Items in catalog marked "MAP" or "CALL" will be discounted from 20-50%. Call for quote. Shipping extra. | 20% + shipping with exceptions | 30% excluding sheet music                       |
| List services offered by your company.                | Repair work on brass, woodwind & string instruments | Sales and repair for any flute/piccolo |                  | Repairs (per price list), valve work, crack pinning | Repair of band and orchestra instruments |  |                                | Repair of brass, woodwinds, percussion, strings |
| Will you provide on-site service?                     | Yes   | No                                     | No               | Yes   | Yes                                      | No   | No                             | No  |
| Does your company offer pick up and delivery service? | Yes   | No                                     | No               | Yes   | Yes                                      | No   | No                             | Yes   |
| Discount off Service                                  | Varies  | 5%                                     | NA               | None  | 10-20%                                   | NA   | No                             | None  |
| Interlocal Agreement Y/N                              | Yes   | Yes                                    | No               | Yes   | Yes                                      | Yes  | Yes                            | Yes   |

X= Does not meet specs.

Present at Opening:

Tara Ingle, MISD Purchasing  
Deana Morgan, MISD School Services