

RFP #06-003 Food and Beverage Concession Services

| | RoNoCo Concessions Company, Inc. | Stacy Concessions | Twin Beverage of Texas | Leisure Foods, Inc. |
|--|---|--------------------------|-------------------------------|--------------------------------|
| Percentage of Sales | \$500-\$1000 = 15% Gross | 35% Gross | 30% Gross | 20% Gross for Football |
| | \$1001-\$5000 = 20% Gross | | | 15% Gross for all other events |
| | \$5001 & up = 25% Gross | | | |
| | No % Pad on Sales of Less than \$500 | | | |
| Location | Forney | Garland | Fort Worth | Fort Worth |
| Concession Menu | | | | |
| Small Dr. Pepper | \$1.50 | | | |
| Large Dr. Pepper | \$2.00 | \$2.00 | \$2.00 | \$2.00 |
| Sports Drink | | | \$2.00 | \$2.50 |
| Bottled Water | \$1.50 | | \$2.00 | \$2.00 |
| Small Coffee | \$1.00 | | \$1.00 | \$1.00 |
| Large Coffee | \$1.50 | \$2.00 | | |
| 8 oz Hot Chocolate | \$1.00 | | | |
| 12 oz Hot Chocolate | \$1.50 | | | \$2.00 |
| Packaged Candy | \$1.00 | \$1.00 | \$0.75 | \$1.25 |
| Licorice Ropes | | | \$0.75 | |
| Sun Flower Seeds | \$1.00 | \$1.00 | | |
| Peanuts | | \$2.00 | \$2.00 | \$2.00 |
| 1/4 lb. All Beef Hotdogs | \$2.00 | \$2.00 | \$2.00 | \$2.00 |
| Chili Dog | | | \$2.50 | |
| Chili Cheese Dog | | | \$2.50 | |
| Sausage on Bun | | | | \$2.50 |
| Extra Chili/Cheese | | | | \$0.50 |
| 6 oz. Hamburger/Cheeseburger (precooked) | \$3.00 | | \$3.00 | |
| Pizza | | | \$2.00 | |
| Cheese Nachos | \$2.50 | \$3.00 | \$2.00 | \$2.50 |
| Chili Cheese Nachos | \$3.00 | | | |
| Frito Pie | \$2.00 | \$3.00 | | \$2.50 |
| Giant Pickle | \$1.00 | | | \$1.25 |
| 8 oz Snow Cone | \$1.50 | | | |
| 12 oz Snow Cone | \$2.00 | | \$1.75 | \$1.50 |
| Small Popcorn | | | | \$1.50 |
| Large Popcorn | \$2.00 | \$2.00 | | \$3.00 |

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| Cotton Candy | \$2.00 | | \$2.50 | |
| Cracker Jacks | | | \$2.00 | |
| Chips | \$1.00 | | | \$1.25 |
| Blo Pops | | \$0.50 | | |
| Ice Cream Sandich | | | \$1.50 | |
| Lemon Chill Frozen Lemondade | | | \$2.50 | \$3.50 |
| Slushies | | | \$2.00 | |
| Dippin Dots Ice Cream | | | \$3.00 | |
| Cookie with Ice Cream | | | \$2.00 | |
| Frozen Fruit Bar | | | \$1.50 | |
| Funnel Cake | | | | \$3.50 |
| Fried Foods added w/MISD approval | | | | |
| # Years in Business | 47 years | 30 years | 15 years | 30 years |
| References | City of Carrollton | Dallas ISD | Fort Worth Cats - 5 years | Fort Worth ISD |
| | Lone Star Park | Garland ISD | Birdville ISD - 3 years | Saginaw Chamber of Commerce |
| | Dallas Tavern Guild | Richardson ISD | | Tarrant County Commissioner |
| Current ISD Contracts | None | None | None | Fort Worth ISD |
| Notice to Begin Contract | 14 days notice | Did not respond | Can begin getting ready immediately | 2-1/2 weeks |
| | | | | |
| <u>Rating Schedule</u> | | | | |
| Responsiveness & Completeness of Proposal 5pts | 5 | 1 | 5 | 5 |
| Understanding of RFP Requirements 5pts | 5 | 2 | 5 | 5 |
| Experience/ References Similar Size/Scope 20pts | 10 | 12 | 18 | 20 |
| Menu 15pts | 10 | 5 | 12 | 10 |
| Percentage of Sales 45pts | 20 | 45 | 40 | 30 |
| Notice to Begin 10pts | 7 | 0 | 10 | 5 |
| Total Points | 57 | 65 | 90 | 75 |
| | | | | |