

RFP #11-082
Fire Sprinkler Inspection and Maintenance

VENDORS	AA Atlas Fire Inspections, Inc.	Allied Fire Protection SA, LP	Automatic Sprinkler of Texas	Champion Automatic Fire Sprinkler, LLC	Crisp-LaDew Fire Protection Co.
	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price
Total Cost for Annual Inspection	\$11,800.00	\$11,315.00	\$19,850.00	\$17,700.00	\$26,300.00
Cost for Additional High School Inspection	\$600.00	\$760.00 (8 wet x \$95.00)	\$1,100.00	\$1200.00 (8 wet x \$150.00)	\$1,800.00
Cost for Additional Elementary School Inspection	\$200.00	\$190.00 (2 wet x \$95.00)	\$400.00	\$300.00 (2 wet x \$150.00)	\$450.00
Lump Sum Total	\$12,600.00	\$12,265.00	\$21,350.00	\$19,200.00	\$28,550.00
Cost for Propylene Glycol Solution	\$20.00/ gallon	\$13.45/ gallon	\$19.75/ gallon	\$25.00/ gallon	\$35.00/ gallon
Labor Cost for adding Propylene Glycol Solution	\$75.00/ hour	\$68.00/ hour	\$225.00/ hour	\$52.00/ hour	\$79.00/ hour + truck charge \$60.00 half day
% Markup of Parts	20%	10%	25%	10%	15%- overhead, 10% profit
Labor per hour during normal business hours	\$75.00	\$68.00	\$75.00	\$52.00	\$79.00
Labor per hour after-hours	\$95.00	\$102.00	\$97.50	\$78.00	\$115.00
Labor per hour weekends and holidays	\$115.00	\$102.00	\$115.00	\$78.00	\$125.00
Minimum and maximum response time for all repair calls	30 mins. - 4 hrs.	1 to 2 hrs.	within 2 hrs.	1-2 hours	24 hr. min. emergency response, 48 hr. max. response
Questionnaire Responses					
Years in Business	15	10	16		30
Number of licensed technicians	7	10	16		5
Number of support staff	9	8	9	25	10
Registered engineer on staff?	Yes	No	Yes		Yes
School District Contracts	Yes, Flowermound ISD	Yes, SMU, Arlington ISD	No	Yes, Rockwall High School, Mildred ISD and various colleges	Yes, Rockwall ISD, Carrollton ISD, Richardson ISD, Mesquite ISD, Alvarado ISD, Keene ISD, Lovejoy ISD, Birdville ISD, Sherman ISD, Cleburen ISD, Lake Worth ISD
Criminal and civil arrest/charge records checked?	Yes	Yes	No		Yes
Random drug testing performed?	Yes	Yes	No		Yes
Technicians required to wear uniforms, name tags/badges, and company identifications?	Yes	Yes	Yes		Yes
Was license number submitted?	Yes	Yes	Yes	Yes	Yes
Was insurance information submitted?	Yes	Yes	Yes	Yes	Yes
Interlocal					

X = Does not meet specifications

Blank Cell = No Bid

Present at opening:

Pam Fennel, Buyer

Shelley Freeman, Director of Purchasing

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Fire Sprinkler Inspection and Maintenance

VENDORS	Fire & Life Safety of America	Koetter Fire Protection, LLC
	Unit Price	Unit Price
Total Cost for Annual Inspection	\$12,100.00	\$14,500.00
Cost for Additional High School Inspection	\$2,450.00	\$1,200.00
Cost for Additional Elementary School Inspection	\$5,700.00	\$450.00
Lump Sum Total	\$20,250.00	\$16,150.00
Cost for Propylene Glycol Solution	\$22.00/ gallon	\$29.00/ gallon
Labor Cost for adding Propylene Glycol Solution	\$75.00/ hour	\$65.00/ hour
% Markup of Parts	30%	30%
Labor per hour during normal business hours	\$75.00	\$65.00
Labor per hour after-hours	\$112.50	\$98.00
Labor per hour weekends and holidays	\$112.50/ Holiday \$150.00	\$98.00
Minimum and maximum response time for all repair calls	1 hr. min., 4 hrs. max.	1 hr. min., 2 hrs. max.
Questionnaire Responses		
Years in Business	14	50
Number of licensed technicians	7	50
Number of support staff	20	12
Registered engineer on staff?	Yes	Yes
School District Contracts	Yes, Ft. Worth ISD	Yes, LoveJoy ISD, Argyle ISD, Frisco ISD
Criminal and civil arrest/charge records checked?	Yes	Yes
Random drug testing performed?	Yes	Yes
Technicians required to wear uniforms, name tags/badges, and company identifications?	Yes	Yes
Was license number submitted?	Yes	Yes
Was insurance information submitted?	Yes	Yes
Interlocal		Yes

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Present at opening:

Pam Fennel, Buyer

Shelley Freeman, Director of Purchasing