

TITLE: Approve Vendor  
Recommendation for Awarding the  
RFP for Pest Control Services

DATE: April 26, 2011

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## RFP RECOMMENDATION

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### **BACKGROUND:**

We request that the MISD Board of Trustees approve the recommendations as made by the Purchasing Department, in conjunction with the Maintenance Department, for awarding the RFP for Pest Control Services. Completed requests for RFP #11-066 were received prior to the proposal closing at 2:00 p.m. on March 10, 2011.

### **CONSIDERATIONS:**

Attached is the proposal tabulation from this opening. The purpose of this proposal is to provide pest control services for the District. The successful proposer will provide exterminating services to control and eliminate pests and insects in compliance with the Texas Structural Pest Services, OSHA EPA and State of Texas Health Department. The contractor will inspect all District buildings on a monthly basis. One vendor is recommended due to the consistency of the type of pesticides used with the proper documentation required and the ease of training one company with MISD policies, procedures and locations. Consideration was given to the lowest price, past experience, and compliance with the proposal requirements. This contract will be effective from May 1, 2011 through April 30, 2012, with an option to extend for four additional one-year periods if mutually agreed upon.

### **RECOMMENDATION:**

The Purchasing Department, in conjunction with the Maintenance Department recommends that the RFP for Pest Control Services be awarded as indicated on the tabulation sheet.

**Pest Control Services  
RFP #11-066**

Vendors	Bizzy Bees Pest Control		Double D Termite and Pest Control		Express Pest Control		Ideal Pest and Lawn		Fort Worth Pest and Termite Services		Orkin Commercial Services	
	Monthly Cost	Yearly Cost	Monthly Cost	Yearly Cost	Monthly Cost	Yearly Cost	Monthly Cost	Yearly Cost	Monthly Cost	Yearly Cost	Monthly Cost	Yearly Cost
Mansfield High School	\$52.00	\$624.00	\$98.00	\$1,176.00	\$51.20	\$614.40	\$85.00	\$1,020.00	\$49.00	\$585.00	\$69.50	\$834.00
Summit High School	\$52.00	\$624.00	\$98.00	\$1,176.00	\$51.20	\$614.40	\$85.00	\$1,020.00	\$49.00	\$585.00	\$69.50	\$834.00
Timberview High School	\$52.00	\$624.00	\$88.00	\$1,056.00	\$52.60	\$631.20	\$85.00	\$1,020.00	\$49.00	\$585.00	\$69.50	\$834.00
Legacy High School	\$52.00	\$624.00	\$98.00	\$1,176.00	\$47.86	\$574.32	\$85.00	\$1,020.00	\$49.00	\$585.00	\$69.50	\$834.00
Ben Barber Career Tech	\$39.00	\$468.00	\$38.00	\$456.00	\$41.63	\$499.56	\$40.00	\$480.00	\$37.00	\$442.00	\$69.50	\$834.00
T.A. Howard Middle	\$47.00	\$564.00	\$58.00	\$696.00	\$47.62	\$571.44	\$45.00	\$540.00	\$44.00	\$530.00	\$58.00	\$696.00
Danny Jones Middle	\$47.00	\$564.00	\$58.00	\$696.00	\$47.62	\$571.44	\$45.00	\$540.00	\$44.00	\$530.00	\$58.00	\$696.00
Brooks Wester Middle	\$47.00	\$564.00	\$58.00	\$696.00	\$47.62	\$571.44	\$45.00	\$540.00	\$44.00	\$530.00	\$58.00	\$696.00
Rogene Worley Middle	\$47.00	\$564.00	\$58.00	\$696.00	\$47.62	\$571.44	\$45.00	\$540.00	\$44.00	\$530.00	\$58.00	\$696.00
Cross Timbers Intermediate	\$47.00	\$564.00	\$58.00	\$696.00	\$47.62	\$571.44	\$45.00	\$540.00	\$44.00	\$530.00	\$58.00	\$696.00
Della Icenhower Intermediate	\$47.00	\$564.00	\$58.00	\$696.00	\$46.00	\$552.00	\$45.00	\$540.00	\$44.00	\$530.00	\$58.00	\$696.00
Mary Orr Intermediate	\$47.00	\$564.00	\$58.00	\$696.00	\$46.00	\$552.00	\$45.00	\$540.00	\$44.00	\$530.00	\$58.00	\$696.00
Donna Shepard Intermediate	\$47.00	\$564.00	\$58.00	\$696.00	\$46.00	\$552.00	\$45.00	\$540.00	\$44.00	\$530.00	\$58.00	\$696.00
Charlotte Anderson Elementary	\$44.00	\$528.00	\$52.00	\$624.00	\$46.00	\$552.00	\$45.00	\$540.00	\$44.00	\$530.00	\$46.50	\$558.00
J.L. Boren Elementary	\$44.00	\$528.00	\$52.00	\$624.00	\$47.62	\$571.44	\$45.00	\$540.00	\$44.00	\$530.00	\$46.50	\$558.00
Willie Brown Elementary	\$44.00	\$528.00	\$52.00	\$624.00	\$47.62	\$571.44	\$45.00	\$540.00	\$44.00	\$530.00	\$46.50	\$558.00
Kenneth Davis Elem.	\$44.00	\$528.00	\$52.00	\$624.00	\$47.62	\$571.44	\$45.00	\$540.00	\$44.00	\$530.00	\$46.50	\$558.00
Imogene Gideon Elementary	\$44.00	\$528.00	\$52.00	\$624.00	\$47.62	\$571.44	\$45.00	\$540.00	\$44.00	\$530.00	\$46.50	\$558.00
Glenn Harmon Elementary	\$44.00	\$528.00	\$52.00	\$624.00	\$47.62	\$571.44	\$45.00	\$540.00	\$44.00	\$530.00	\$46.50	\$558.00
Thelma Jones Elementary	\$44.00	\$528.00	\$52.00	\$624.00	\$47.62	\$571.44	\$45.00	\$540.00	\$44.00	\$530.00	\$46.50	\$558.00
D.P. Morris Elementary	\$44.00	\$528.00	\$52.00	\$624.00	\$47.62	\$571.44	\$45.00	\$540.00	\$44.00	\$530.00	\$46.50	\$558.00
Erma Nash Elementary	\$44.00	\$528.00	\$52.00	\$624.00	\$47.62	\$571.44	\$45.00	\$540.00	\$44.00	\$530.00	\$46.50	\$558.00
Alice Ponder Elementary	\$44.00	\$528.00	\$52.00	\$624.00	\$47.62	\$571.44	\$45.00	\$540.00	\$44.00	\$530.00	\$46.50	\$558.00
Martha Reid Elementary	\$44.00	\$528.00	\$52.00	\$624.00	\$47.62	\$571.44	\$45.00	\$540.00	\$44.00	\$530.00	\$46.50	\$558.00
Tarver Rendon Elementary	\$44.00	\$528.00	\$52.00	\$624.00	\$47.62	\$571.44	\$45.00	\$540.00	\$44.00	\$530.00	\$46.50	\$558.00
Elizabeth Smith Elementary	\$44.00	\$528.00	\$52.00	\$624.00	\$47.62	\$571.44	\$45.00	\$540.00	\$44.00	\$530.00	\$46.50	\$558.00
Roberta Tipps Elementary	\$44.00	\$528.00	\$52.00	\$624.00	\$47.62	\$571.44	\$45.00	\$540.00	\$44.00	\$530.00	\$46.50	\$558.00
Alternative Center	\$39.00	\$468.00	\$48.00	\$576.00	\$41.63	\$499.56	\$40.00	\$480.00	\$37.00	\$442.00	\$46.50	\$558.00
R.L. Anderson Stadium	\$52.00	\$624.00	\$64.00	\$768.00	\$49.36	\$592.32	\$65.00	\$780.00	\$51.00	\$607.00	\$74.00	\$888.00
Administration Complex	\$39.00	\$468.00	\$38.00	\$456.00	\$43.26	\$519.12	\$40.00	\$480.00	\$37.00	\$442.00	\$74.00	\$888.00
Anderson Educ. Complex	\$39.00	\$468.00	\$38.00	\$456.00	\$44.00	\$528.00	\$25.00	\$300.00	\$37.00	\$442.00	\$58.00	\$696.00
Special Services	\$39.00	\$468.00	\$24.00	\$288.00	\$34.60	\$415.20	\$35.00	\$420.00	\$46.00	\$552.00	\$46.50	\$558.00
Purchasing/School Services	\$49.00	\$588.00	\$26.00	\$312.00	\$56.32	\$675.84	\$30.00	\$360.00	\$46.00	\$552.00	\$35.00	\$420.00
Transportation	\$51.00	\$612.00	\$26.00	\$312.00	\$42.00	\$504.00	\$35.00	\$420.00	\$48.00	\$574.00	\$74.00	\$888.00
Ag Science Center	\$51.00	\$612.00	\$26.00	\$312.00	\$41.67	\$500.04	\$35.00	\$420.00	\$48.00	\$574.00	\$46.50	\$558.00
Mary Jo Sheppard Elem.	\$44.00	\$528.00	\$52.00	\$624.00	\$44.21	\$530.52	\$45.00	\$540.00	\$41.00	\$497.00	\$46.50	\$558.00
Maintenance Facility	\$52.00	\$624.00	\$44.00	\$528.00	\$49.00	\$588.00	\$50.00	\$600.00	\$49.00	\$585.00	\$46.50	\$558.00
Janet Brockett Elementary	\$44.00	\$528.00	\$52.00	\$624.00	\$42.36	\$508.32	\$45.00	\$540.00	\$41.00	\$497.00	\$46.50	\$558.00
Police/Technology Building	\$42.00	\$504.00	\$26.00	\$312.00	\$26.53	\$318.36	\$40.00	\$480.00	\$40.00	\$475.00	\$46.50	\$558.00
Mary Lillard Intermediate	\$47.00	\$564.00	\$58.00	\$696.00	\$43.22	\$518.64	\$45.00	\$540.00	\$44.00	\$530.00	\$58.00	\$696.00
James Coble Middle	\$47.00	\$564.00	\$58.00	\$696.00	\$44.69	\$536.28	\$45.00	\$540.00	\$44.00	\$530.00	\$58.00	\$696.00
Anna May Daulton Elem	\$44.00	\$528.00	\$52.00	\$624.00	\$43.22	\$518.64	\$45.00	\$540.00	\$41.00	\$497.00	\$46.50	\$558.00
Cora Spence Elementary	\$44.00	\$528.00	\$52.00	\$624.00	\$43.22	\$518.64	\$45.00	\$540.00	\$41.00	\$497.00	\$46.50	\$558.00
MISD Vernon Newsom Stadium	\$70.00	\$840.00	\$64.00	\$768.00	\$69.46	\$833.52	\$65.00	\$780.00	\$69.00	\$828.00	\$74.00	\$888.00
MISD Natatorium	\$60.00	\$720.00	\$34.00	\$408.00	\$58.62	\$703.44	\$65.00	\$780.00	\$60.00	\$718.00	\$58.00	\$696.00
Linda Jobe Middle School	\$47.00	\$564.00	\$58.00	\$696.00	\$47.62	\$571.44	\$45.00	\$540.00	\$44.00	\$530.00	\$58.00	\$696.00

**Pest Control Services  
RFP #11-066**

Vendors	Bizzy Bees Pest Control		Double D Termite and Pest Control		Express Pest Control		Ideal Pest and Lawn		Fort Worth Pest and Termite Services		Orkin Commercial Services	
Asa Low Intermediate	\$47.00	\$564.00	\$58.00	\$696.00	\$46.00	\$552.00	\$45.00	\$540.00	\$44.00	\$530.00	\$58.00	\$696.00
Louise Cabaniss Elem.	\$44.00	\$528.00	\$52.00	\$624.00	\$43.22	\$518.64	\$45.00	\$540.00	\$41.00	\$497.00	\$46.50	\$558.00
Carol Holt Elem.	\$44.00	\$528.00	\$52.00	\$624.00	\$47.62	\$571.44	\$45.00	\$540.00	\$41.00	\$497.00	\$46.50	\$558.00
Annette Perry Elem.	\$65.00	\$780.00	\$52.00	\$624.00	\$47.62	\$571.44	\$45.00	\$540.00	\$41.00	\$497.00	\$46.50	\$558.00
Transportation Bus Barn	\$44.00	\$528.00	\$26.00	\$312.00	\$41.17	\$494.04	\$35.00	\$420.00	\$44.00	\$530.00	\$46.50	\$558.00
6th Avenue Transportation Facility	\$30.00	\$360.00	\$26.00	\$312.00	\$41.17	\$494.04	\$45.00	\$540.00	\$48.00	\$574.00	\$35.00	\$420.00
<b>Lump Sum Total</b>		\$28,596.00		\$32,760.00		\$28,553.28		\$29,640.00		\$27,931.00		\$33,372.00
<b>New School/ Facility Start Up Fee</b>	Elem. - \$130.00, Inter. - \$170.00, HS - \$200.00		\$155.00		No charge/ \$20.00 each for rodent bait		\$150.00		\$70.00		\$141.50	
<b>10 ft. Termite Spot Treatment</b>	\$170.00		\$225.00		First 0-200ft - \$12.00 per ft., 201ft+ - \$11.25 per ft.		\$350.00		\$340.00		\$175.00	

**Present at Opening:**

Shelley Freeman- PUR Director

Pam Fennell- Buyer

Shernita McMillan- PUR Clerk

**Pest Control Services  
RFP #11-066**

Vendors	Prime Pest Management		The Steritech Group, Inc.		Terminix		Truly Nolen	
	Montly Cost	Yearly Cost	Montly Cost	Yearly Cost	Montly Cost	Yearly Cost	Montly Cost	Yearly Cost
Mansfield High School	\$100.00	\$1,200.00	\$80.00	\$960.00	\$105.00	\$1,260.00	\$40.00	\$480.00
Summit High School	\$100.00	\$1,200.00	\$80.00	\$960.00	\$105.00	\$1,260.00	\$40.00	\$480.00
Timberview High School	\$100.00	\$1,200.00	\$80.00	\$960.00	\$105.00	\$1,260.00	\$40.00	\$480.00
Legacy High School	\$60.00	\$720.00	\$80.00	\$960.00	\$105.00	\$1,260.00	\$40.00	\$480.00
Ben Barber Career Tech	\$40.00	\$480.00	\$40.00	\$480.00	\$75.00	\$900.00	\$40.00	\$480.00
T.A. Howard Middle	\$40.00	\$480.00	\$50.00	\$600.00	\$75.00	\$900.00	\$40.00	\$480.00
Danny Jones Middle	\$40.00	\$480.00	\$50.00	\$600.00	\$75.00	\$900.00	\$40.00	\$480.00
Brooks Wester Middle	\$40.00	\$480.00	\$50.00	\$600.00	\$75.00	\$900.00	\$40.00	\$480.00
Rogene Worley Middle	\$40.00	\$480.00	\$50.00	\$600.00	\$75.00	\$900.00	\$40.00	\$480.00
Cross Timbers Intermediate	\$45.00	\$540.00	\$50.00	\$600.00	\$75.00	\$900.00	\$35.00	\$420.00
Della Icenhower Intermediate	\$35.00	\$420.00	\$50.00	\$600.00	\$75.00	\$900.00	\$40.00	\$480.00
Mary Orr Intermediate	\$40.00	\$480.00	\$50.00	\$600.00	\$75.00	\$900.00	\$40.00	\$480.00
Donna Shepard Intermediate	\$40.00	\$480.00	\$50.00	\$600.00	\$75.00	\$900.00	\$40.00	\$480.00
Charlotte Anderson Elementary	\$35.00	\$420.00	\$46.00	\$552.00	\$60.00	\$720.00	\$40.00	\$480.00
J.L. Boren Elementary	\$35.00	\$420.00	\$46.00	\$552.00	\$60.00	\$720.00	\$40.00	\$480.00
Willie Brown Elementary	\$35.00	\$420.00	\$46.00	\$552.00	\$60.00	\$720.00	\$40.00	\$480.00
Kenneth Davis Elem.	\$35.00	\$420.00	\$46.00	\$552.00	\$60.00	\$720.00	\$40.00	\$480.00
Imogene Gideon Elementary	\$35.00	\$420.00	\$46.00	\$552.00	\$60.00	\$720.00	\$40.00	\$480.00
Glenn Harmon Elementary	\$35.00	\$420.00	\$46.00	\$552.00	\$60.00	\$720.00	\$40.00	\$480.00
Thelma Jones Elementary	\$35.00	\$420.00	\$46.00	\$552.00	\$60.00	\$720.00	\$40.00	\$480.00
D.P. Morris Elementary	\$35.00	\$420.00	\$46.00	\$552.00	\$60.00	\$720.00	\$40.00	\$480.00
Erma Nash Elementary	\$35.00	\$420.00	\$46.00	\$552.00	\$60.00	\$720.00	\$40.00	\$480.00
Alice Ponder Elementary	\$35.00	\$420.00	\$46.00	\$552.00	\$60.00	\$720.00	\$40.00	\$480.00
Martha Reid Elementary	\$35.00	\$420.00	\$46.00	\$552.00	\$60.00	\$720.00	\$40.00	\$480.00
Tarver Rendon Elementary	\$35.00	\$420.00	\$46.00	\$552.00	\$60.00	\$720.00	\$40.00	\$480.00
Elizabeth Smith Elementary	\$35.00	\$420.00	\$46.00	\$552.00	\$60.00	\$720.00	\$40.00	\$480.00
Roberta Tipps Elementary	\$35.00	\$420.00	\$46.00	\$552.00	\$60.00	\$720.00	\$40.00	\$480.00
Alternative Center	\$30.00	\$360.00	\$40.00	\$480.00	\$60.00	\$720.00	\$35.00	\$420.00
R.L. Anderson Stadium	\$40.00	\$480.00	\$40.00	\$480.00	\$60.00	\$720.00	\$40.00	\$480.00
Administration Complex	\$40.00	\$480.00	\$50.00	\$600.00	\$75.00	\$900.00	\$40.00	\$480.00
Anderson Educ. Complex	\$40.00	\$480.00	\$50.00	\$600.00	\$50.00	\$600.00	\$40.00	\$480.00
Special Services	\$20.00	\$240.00	\$40.00	\$480.00	\$45.00	\$540.00	\$20.00	\$240.00
Purchasing/School Services	\$20.00	\$240.00	\$40.00	\$480.00	\$50.00	\$600.00	\$40.00	\$480.00
Transportation	\$30.00	\$360.00	\$45.00	\$540.00	\$45.00	\$540.00	\$20.00	\$240.00
Ag Science Center	\$30.00	\$360.00	\$48.00	\$576.00	\$45.00	\$540.00	\$30.00	\$360.00
Mary Jo Sheppard Elem.	\$35.00	\$420.00	\$48.00	\$576.00	\$45.00	\$540.00	\$40.00	\$480.00
Maintenance Facility	\$30.00	\$360.00	\$46.00	\$552.00	\$60.00	\$720.00	\$40.00	\$480.00
Janet Brockett Elementary	\$35.00	\$420.00	\$45.00	\$540.00	\$50.00	\$600.00	\$40.00	\$480.00
Police/Technology Building	\$25.00	\$300.00	\$46.00	\$552.00	\$60.00	\$720.00	\$40.00	\$480.00
Mary Lillard Intermediate	\$40.00	\$480.00	\$40.00	\$480.00	\$50.00	\$600.00	\$40.00	\$480.00
James Coble Middle	\$40.00	\$480.00	\$50.00	\$600.00	\$75.00	\$900.00	\$40.00	\$480.00
Anna May Daulton Elem	\$35.00	\$420.00	\$50.00	\$600.00	\$75.00	\$900.00	\$40.00	\$480.00
Cora Spence Elementary	\$35.00	\$420.00	\$46.00	\$552.00	\$60.00	\$720.00	\$40.00	\$480.00
MISD Vernon Newsom Stadium	\$40.00	\$480.00	\$46.00	\$552.00	\$60.00	\$720.00	\$35.00	\$480.00
MISD Natatorium	\$40.00	\$480.00	\$70.00	\$840.00	\$50.00	\$600.00	\$40.00	\$480.00
Linda Jobe Middle School	\$40.00	\$480.00	\$60.00	\$720.00	\$50.00	\$600.00	\$30.00	\$480.00

**Pest Control Services  
RFP #11-066**

Vendors	Prime Pest Management		The Steritech Group, Inc.		Terminix		Truly Nolen	
	Asa Low Intermediate	\$40.00	\$480.00	\$50.00	\$600.00	\$75.00	\$900.00	\$35.00
Louise Cabaniss Elem.	\$35.00	\$420.00	\$50.00	\$600.00	\$75.00	\$900.00	\$40.00	\$420.00
Carol Holt Elem.	\$35.00	\$420.00	\$46.00	\$552.00	\$60.00	\$720.00	\$35.00	\$480.00
Annette Perry Elem.	\$35.00	\$420.00	\$46.00	\$552.00	\$60.00	\$720.00	\$25.00	\$420.00
Transportation Bus Barn	\$30.00	\$360.00	\$46.00	\$552.00	\$60.00	\$720.00	\$25.00	\$300.00
6th Avenue Transportation Facility	\$25.00	\$300.00	\$40.00	\$480.00	\$45.00	\$540.00	\$20.00	\$240.00
<b>Lump Sum Total</b>		\$24,360.00		\$29,892.00		\$41,040.00		\$23,520.00
<b>New School/ Facility Start Up Fee</b>	Exterior Rodent Stations - \$15.00, Interior Rodent Stations - \$5.00		\$50.00		\$150.00		\$150.00	
<b>10 ft. Termite Spot Treatment</b>	\$200.00		\$80.00		\$150.00		\$150.00	

**Present at Opening:**

Shelley Freeman- PUR Director

Pam Fennell- Buyer

Shernita McMillan- PUR Clerk