

**Custodial Equipment and Repair Service
Bid Tabulation #11-021**

Vendors			Complete Supply		Empire Paper Company		Gulf Coast Paper Co., Inc.		Janpak Inc.		NETD, Inc.	
	Qty	Unit	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
Section I: Custodial Equipment												
20" Automatic Scrubber w/ batteries, charger, and pad holder- Advance BA20ASBTm /Comac Nusource	4	EA	\$4,100.00	\$16,400.00	\$3,925.52	\$15,702.08			\$3,403.96	\$13,615.84	\$4,522.82	\$18,091.28
Alternate: 20" Automatic Scrubber w/ batteries, charger, and pad holder- Advance BA20ASBTm /Comac Nusource NU20ASBT or equal	4	EA							\$4,203.01	\$16,812.04		
Alternate: 20" Automatic Scrubber w/ batteries, charger, and pad holder- Advance BA20ASBTm /Comac Nusource NU20ASBT or equal	4	EA							\$4,118.18	\$16,472.72		
32-34" Automatic Scrubber w/batteries, charger, and pad holder- Advance Converta Max 34,	4	EA	\$7,100.00	\$28,400.00	\$7,385.69	\$29,542.76			\$7,307.66	\$29,230.64	XX	XX
Alternate: 32-34" Automatic Scrubber w/batteries, charger, and pad holder- Advance Converta Max 34, Nusource NU32ASB or equal	4	EA							\$7,278.41	\$29,113.64		
Rider Scrubber w/batteries, charger, and pad holder- Advance Hydro-Retriever 2800 or equal	2	EA	\$9,600.00	\$19,200.00	\$12,051.46	\$24,102.92			\$10,028.52	\$20,057.04	\$9,825.81	\$19,651.62
Alternate: Rider Scrubber w/batteries, charger, and pad holder- Advance Hydro-Retriever 2800 or	2	EA							\$9,730.38	\$19,460.76		
Vacuum Cleaner- Pro Team 1500 Upright, dual motor HEPA, standard configuration 104300 No Substitution	100	EA					\$268.18	\$26,818.00	\$288.89	\$28,889.00	\$379.20	\$37,920.00
Alternate: Vacuum Cleaner- Pro Team 1500 Upright, dual motor HEPA, standard configuration 104300 No Substitution	100	EA										
18" Carpet Extractors- Windsor Clipper 12 Carpet Extractor or equal	10	EA	XX	XX	\$2,104.11**	\$21,041.10			XX	XX	XX	XX
Carpet Drying Fans- Advance Hydro-dry Blower or equal	20	EA	\$253.00	\$5,060.00	XX	XX			\$278.97	\$5,579.40	XX	XX
Alternate: Carpet Drying Fans- Advance Hydro- dry Blower or equal	20	EA							XX	XX		
20" Low Speed Buffers – 1.5 hp/175 rpm w/pad driver- Powerflite M201HD or equal	5	EA	XX	XX	XX	XX			\$798.58	\$3,992.90	XX	XX

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	Qty	Unit	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
Alternate: 20" Low Speed Buffers – 1.5 hp/175 rpm w/pad driver- Powerflite M201HD or equal	5	EA							XX	XX		
Propane Burnisher- Clarke Dust Control 2717BCATCL with 20lb. Tank, pad driver and charger. Part# 08993B No Substitution	5	EA	\$3,490.00	\$17,450.00					\$3,394.80	\$16,974.00	\$4,789.37	\$23,946.85
Alternate: Propane Burnisher- Clarke Dust Control 2717BCATCL with 20lb. Tank, pad driver and charger. Part# 08993B No Substitution	5	EA							\$3,290.24	\$16,451.20		
17 Gallon Wet Vac w/Front Mounted Squeegee - Alto CTV20, Nobles Typhoon w/ front mounted squeegee or equal	10	EA	XX	XX	XX	XX			XX	XX	\$630.34	\$6,303.40
Alternate: 17 Gallon Wet Vac w/Front Mounted Squeegee - Alto CTV20, Nobles Typhoon w/ front mounted squeegee or equal	10	EA							XX	XX		
Rider Burnisher w/ Batteries- Advance Advolution 27 or equal	1	EA	\$10,550.00	\$10,550.00	XX	XX			\$10,730.05	\$10,730.05	XX	XX
Alternate: Rider Burnisher w/ Batteries- Advance Advolution 27 or	1	EA	\$10,700.00	\$10,700.00								
Walk-Behind Scrubber with onboard charger option, Advance Warrior 28D. No Substitution	1	EA	\$7,600.00	\$7,600.00					XX	XX	\$10,876.43	\$10,876.43
No Touch Cleaning System - 500 psi with blower- Kaivac or equal	1	EA	\$3,025.00	\$3,025.00	\$2,773.95	\$2,773.95			\$3,336.93	\$3,336.93	\$2,920.34	\$2,920.34
Discount off Machines Not Specified			30%		40%				20-35%		20-25%	
Section II: Repair Service												
Repair service per hour on-site			XX		N/A				\$75.00		\$75.00	
Repair service per hour off-site			XX		XX				\$75.00		\$64.00	
Response time for repairs			2 days		2-3 days				1-2 days		1-2 days	
Turn around time to complete repairs			Variable based on parts		7-10 days				After receipt of parts or onsite 1 day		2-3 days once parts are received	
Pick up and delivery service?			Yes, \$49.50		Yes				Yes, Normal Service Call Rate		Yes, Pick-up \$64.00, Delivery- varies	
Upcharge percentage on parts above cost			30%		24%				10%		N/A	
Can you perform warranty work?			Yes		Yes			Yes	Yes		Yes	

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	Qty	Unit	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
Brands for warranty repairs			Advance, Tornado, Minuteman, Windsor, Pullman, IPC Eagle Power		Windsor, Betco, Clarke		Only on Pro Team 1500 Vacuum		Minuteman, Tennent, Advanced, Windosr, Nobles, Onyx, Clark, Almost any other Brand		Nobles, Advance (Nilfisk), Tomcat, Viper, US Products	
Minimum Order			N/A		None		\$50.00		\$100.00		None	
Additional Information							\$2.80 fuel charge per purchase order					
EPCNT									Yes			

Blank cell = No bid

XX = (1) Does not meet specs; (2) past experience is such that it is in the district's best interest not to use vendor.

**** = Awarded to two vendors; either vendor may be used when purchasing the Windsor 18" Carpet Extractor.**

Present at Opening:

Pam Fennell- Purchasing Buyer
Dottie Morrow- Purchasing Buyer

**Custodial Equipment and Repair Service
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Vendors	Olmstead-Kirk Equipment & Supply Co.		Pollock Paper Distributors		Professional Polish, Inc.		R&H Parts		Unisource Worldwide Inc.		Xpedx	
	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
Section I: Custodial Equipment												
20" Automatic Scrubber w/ batteries, charger, and pad holder- Advance BA20ASBTm /Comac Nusource	\$4,830.78	\$19,323.12	\$5,169.72	\$20,678.88	\$3,550.00	\$14,200.00	\$4,839.20	\$19,356.80	\$5,186.33	\$20,745.32	\$3,742.45	\$14,969.80
Alternate: 20" Automatic Scrubber w/ batteries, charger, and pad holder- Advance BA20ASBTm /Comac Nusource NU20ASBT or equal					XX	XX						
Alternate: 20" Automatic Scrubber w/ batteries, charger, and pad holder- Advance BA20ASBTm /Comac Nusource NU20ASBT or equal												
32-34" Automatic Scrubber w/batteries, charger, and pad holder- Advance Converta Max 34,	\$7,658.94	\$30,635.76	\$9,350.39	\$37,401.56	XX	XX	\$9,199.20	\$36,796.80	\$10,713.46	\$42,853.84	XX	XX
Alternate: 32-34" Automatic Scrubber w/batteries, charger, and pad holder- Advance Converta Max 34, Nusource NU32ASB or equal					XX	XX						
Rider Scrubber w/batteries, charger, and pad holder- Advance Hydro-Retriever 2800 or equal	\$10,962.03	\$21,924.06	\$13,073.13	\$26,146.26	XX	XX	\$10,639.20	\$21,278.40	\$15,921.16	\$31,842.32	XX	XX
Alternate: Rider Scrubber w/batteries, charger, and pad holder- Advance Hydro-Retriever 2800 or					XX	XX						
Vacuum Cleaner- Pro Team 1500 Upright, dual motor HEPA, standard configuration 104300 No Substitution	\$281.85	\$28,185.00	\$266.01	\$26,601.00	XX	XX	\$348.00	\$34,800.00	\$330.16	\$33,016.00	\$264.42	\$26,442.00
Alternate: Vacuum Cleaner- Pro Team 1500 Upright, dual motor HEPA, standard configuration 104300 No Substitution					XX	XX						
18" Carpet Extractors- Windsor Clipper 12 Carpet Extractor or equal	\$2,104.11**	\$21,041.10	\$2,211.45	\$22,114.50	XX	XX	\$2,599.20	\$25,992.00	\$2,780.11	\$27,801.10	XX	XX
Carpet Drying Fans- Advance Hydro-dry Blower or equal	XX	XX	\$287.05	\$5,741.00	XX	XX	XX	XX	XX	XX	XX	XX
Alternate: Carpet Drying Fans- Advance Hydro- dry Blower or equal												
20" Low Speed Buffers – 1.5 hp/175 rpm w/pad driver- Powerlite M201HD or equal	XX	XX	\$731.70	\$3,658.50	XX	XX	\$600.00	\$3,000.00	\$664.29	\$3,321.45	XX	XX

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Vendors	Olmstead-Kirk Equipment & Supply Co.		Pollock Paper Distributors		Professional Polish, Inc.		R&H Parts		Unisource Worldwide Inc.		Xpedx	
	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
Alternate: 20" Low Speed Buffers – 1.5 hp/175 rpm w/pad driver- Powerflite M201HD or equal												
Propane Burnisher- Clarke Dust Control 2717BCATCL with 20lb. Tank, pad driver and charger. Part# 08993B No Substitution			\$3,857.73	\$19,288.65	\$3,000.00	\$15,000.00			\$4,314.39	\$21,571.95		
Alternate: Propane Burnisher- Clarke Dust Control 2717BCATCL with 20lb. Tank, pad driver and charger. Part# 08993B No Substitution												
17 Gallon Wet Vac w/Front Mounted Squeegee - Alto CTV20, Nobles Typhoon w/ front mounted squeegee or equal	XX	XX	XX	XX	XX	XX	XX	XX	\$685.71	\$6,857.10	\$774.13	\$7,741.30
Alternate: 17 Gallon Wet Vac w/Front Mounted Squeegee - Alto CTV20, Nobles Typhoon w/ front mounted squeegee or equal												
Rider Burnisher w/ Batteries- Advance Advolution 27 or equal			\$13,482.16	\$13,482.16	XX	XX	\$11,999.20	\$11,999.20	\$11,350.16	\$11,350.16		
Alternate: Rider Burnisher w/ Batteries- Advance Advolution 27 or												
Walk-Behind Scrubber with onboard charger option, Advance Warrior 28D. No Substitution			\$10,598.69	\$10,598.69	XX	XX	\$8,959.20	\$8,959.20	\$8,902.30	\$8,902.30	XX	XX
No Touch Cleaning System - 500 psi with blower- Kaivac or equal	XX	XX	\$5,005.40	\$5,005.40	XX	XX	\$3,679.20	\$3,679.20	\$4,228.47	\$4,228.47	\$2,672.93	\$2,672.93
Discount off Machines Not Specified	10%		N/A		20% off list		Varies		20%		0%	
Section II: Repair Service												
Repair service per hour on-site	\$55.00				XX		\$52.50				\$108.00 (trip charge \$94.00)	
Repair service per hour off-site	\$55.00				XX		\$52.50					
Response time for repairs	1 or 2 days				24 hrs.		24 hrs.				1 day	
Turn around time to complete repairs	4-5 days if parts are ordered				3 days if parts in stock		2 days if parts are in stock				3 days	
Pick up and delivery service?	\$25.00 Cord Glec., \$50.00 Battery & Propane				yes, \$25.00		yes, no charge				No, service done on site	
Upcharge percentage on parts above cost	30%				5-10%		Varies				40%	
Can you perform warranty work?	Yes				Yes		Yes				Yes	

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	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
Brands for warranty repairs	Windsor, Tennant				All Brands		Advance, Tornado, Powr Flite, Windsor, Pacific, Euereka, Vipor, Betco, Minuteman				Tennant, Nobles	
Minimum Order	\$200.00		\$350.00		Depends on Brand, Model and/or Part		None		\$1,000.00		None	
Additional Information												
EPCNT												

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in the district's best interest not to
use vendor.**

**** = Awarded to two vendors;
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purchasing the Windsor 18"
Carpet Extractor.**

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Dottie Morrow- Purchasing Buyer