

**Catalog Discount for Fine Arts- Music Supplies  
Bid Tabulation #11-019**

<b>Vendors</b>	<b>Aves Audio Visual Systems, Inc.</b>	<b>Brook Mays Music</b>	<b>Costume Closet</b>	<b>Dallas Strings, Inc.</b>	<b>Ellis County Music Center</b>	<b>Gany Ink</b>	<b>Gilbert and Lawrence Music, Inc.</b>	<b>Interstate Music</b>	<b>Johnny Paul's Music Shop, Inc.</b>	<b>J.W. Pepper &amp; Son, Inc.</b>
Music Supplies - Sheet music		20%	X	10%	0%	X	10%	5-45% from publisher list		0%
Music Supplies - Early Childhood & Primary Grade Instruments & Accessories			X		30%	X		0%	10%	
Music Supplies - Small Musical Instruments & Accessories			X		30%	X		0%	10%	
Music Supplies- Strings and Accessories			X	10%	30%	X	10%	0%		0%
Music Supplies - Resources	10-75%		X	10%	30%	X	10%	5-45% from publisher list		0%
Music Supplies - Other Related Supplies	10-75%		X	10%	30%	X	10%	0%	20-30%	0%
Minimum Order	\$50.00	N/A	X	None		X	None	\$25.00		N/A
Shipping		N/A	X	UPS Rate	None	X	Free shipping on orders over \$250.00	Call for Shipping		Call for Shipping
Reference: Additional information that must appear on each PO			X			X				
Delivery Days	7-21 days	1-3 days	X	1-14 days	2 days	X	1-14 days	10-30 for standard stock items	7 days	2-3 days
Interlocal Agreement	Yes	Yes	X	Yes	Yes	X	Yes	Yes	Yes	Yes

**Present at Bid Opening:**  
Pam Fennell- MISD Buyer  
Shelley Freeman- Purchasing Director

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<b>Vendors</b>	Lakeshore Learning Materials	Lone Star Percussion	Luck's Music Library	Macie Publishing Co.	Matthews Office Supply	Meriwether Publishing Ltd.	Mr. E's Music	Music & Arts Center	Music in Motion	MusicTime, Inc.
Music Supplies - Sheet music		0%	10%	Varies	X		10%	20% on most titles		27%
Music Supplies - Early Childhood & Primary Grade Instruments & Accessories	5%	0%			X		30%	0-40%	0%	27%
Music Supplies - Small Musical Instruments & Accessories		0%		Varies	X		30%	0-40%	0%	27%
Music Supplies- Strings and Accessories					X		10-30%	20-50%		27%
Music Supplies - Resources	5%	0%		Varies	X	0%	0-10%	0-20%	0%	20%
Music Supplies - Other Related Supplies	5%	0%		Varies	X	0%	30%	0-40%	0%	20%
Minimum Order	None	None	\$10.00/ \$50.00 to receive discount	Minimum Varies	X	\$5.00	None	None	None	None
Shipping	Free shipping on orders over \$100.00	Call for Shipping	Call for Shipping	Call for Shipping	X	Call for Shipping	None	Free Shipping on orders over \$25.00	Call for Shipping	Free Shipping
Reference: Additional information that must appear on each PO					X				Cust# 159814	
Delivery Days	7-10 days	7-14 days	7-10 days	7-10 days	X	7 days	30 days	5-10 days	5-7 days	7 days
Interlocal Agreement	Yes	Yes	Yes	Yes	X	Yes	Yes	Yes	Yes	Yes

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<b>Vendors</b>	<b>National Educational Music Company</b>	<b>Pender's Music Company</b>	<b>Peripole-Bergerault, Inc</b>	<b>Popplers Music Inc.</b>	<b>Pyramid School Products</b>	<b>RBC Music Co.</b>	<b>Rhythem Band Instruments</b>	<b>Romeo Music</b>	<b>Scholastic Library Publishing, Inc</b>
Music Supplies - Sheet music		7%		0%		10%	10%		X
Music Supplies - Early Childhood & Primary Grade Instruments & Accessories			20% with exceptions	0%	10%		10%		X
Music Supplies - Small Musical Instruments & Accessories	0%	7%	20% with exceptions	0%	10%		10%	3-25% off retail	X
Music Supplies- Strings and Accessories	0%		20% with exceptions	0%	10%			3-25% off retail	X
Music Supplies - Resources		7%	20% with exceptions	0%	10%		10%	3-25% off retail	X
Music Supplies - Other Related Supplies	0%	7%	20% with exceptions	0%	10%		10%	3-25% off retail	X
Minimum Order	\$50.00	None	None	None	\$95.00	None	None	\$20.00	X
Shipping	Call for Shipping	Call for Shipping	Call for Shipping	Call for Shipping	Free Shipping except on furniture and equipment- FOB Factory	Call for Shipping	None	5% of total	X
Reference: Additional information that must appear on each PO			Reference Bid# 5802-10C		11-019(Mansfield)				X
Delivery Days	Depends on item ordered	1-2 days	15-45 days	2-5 days	10 days	1-7 days	14-21 days	3-5 days	X
Interlocal Agreement	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	X

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<b>Vendors</b>	<b>School Specialty</b>	<b>Sherman Clay Pianos</b>	<b>Southern Music Company</b>	<b>Southwest Strings</b>	<b>Stage Accents</b>	<b>StageRight Corporation</b>	<b>Suzuki Corporation</b>	<b>Sweet Pipes, Inc</b>	<b>Taylor Music, Inc</b>	<b>Triarco Arts &amp; Crafts</b>
Music Supplies - Sheet music		X	10%	10%	X					X
Music Supplies - Early Childhood & Primary Grade Instruments & Accessories	12%	X			X		15%			X
Music Supplies - Small Musical Instruments & Accessories	12%	X			X		15%	10%	0%	X
Music Supplies- Strings and Accessories		X		10-20%	X				0%	X
Music Supplies - Resources		X	10%	10%	X					X
Music Supplies - Other Related Supplies	12%	X	10%	10-20%	X	5% off regular prices				X
Minimum Order	None	X	None	None	X	None	None		None	X
Shipping	Call for Shipping	X	Call for Shipping	N/A	X	Included	9%	None	\$75.00 for Free Shipping	X
Reference: Additional information that must appear on each PO	Bid# 2010237091SS	X			X		Mark on p.o. "Bid Pricing"			X
Delivery Days		X	3 days	20 days	X	30-45 days ARO	10-12 days	3 days	7-10 days	X
Interlocal Agreement	Yes	X	Yes	Yes	X	Yes	Yes	Yes	Yes	X

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<b>Vendors</b>	Washington Music Center, Inc	Wenger Corporation	West Music Company	Williamson Music Co.	The Woodwind & Brasswind
Music Supplies - Sheet music	25% list price			0%	
Music Supplies - Early Childhood & Primary Grade Instruments & Accessories	25% list price		5%	0%	3%
Music Supplies - Small Musical Instruments & Accessories	25% list price		5%	0%	3%
Music Supplies- Strings and Accessories	25% list price		5%	0%	3%
Music Supplies - Resources			5%	0%	3%
Music Supplies - Other Related Supplies	25% list price	0%	5%	5-40%	3%
Minimum Order	None	None	None	None	\$50.00
Shipping	Free Shipping on orders over \$75	Call for Shipping	5% of total item	Included in pricing	Free Shipping except truck freight
Reference: Additional information that must appear on each PO					
Delivery Days	30-90 days		Within 30 days	3-10 days	5-14 days
Interlocal Agreement	Yes	Yes	Yes	Yes	Yes

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