

**Two-Way Radios, Supplies and Repair Bid #11-008**

VENDORS	Qty	Unit	Aerowave Technologies		BearCom Operating LLC		Communication Specialists, Inc.		Continental Wireless, Inc.		DFW Communications, Inc.		Discount Two-way Radio	
			Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
Motorola CP200 4- Channel UHF Portable w/battery, rapid rate charger, belt clip and antenna	20	Each	\$298.00	\$5,960.00	\$268.00	\$5,360.00	\$325.92	\$6,518.40	\$252.75	\$5,055.00	\$229.00	\$4,580.00		
Alternate: Motorola CP200 4- Channel UHF Portable w/battery, rapid rate charger, belt clip and antenna	20	Each											\$179.10	\$3,582.00
Li-ion 2200 mah 7.5v, NNTN4497	20	Each	\$65.00	\$1,300.00	\$48.00	\$960.00	\$57.60	\$1,152.00	\$44.60	\$892.00	\$46.00	\$920.00		
Alternate: Li-ion 2200 mah 7.5v	20	Each									\$32.75	\$655.00	\$45.00	\$900.00
Three Inch Belt Clip HLN8255	10	Each	\$5.25	\$52.50	\$4.00	\$40.00	\$4.80	\$48.00	\$3.99	\$39.90	\$4.40	\$44.00		
Alternate: Three Inch Belt Clip HLN8255	10	Each											\$8.10	\$81.00
6 Unit Rapid Charger WPLN4161	1	Each	\$374.00	\$374.00	\$326.00	\$326.00	\$378.00	\$378.00	\$314.45	\$314.45	\$346.50	\$346.50		
Alternate: 6 Unit Rapid Charger WPLN4161	1	Each											\$450.00	\$450.00
90 Minute Rapid Charger WPLN4138	1	Each	\$49.00	\$49.00	\$46.00	\$46.00	\$49.20	\$49.20	\$40.92	\$40.92	\$35.00	\$35.00		
Alternate: 90 Minute Rapid Charger WPLN4138	1	Each											\$40.50	\$40.50
UHF Flexible Antenna NAE6483	1	Each	\$10.00	\$10.00	\$7.50	\$7.50	\$10.44	\$10.44	\$5.36	\$5.36	\$9.60	\$9.60		
Alternate: UHF Flexible Antenna NAE6483	1	Each											\$9.00	\$9.00
<b>Total for CP200 Radio and Accessories</b>				\$7,745.50		\$6,739.50		\$8,156.04		\$6,347.63		\$5,935.10		XX
1 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$29.00	\$29.00	\$26.00	\$26.00	\$25.20	\$25.20	\$22.30	\$22.30	\$21.00	\$21.00	\$45.00	\$45.00
2 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$51.00	\$51.00	\$50.00	\$50.00	\$48.00	\$48.00	\$42.48	\$42.48	\$40.00	\$40.00	\$65.00	\$65.00
3 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$82.00	\$82.00	\$75.00	\$75.00	\$72.00	\$72.00	\$63.72	\$63.72	\$60.00	\$60.00	\$75.00	\$75.00
Motorola HT1250 Portable w/ limited keypad, w/ battery, rapid rate charger, belt clip and antenna	20	Each	\$646.00	\$12,920.00	\$626.00	\$12,520.00	\$721.68	\$14,433.60	\$592.59	\$11,851.80	\$685.00	\$13,700.00		
Alternate: Motorola HT1250 Portable w/ limited keypad, w/ battery, rapid rate charger, belt clip and antenna	20	Each											\$392.00	\$7,840.00
NiMH 1200 mA Rechargeable Battery HNN9008	1	Each	\$54.00	\$54.00	\$33.00	\$33.00	\$42.00	\$42.00	\$31.32	\$31.32	\$31.90	\$31.90		
Alternate: NiMH 1200 mA Rechargeable Battery	1	Each									\$25.10	\$25.10	\$54.00	\$54.00
NiMH 1900 mA Rechargeable Battery	1	Each	\$64.00	\$64.00	\$37.00	\$37.00	\$46.80	\$46.80	\$35.04	\$35.04	\$36.30	\$36.30		
Alternate: NiMH 1900 mA Rechargeable Battery	1	Each									\$30.50	\$30.50		
Lithium 7.2V Rechargeable Battery HNN9013	10	Each	\$89.00	\$890.00	\$44.00	\$440.00	\$54.00	\$540.00	\$41.41	\$414.10	\$42.90	\$429.00		
Alternate: Lithium 7.2V Rechargeable Battery HNN9013	10	Each									\$37.95	\$379.50		

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			Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
2.5 Inch Belt Clip HLN9714	1	Each	\$9.00	\$9.00	\$7.75	\$7.75	\$9.00	\$9.00	\$7.78	\$7.78	\$8.25	\$8.25		
Alternate: 2.5 Inch Belt Clip HLN9714	1	Each											\$13.50	\$13.50
Leather Case with Swivel HLN9676	1	Each	\$48.00	\$48.00	\$37.50	\$37.50	\$43.20	\$43.20	\$37.32	\$37.32	\$39.60	\$39.60		
Alternate: Leather Case with Swivel HLN9676	1	Each											\$37.80	\$37.80
Single Unit Rapid Charger AAHTN3000	10	Each	\$49.00	\$490.00	\$46.00	\$460.00	\$48.00	\$480.00	\$41.47	\$414.70	\$44.00	\$440.00		
Alternate: Single Unit Rapid Charger AAHTN3000	10	Each											\$49.50	\$495.00
6 Station Rapid Rate Charger WPLN4192	1	Each	\$510.00	\$510.00	\$465.00	\$465.00	\$540.00	\$540.00	\$466.56	\$466.56	\$495.00	\$495.00		
Alternate: 6 Station Rapid Rate Charger WPLN4192	1	Each											\$450.00	\$450.00
UHF Flexible Antenna - NAE6483	1	Each	\$8.00	\$8.00	\$7.00	\$7.00	\$10.44	\$10.44	\$9.02	\$9.02	\$9.60	\$9.60		
Alternate: UHF Flexible Antenna	1	Each											\$13.50	\$13.50
Stubby UHF 430-470 MHz Antenna NAE6522	1	Each	\$8.00	\$8.00	\$9.50	\$9.50	\$7.32	\$7.32	\$9.54	\$9.54	\$10.15	\$10.15		
Alternate: Stubby UHF 430-470 MHz Antenna NAE6522	1	Each											\$13.50	\$13.50
<b>Total for HT1250 Radio and Accessories</b>				\$15,001.00		\$14,016.75		\$16,152.36		\$13,277.18		\$15,199.80		XX
1 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$31.00	\$31.00	\$32.00	\$32.00	\$30.00	\$30.00	\$26.55	\$26.55	\$21.00	\$21.00	\$45.00	\$45.00
2 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$65.00	\$65.00	\$60.00	\$60.00	\$57.60	\$57.60	\$50.97	\$50.97	\$48.00	\$48.00	\$65.00	\$65.00
3 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$89.00	\$89.00	\$90.00	\$90.00	\$86.40	\$86.40	\$76.46	\$76.46	\$72.00	\$72.00	\$85.00	\$85.00
Labor Cost for Repair per hour on-site	1	Hour	85.00 hr. + \$30.00 travel		\$95.00 hr		\$65.00		\$65.00		\$105.00		N/A	
Labor Cost for Repair per hour off-site	1	Hour	85.00 hr.		\$55.00 Flat Rate plus parts		\$65.00		\$42.50 flat rate labor plus parts		\$105.00		\$125.00	
General Discount					20%		20%		0%				10%	
EPCNT?					Yes				Yes		Yes		Yes	

**Present at bid opening:**

Pam Fennell- MISD Buyer  
 Pete Varasse- Teletouch Communications  
 Ken Wallander- DFW Communications

**Two-Way Radios, Supplies and Repair Bid #11-008**

VENDORS	Qty	Unit	First Communications Inc.		Industrial Communications		Interstate All Battery Center of Arlington		Teletouch Communications		Williams USA	
			Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
Motorola CP200 4- Channel UHF Portable w/battery, rapid rate charger, belt clip and antenna	20	Each	\$239.96	\$4,799.20	\$233.00	\$4,660.00			\$308.00	\$6,160.00		
Alternate: Motorola CP200 4- Channel UHF Portable w/battery, rapid rate charger, belt clip and antenna	20	Each							\$191.43	\$3,828.60	\$232.00	\$4,640.00
Li-ion 2200 mah 7.5v, NNTN4497	20	Each	\$42.96	\$859.20	\$45.03	\$900.60			\$50.60	\$1,012.00		
Alternate: Li-ion 2200 mah 7.5v	20	Each					\$41.40	\$828.00	\$25.00	\$500.00	\$65.00	\$1,300.00
Three Inch Belt Clip HLN8255	10	Each	\$4.96	\$49.60	\$3.92	\$39.20			\$4.40	\$44.00		
Alternate: Three Inch Belt Clip HLN8255	10	Each							\$11.25	\$112.50	\$10.00	\$100.00
6 Unit Rapid Charger WPLN4161	1	Each	\$314.96	\$314.96	\$308.39	\$308.39			\$346.50	\$346.50		
Alternate: 6 Unit Rapid Charger WPLN4161	1	Each							\$337.50	\$337.50	\$494.00	\$494.00
90 Minute Rapid Charger WPLN4138	1	Each	\$39.96	\$39.96	\$40.14	\$40.14			\$45.10	\$45.10		
Alternate: 90 Minute Rapid Charger WPLN4138	1	Each							\$31.57	\$31.57	\$65.00	\$65.00
UHF Flexible Antenna NAE6483	1	Each	\$8.96	\$8.96	\$8.52	\$8.52			\$9.57	\$9.57		
Alternate: UHF Flexible Antenna NAE6483	1	Each							\$10.50	\$10.50	\$13.00	\$13.00
<b>Total for CP200 Radio and Accessories</b>				\$6,071.88		\$5,956.85				\$7,617.17		XX
1 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$21.00	\$21.00	\$21.00	\$21.00			\$23.10	\$23.10	\$25.00	\$25.00
2 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$40.00	\$40.00	\$40.00	\$40.00			\$44.00	\$44.00	\$44.00	\$44.00
3 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$60.00	\$60.00	\$60.00	\$60.00			\$66.00	\$66.00	\$62.00	\$62.00
Motorola HT1250 Portable w/ limited keypad, w/ battery, rapid rate charger, belt clip and antenna	20	Each	\$555.96	\$11,119.20	\$546.28	\$10,925.60			\$682.00	\$13,640.00		
Alternate: Motorola HT1250 Portable w/ limited keypad, w/ battery, rapid rate charger, belt clip and antenna	20	Each							\$425.10	\$8,502.00	\$390.00	\$7,800.00
NiMH 1200 mAH Rechargeable Battery HNN9008	1	Each	\$29.96	\$29.96	\$32.31	\$32.31			\$36.30	\$36.30		
Alternate: NiMH 1200 mAH Rechargeable Battery	1	Each					\$30.95	\$30.95	\$48.00	\$48.00		
NiMH 1900 mAH Rechargeable Battery	1	Each	\$33.96	\$33.96	\$36.23	\$36.23			\$40.70	\$40.70		
Alternate: NiMH 1900 mAH Rechargeable Battery	1	Each					\$32.50	\$32.50	\$60.00	\$60.00		
Lithium 7.2V Rechargeable Battery HNN9013	10	Each	\$39.96	\$399.60	\$42.10	\$421.00			\$47.30	\$473.00		
Alternate: Lithium 7.2V Rechargeable Battery HNN9013	10	Each							\$105.00	\$1,050.00	\$65.00	\$650.00

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VENDORS	Qty	Unit	First Communications Inc.		Industrial Communications		Interstate All Battery Center of Arlington		Teletouch Communications		Williams USA	
			Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
<b>2.5 Inch Belt Clip HLN9714</b>	1	Each	\$7.96	\$7.96	\$7.35	\$7.35			\$7.70	\$7.70		
Alternate: 2.5 Inch Belt Clip HLN9714	1	Each							\$12.00	\$12.00	\$10.00	\$10.00
<b>Leather Case with Swivel HLN9676</b>	1	Each	\$35.96	\$35.96	\$35.25	\$35.25						
Alternate: Leather Case with Swivel HLN9676	1	Each							\$31.50	\$31.50	\$50.00	\$50.00
<b>Single Unit Rapid Charger AAHTN3000</b>	10	Each	\$40.96	\$409.60	\$39.16	\$391.60			\$44.00	\$440.00		
Alternate: Single Unit Rapid Charger AAHTN3000	10	Each							\$48.00	\$480.00	\$68.00	\$680.00
<b>6 Station Rapid Rate Charger WPLN4192</b>	1	Each	\$448.96	\$448.96	\$440.55	\$440.55			\$495.00	\$495.00		
Alternate: 6 Station Rapid Rate Charger WPLN4192	1	Each							\$431.25	\$431.25	\$525.00	\$525.00
<b>UHF Flexible Antenna - NAE6483</b>	1	Each	\$8.96	\$8.96	\$8.52	\$8.52			\$9.57	\$9.57		
Alternate: UHF Flexible Antenna	1	Each							\$10.50	\$10.50	\$13.00	\$13.00
<b>Stubby UHF 430-470 MHz Antenna NAE6522</b>	1	Each	\$9.96	\$9.96	\$9.01	\$9.01						
Alternate: Stubby UHF 430-470 MHz Antenna NAE6522	1	Each							\$10.50	\$10.50	\$14.00	\$14.00
<b>Total for HT1250 Radio and Accessories</b>				XX		XX				\$15,142.27		XX
1 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$25.00	\$25.00	\$25.00	\$25.00					\$25.00	\$25.00
2 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$48.00	\$48.00	\$48.00	\$48.00					\$44.00	\$44.00
3 Year Extended Warranty Above Initial 2 Years Standard Warranty	1	Each	\$72.00	\$72.00	\$72.00	\$72.00					\$62.00	\$62.00
Labor Cost for Repair per hour on-site	1	Hour	No Bid		\$55.00				\$85.00			
Labor Cost for Repair per hour off-site	1	Hour	\$49.00		\$55.00				\$85.00		85.00 for radios out of warranty	
General Discount			Options & Accessories 25% off list		25%						15% off all Icom parts & accessories	
EPCNT?			Yes		Yes		Yes		Yes		Yes	

**Present at bid opening:**

Pam Fennell- MISD Buyer  
 Pete Varasse- Teletouch Communications  
 Ken Wallander- DFW Communications